

## Retrospective Rating Program Refund/Assessment Summary

**Enrollment Period Beginning:  
January 1, 2004  
Third Evaluation**

Report Date: 10/30/2007

PAF: 1.0677

Association Name	Standard Premium	Developed Losses	Standard Loss Ratio	Plan	Max Prem Ratio	Size Group	Cumulative Refund/ (Assessment)	Ratio Refunded (Assessed)
Subtotal - 68 Firms with Refunds	13,321,151	6,662,673	50%				4,003,925	30%
Subtotal - 25 Firms with Assessments	6,552,195	11,813,343	180%				(947,203)	(14%)
<b>Subtotal - 93 Individual Firms</b>	<b>\$19,873,346</b>	<b>\$18,476,016</b>	<b>93%</b>				<b>\$3,056,722</b>	<b>15%</b>
Association of WA Business - Mfg	19,414,146	19,677,180	101%	B	1.15	6	3,436,276	18%
Association Of WA Cities	3,943,030	4,915,185	125%	B	1.15	11	(284,029)	(7%)
Automotive Service Association Of WA	5,086,522	6,206,074	122%	B	1.10	10	(368,617)	(7%)
Automotive United Trades Organization	890,000	667,469	75%	B	1.15	17	237,883	27%
Contractors Alliance	3,817,139	7,428,276	195%	B	1.10	11	(381,714)	(10%)
Far West Fertilizer & Agrichem Association	1,218,746	2,022,230	166%	B	1.15	15	(182,812)	(15%)
National Electrical Contractors Association - Puget Sound Chapter	5,054,320	6,314,147	125%	B	1.10	10	(366,955)	(7%)
SMART - Advantage	3,337,614	2,285,243	68%	B	1.10	11	1,267,184	38%
WA Restaurant Association	38,469,751	41,230,793	107%	B	1.40	5	5,938,655	15%
WA State Auto Dealers Association	16,820,241	15,310,004	91%	B	1.10	7	4,143,558	25%
WA State Mason Contractors Retro Group	1,138,924	1,474,366	129%	B	1.10	16	(113,892)	(10%)
WA State McDonalds Operators Association	2,824,959	2,278,008	81%	B	1.20	12	874,984	31%
<b>Subtotal - Associations</b>	<b>\$102,015,392</b>	<b>\$109,808,975</b>	<b>108%</b>				<b>\$14,200,521</b>	<b>14%</b>
<b>Total Enrollment</b>	<b>\$121,888,738</b>	<b>\$128,284,991</b>	<b>105%</b>				<b>\$17,257,243</b>	<b>14%</b>

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### Individual Firms - Detail by Plan

Report Date: 10/30/2007

	Standard Premium	Developed Losses	Standard Loss Ratio	Cumulative Refund/ (Assessment)	Ratio Refunded (Assessed)
<b>Plan A:</b>					
38 Firms with Refunds	4,735,680	2,250,226	48%	\$1,439,485	30%
10 Firms with Assessments	1,366,721	2,220,210	162%	(\$264,567)	(19%)
<b>Subtotal - 48 Firms</b>	<b>6,102,401</b>	<b>4,470,436</b>	<b>73%</b>	<b>\$1,174,918</b>	<b>19%</b>
<b>Average Firm Size</b>	<b>\$127,133</b>				
<b>Plan A1:</b>					
6 Firms with Refunds	1,516,580	889,705	59%	\$123,865	8%
2 Firm with Assessments	569,630	1,442,281	253%	(\$31,409)	(6%)
<b>Subtotal - 8 Firms</b>	<b>2,086,210</b>	<b>2,331,986</b>	<b>112%</b>	<b>\$92,456</b>	<b>4%</b>
<b>Average Firm Size</b>	<b>\$260,776</b>				
<b>Plan A2:</b>					
7 Firms with Refunds	1,519,368	519,150	34%	\$214,325	14%
5 Firms with Assessments	2,156,966	3,289,795	153%	(\$144,820)	(7%)
<b>Subtotal - 12 Firms</b>	<b>3,676,334</b>	<b>3,808,945</b>	<b>104%</b>	<b>\$69,505</b>	<b>2%</b>
<b>Average Firm Size</b>	<b>\$306,361</b>				
<b>Plan A3:</b>					
11 Firms with Refunds	1,011,503	642,189	63%	\$161,605	16%
6 Firms with Assessments	760,346	2,333,778	307%	(\$110,749)	(15%)
<b>Subtotal - 17 Firms</b>	<b>1,771,849</b>	<b>2,975,967</b>	<b>168%</b>	<b>\$50,856</b>	<b>3%</b>
<b>Average Firm Size</b>	<b>\$104,226</b>				
<b>Plan B:</b>					
6 Firms with Refunds	4,538,020	2,361,403	52%	\$2,064,645	45%
2 Firms with Assessments	1,698,532	2,527,279	149%	(\$395,658)	(23%)
<b>Subtotal - 8 Firms</b>	<b>6,236,552</b>	<b>4,888,682</b>	<b>78%</b>	<b>\$1,668,987</b>	<b>27%</b>
<b>Average Firm Size</b>	<b>\$779,569</b>				