

DISTINGUISHED FACULTY



James B. Talmage, M.D., FAADEP is an orthopaedic surgeon who now has a non-operative practice. Dr. Talmage is a Fellow in the American Academy of Disability Evaluating Physicians and has been since 1987. He has been the Course Director for many courses and he has twice received the "President's Award" for service to AADEP. Dr. Talmage is one of the original Examination Committee members for the American Board of Independent Medical Examiners. He chaired the Committee for two years and served on the Committee for a total of four years. Dr. Talmage is a frequent contributor to, and the Associate Editor of *The Guides Newsletter*. He was associate editor of *The Guides Casebook, 2nd Edition* published by the AMA. He is an Adjunct Associate Professor (Occupational Medicine).



Marjorie Eskay-Auerbach, M.D., JD is a Board Certified Orthopedic Surgeon and fellowship trained Spine Surgeon. Dr. Eskay-Auerbach practiced spine surgery in Phoenix, Arizona for over 10 years, and has provided both operative and non-operative care to patients with a range of spine and orthopedic conditions for more than 25 years. She completed law school at the University of Arizona College of Law and was admitted to the State Bar of Arizona in May 2000. Dr. Eskay-Auerbach received her BS and MD from the University of Michigan six-year medical program, and completed an orthopedic surgery residency at the University of Pittsburgh, and a fellowship in spine surgery with Dr. Leon Wiltse in Long Beach, CA. She is a recent member of the board of directors of the North American Spine Society and a fellow of the American Academy of Orthopedic Surgeons and the American Academy of Disability Evaluating Physicians. She was a contributing editor to the *AMA Guides* 6th Edition, and co-authored a companion text for that edition. She has contributed to a number of other AMA publications. She is a CLE educator and frequent speaker, and has received an award for excellence in providing continuing education to lawyers and insurance professionals.

COMMENTS FROM PAST ATTENDEES:

- "excellent—one of the best I have been to in 20 years"
"absolutely superb"
- "extremely well run, informative, and entertaining"
"faculty very competent and good teachers"
"more than excellent"
- "excellent preparation and presentation"
"very practical"
- "excellent way of learning in shortest period of time"
"full of usable information"
- "outstanding seminar with multiple practical tips"

Registration Information: Tuition is at the special 40% reduced rate of \$795. Tuition includes continental breakfast and lunch with faculty each day and a detailed conference manual. Space is strictly limited, so you are encouraged to register as soon as possible. Be sure to bring your AMA "Guides to the Evaluation of Permanent Impairment, 5th Edition" to the course.

Early Registration Bonus: All persons registering prior to February 28, 2014 will receive a free copy of SEAK's best selling text *Writing and Defending Your Expert Report: The Step-by-Step Guide with Models*.

Continuing Medical Education: SEAK, Inc. is accredited by the Accreditation Council for Continuing Medical Education to provide continuing medical education for physicians. SEAK, Inc. designates this live activity for a maximum of 14 AMA PRA Category 1 Credit(s)™. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

Location/Hotel Accommodations/Travel Information. The seminar will be held at the DoubleTree Suites By Hilton, Seattle Airport Southcenter (at 16500 Southcenter Parkway, Seattle, WA 98188) (206) 575-8220. Parking is free for SEAK attendees and the hotel offers a free airport shuttle.

Conference Cancellations. Conference cancellations received in writing prior to April 1, 2014 will receive a full refund. Cancellations received after this date will not receive a refund, but will be provided with the Conference handout materials.

REGISTRATION FORM

Priority Code: WA2014

MAIL TO: SEAK, Inc., P.O. Box 729, Falmouth, MA 02541
OR FAX TO: 508.540.8304 OR CALL: 508.457.1111

Tuition is \$795.

Please charge my MasterCard Visa AMEX Discover
or Check enclosed, payable to SEAK, Inc.

Account # _____

Expiration Date: ____ / ____ Security Code: _____

Name on Card: _____

Signed: _____

Please print or type all items to assure accuracy.

All confirmations will be sent to the individual indicated.

Check here if you require special accommodations to fully participate.

First Name (as it will appear on name badge) _____

Last Name _____ Title _____

Name Of Company, Firm or Organization _____

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City _____ State _____ Zip _____

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E-mail (Please print neatly—your confirmation will be sent via e-mail) _____



**SEAK, Inc. in cooperation with the
Washington State Department of
Labor and Industries Presents**

IME Skills for Physicians: The L&I Master's Class

**DoubleTree Suites By Hilton,
Seattle Airport Southcenter, Seattle, WA**

April 12-13, 2014

WHAT YOU WILL LEARN BY ATTENDING:

- Impairment rating using the AMA Guides 5th Edition
- History taking recommendations for complex cases including those with multiple injuries
- Formulating and communicating defensible opinions
- How to effectively use objective medical evidence
- How and when to use evidence-based medical literature
- How to effectively use diagnostic testing and explain the results thereof
- How to write a high quality IME report with bullet-proof opinions
- Effective use of timelines, tables, and charts in your reports
- Mechanism of injury
- How to confidently deal with questions on ability to return to work, work capacity, and restrictions
- How to defend return to work opinions
- How to effectively deal with attacks by counsel during cross-examination

SPACE IS LIMITED, REGISTER TODAY!

Executive Summary

This is the most advanced training available on Independent Medical Evaluations (IMEs.) Attendees will learn through lecture, case studies, questions and answers, demonstrations, and interactive learning how to distinguish themselves as independent medical evaluators. Physicians completing these intensive two days of training will raise the level of their IME work product and produce more valuable and defensible reports. Physicians who are serious about improving their IME skills are encouraged to attend and participate in this advanced training. Tuition includes continental breakfast and lunch with faculty each day.

IME Skills for Physicians: The L&I Master's Class

Saturday, April 12, 2014

DoubleTree Suites By Hilton, Seattle Airport Southcenter, Seattle, WA

7:30-8:00 Continental Breakfast and Registration

8:00-8:15 Introduction

The faculty introduces themselves.

8:15-9:30 Advanced History Taking

The faculty will discuss and demonstrate interviewing and history taking techniques in complex cases including those with multiple injuries and/or illnesses, as well as several dates of injury. Attendees will be encouraged to perfect their interviewing techniques, including asking the questions necessary to obtain a good understanding of the mechanism and magnitude of injury. Exercises and Case Studies. **Questions and Answers**

9:30-10:15 Mechanism of Injury

The faculty will present the mechanism of injury for the injuries that evaluators are most commonly faced with and will offer the attendees the tools, techniques, and literature to support a robust analysis of the mechanism of injury. Case Studies. **Questions and Answers.**

10:15-10:30 BREAK AND NETWORKING OPPORTUNITY

10:30-11:30 Rating Impairments Using the 5th Edition of the AMA Guides: Advanced Topics

The faculty will demonstrate how to correctly rate impairment of the upper and lower extremities. This will focus on vexing scenarios involving tendinitis, carpal tunnel syndrome, epicondylitis, and many more. The faculty will assume participants have had prior experience with the AMA Guides, 5th Edition.

Questions and Answers

11:30-12:00 AMA Guides Case Exercises

Attendees will work through (with the assistance of the faculty) AMA Guides exercises with particular relevance to Washington IME examiners. **Questions and Answers**

12:00-12:45 LUNCH PROVIDED WITH FACULTY

12:45-1:15 The Biggest Impairment Rating Mistakes Physicians Make and How to Avoid Them

In this segment the faculty will review the 10 most common impairment rating mistakes and will demonstrate how to avoid these mistakes.

1:15-1:30 Effective Use of Objective Medical Evidence & Diagnostic Test Results

The faculty will present when and how to most effectively use objective medical evidence, results of diagnostic testing, medical literature, and disability guidelines. The faculty will explain and demonstrate the most effective and persuasive techniques for explaining and presenting the medical significance of objective medical evidence and diagnostic test results to a judge, fact finder, or jury. Use of normative values and medical literature will be demonstrated with case studies and exercises. **Questions and Answers.**

1:30-1:45 The Benefits of Work

The faculty will present the latest research on the importance of the benefits of work, effects of inactivity, and the consequences of not working. Faculty will offer suggestions for the practical application of lessons learned in the IME process. **Questions and Answers**

1:45-2:30 Cultural Competence and the IME

The faculty will identify and discuss what IME physicians need to know about cultural competence and sensitivity. The faculty will demonstrate methods to improve the reliability of IMEs through cultural awareness. **Questions and Answers.**

2:30-3:00 Advanced Physical Examination Techniques and the Quality IME Demonstrated

In this segment the faculty will discuss and demonstrate an exceptional IME exam. Discussion and demonstration will include: interview and history, questionnaires, review of records, diagnostic studies, physical orthopedic/neurological evaluation, testing in numerous examination positions, tools of the trade, report writing and comment sections of the report. Faculty also will discuss and demonstrate with the use of videos, the proper symptom magnification definitions, injury red flags, nonorganic signs and their meanings, how to identify and demonstrate any inconsistencies, specific tests for symptom magnification, the proper use of functional capacity evaluation, and the role of surveillance. Demonstrations. **Questions and Answers**

3:00-3:15 BREAK AND NETWORKING OPPORTUNITY

3:15-4:15 Physical Capacities Evaluations, Job analyses, and Job Modifications

The faculty will discuss how to formulate answers to questions from claim managers about return to work. This will include defensible methods for evaluating risk, tolerance for activity, physical capacities and job analyses. The faculty will also discuss predictive factors, impacts of medications, job modifications, light duty, and transitional work as means of returning the worker to work. Faculty will also share how to deal with uncooperative employers and treating physicians. **Questions and Answers**

4:15-5:00 Return to Work Exercises

Attendees, working with the faculty, will participate in case exercises illustrating how to evaluate and document physical capacities and job analyses. **Questions and Answers**

IME Skills for Physicians: The L&I Master's Class

Sunday, April 13, 2014

DoubleTree Suites By Hilton, Seattle Airport Southcenter, Seattle, WA

7:30-8:00 Continental Breakfast

8:00-8:30 Maximizing the Efficiency of Your IME Practice and the Quality of Your Work Product.

The faculty explains how to make your IME practice more efficient and how to produce higher quality IMEs. **Questions and Answers**

8:30-9:30 How to Rate Impairment Under the Category Rating System

The faculty will discuss, explain, and demonstrate how to rate impairment under the category rating system. Illustrative case examples will be provided for attendees to work through with the assistance of the faculty. **Questions and Answers.**

9:30-10:30 Writing the Bulletproof IME Report and Defending It At Deposition and Hearing: Exceeding Expectations

In this segment, the faculty will discuss and demonstrate how to draft an IME report that will stand up under scrutiny and cross-examination. Attendees will be called upon to defend their pre-submitted IME reports. Attendees will be provided with instructions on how to submit a sample report after they register. Demonstrations. **Questions and Answers**

10:30-10:45 BREAK AND NETWORKING OPPORTUNITY

10:45-12:00 Impairment and Ability to Work

In this segment the faculty will review with the attendees what their role should be in evaluating and defining the impairment and ability to work of examinees. Particular emphasis will be placed on the precise wording of opinions and reports. **Questions and Answers**

12:00-12:45 LUNCH PROVIDED WITH FACULTY

12:45-1:30 Defending Return to Work Decisions

Faculty, through demonstrations, will illustrate how to defend physical capacity and activity decisions under rigorous cross-examination. Faculty will also discuss questions about liability of physicians for workers who get re-injured when returned to work. **Questions and Answers.**

1:30-2:00 Forming Defensible Opinions

The faculty will teach, with the aid of demonstrations, how to form opinions that are medically and legally supportable, defensible, and thereby credible. Medical-Legal Demonstration. **Questions and Answers**

2:00-2:30 How to Excel as a Teacher

Faculty will discuss and demonstrate how physicians who are called upon to testify can improve their teaching skills. Faculty will offer 10 techniques that attendees can utilize to improve their teaching skills when testifying. **Questions and Answers**

2:30-2:45 BREAK AND NETWORKING OPPORTUNITY

2:45-3:30 Trick and Difficult Questions for the IME Physician

The faculty will provide an interactive demonstration of the most difficult questions IME physicians face and how to answer them truthfully and artfully. Insight will be provided into the significance of the questions and the replies. Demonstrations. **Questions and Answers**

**Space is Limited, Register Today.
Call 508-457-1111**