

Retrospective Rating Program
Refund/Assessment Summary
Enrollment Period Beginning:
January 1, 2009
 First Evaluation

Report Date: 2010-11-02

PAF: 0.9474

| Association Name | Standard Premium | Developed Losses | Standard Loss Ratio | Plan | Max Prem Ratio | Size Group | Cumulative Refund/ (Assessment) | Ratio Refunded (Assessed) |
|--|----------------------|----------------------|---------------------------|------|----------------------|---------------|---------------------------------------|---------------------------------|
| Subtotal – 59 Firms with Refunds | 9,667,105 | 4,944,735 | 51% | | | | 2,285,668 | 24% |
| Subtotal – 19 Firms with Assessments | 7,760,433 | 16,689,038 | 215% | | | | (1,074,233) | (14%) |
| Subtotal – 78 Individual Firms | 17,427,538 | 21,633,773 | 124% | | | | 1,211,435 | 7% |
| Association of WA Business – Manufacturing | 16,162,811 | 16,497,975 | 102% | B | 1.15 | 7 | 2,634,471 | 16% |
| Association of WA Cities | 7,563,964 | 8,870,440 | 117% | A2 | 1.15 | 9 | 401,529 | 5% |
| Automotive Service Association of WA | 4,255,328 | 5,039,540 | 118% | B | 1.10 | 11 | (310,495) | (7%) |
| Automotive United Trades Organization | 893,136 | 1,668,149 | 187% | B | 1.15 | 18 | (133,970) | (15%) |
| Far West Agribusiness Association | 1,442,606 | 1,914,096 | 133% | B | 1.15 | 15 | (216,391) | (15%) |
| Pacific Inland Tariff Bureau – Manufacturing | 16,931,679 | 15,977,035 | 94% | B | 1.10 | 7 | 3,702,694 | 22% |
| SMART Advantage | 9,111,121 | 7,210,298 | 79% | B | 1.10 | 8 | 3,068,891 | 34% |
| WA Restaurant Association | 33,293,759 | 33,632,298 | 101% | B | 1.40 | 5 | 6,757,876 | 20% |
| WA State Auto Dealers Association | 14,533,642 | 14,420,201 | 99% | B | 1.10 | 7 | 2,593,716 | 18% |
| WA State Hotel & Motel Association | 5,502,095 | 5,024,046 | 91% | B | 1.10 | 10 | 1,085,959 | 20% |
| WA State McDonalds Operators Association | 3,134,968 | 2,033,396 | 65% | B | 1.15 | 12 | 1,357,780 | 43% |
| Subtotal – Associations | \$112,825,109 | \$112,287,474 | 100% | | | | \$20,942,060 | 19% |
| Total Enrollment | \$130,252,647 | \$133,921,247 | 103% | | | | \$22,153,495 | 17% |

*This report is a "snapshot" of how these retro participants are performing at a specific point in time.
 The values shown are **subject to change** and should only be referred to as an approximation.*

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Individual Firms – Detail by Plan

| | Standard Premium | Developed Losses | Standard Loss Ratio | Cumulative Refund/ (Assessment) | Ratio Refunded (Assessed) |
|----------------------------|---------------------|---------------------|---------------------------|---------------------------------------|---------------------------------|
| Plan A: | | | | | |
| 34 Firms with Refunds | 2,920,168 | 826,907 | 28% | 1,141,434 | 39% |
| 7 Firms with Assessments | 1,963,481 | 3,403,587 | 173% | (162,406) | (8%) |
| Subtotal – 41 Firms | 4,883,649 | 4,230,494 | 87% | 979,028 | 20% |
| Average Firm Size | \$119,113 | | | | |
| Plan A1: | | | | | |
| 2 Firms with Refunds | 198,558 | 15,421 | 8% | 17,969 | 9% |
| 2 Firms with Assessments | 460,398 | 1,906,795 | 414% | (28,107) | (6%) |
| Subtotal – 4 Firms | 658,956 | 1,922,216 | 292% | (10,138) | (2%) |
| Average Firm Size | \$164,739 | | | | |
| Plan A2: | | | | | |
| 7 Firms with Refunds | 3,737,322 | 2,878,712 | 77% | 363,299 | 10% |
| 3 Firms with Assessments | 511,568 | 1,033,196 | 202% | (70,860) | (14%) |
| Subtotal – 10 Firms | 4,248,890 | 3,911,908 | 92% | 292,439 | 7% |
| Average Firm Size | \$424,889 | | | | |
| Plan A3: | | | | | |
| 9 Firms with Refunds | 533,594 | 37,024 | 7% | 127,989 | 24% |
| 2 Firms with Assessments | 692,440 | 2,430,321 | 351% | (173,841) | (25%) |
| Subtotal – 11 Firms | 1,226,034 | 2,467,345 | 201% | (45,852) | (4%) |
| Average Firm Size | \$111,458 | | | | |
| Plan B: | | | | | |
| 7 Firms with Refunds | 2,277,463 | 1,186,671 | 52% | 634,977 | 28% |
| 5 Firms with Assessments | 4,132,546 | 7,915,139 | 192% | (639,019) | (15%) |
| Subtotal – 12 Firms | 6,410,009 | 9,101,810 | 142% | (4,042) | (0%) |
| Average Firm Size | \$534,167 | | | | |

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