

## Retrospective Rating Program

**Refund/Assessment Summary**

Enrollment Period Beginning:

**October 1, 2010****First Evaluation**

Report date: 2012-07-24

PAF: 1.2195

Association Name	Standard Premium	Developed Losses	Standard Loss Ratio	Plan	Max Prem Ratio	Size Group	Cumulative Refund/ (Assessment)	Ratio Refunded (Assessed)
Subtotal – 32 Firms with Refunds	4,614,734	1,318,745	29%				1,741,522	38%
Subtotal – 6 Firms with Assessments	1,141,270	1,417,199	124%				(140,870)	(12%)
<b>Subtotal – 38 Individual Firms</b>	<b>\$5,756,004</b>	<b>\$2,735,944</b>	<b>48%</b>				<b>\$1,600,652</b>	<b>28%</b>
501(c) Agencies Trust	9,347,621	8,208,804	88%	B	1.10	9	2,370,138	25%
Association of WA Business – Facilities Property Mgmt	5,232,383	4,932,817	94%	B	1.10	10	896,437	17%
Association of WA Business – Hospitality	4,615,159	4,708,984	102%	B	1.15	11	565,433	12%
Association of WA Business – Retail, Wholesale, Services	14,328,177	12,192,923	85%	B	1.15	7	4,329,980	30%
Greater Vancouver Chamber of Commerce	635,307	503,472	79%	A	1.15	20	95,472	15%
Pacific Northwest Hardware & Implement Association	1,246,358	1,989,444	160%	A2	1.10	16	(124,636)	(10%)
Towing & Recovery Association of Washington	1,162,131	1,591,992	137%	B	1.15	16	(174,320)	(15%)
WA State Drycleaner Association	135,284	18,933	14%	A2	1.10	35	12,446	9%
WA State Funeral Directors Association	237,158	172,283	73%	A1	1.10	29	11,858	5%
<b>Subtotal – Associations</b>	<b>\$36,939,578</b>	<b>\$34,319,652</b>	<b>93%</b>				<b>\$7,982,808</b>	<b>22%</b>
<b>Total Enrollment</b>	<b>\$42,695,582</b>	<b>\$37,055,596</b>	<b>87%</b>				<b>\$9,583,460</b>	<b>22%</b>

Note: The information in this report is considered a “snapshot” of how these retro participants are performing at a specific point in time.  
The values shown are subject to change and should only be referred to as an approximation.

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**Individual Firms – Detail by Plan**

	Standard Premium	Developed Losses	Standard Loss Ratio	Cumulative Refund/ (Assessment)	Ratio Refunded (Assessed)
<b>Plan A:</b>					
19 Firms with Refunds	2,853,385	629,224	22%	1,331,397	47%
2 Firms with Assessments	403,454	525,144	130%	(77,812)	(19%)
<b>Subtotal - 21 Firms</b>	<b>3,256,839</b>	<b>1,154,368</b>	<b>35%</b>	<b>1,253,585</b>	<b>38%</b>
<b>Average Firm Size</b>	<b>\$155,088</b>				
<b>Plan A1:</b>					
0 Firms with Refunds	0	0	0%	0	0%
1 Firm with Assessments	374,882	516,957	138%	(18,744)	(5%)
<b>Subtotal - 1 Firm</b>	<b>374,882</b>	<b>516,957</b>	<b>138%</b>	<b>(18,744)</b>	<b>(5%)</b>
<b>Average Firm Size</b>	<b>\$374,882</b>				
<b>Plan A2:</b>					
3 Firms with Refunds	793,230	444,116	56%	71,526	9%
1 Firms with Assessments	42,524	87,089	205%	(6,379)	(15%)
<b>Subtotal - 4 Firms</b>	<b>835,754</b>	<b>531,205</b>	<b>64%</b>	<b>65,147</b>	<b>8%</b>
<b>Average Firm Size</b>	<b>\$208,939</b>				
<b>Plan A3:</b>					
9 Firms with Refunds	643,424	63,487	10%	192,729	30%
2 Firms with Assessments	320,410	288,009	90%	(37,935)	(12%)
<b>Subtotal - 11 Firms</b>	<b>963,834</b>	<b>351,496</b>	<b>36%</b>	<b>154,794</b>	<b>16%</b>
<b>Average Firm Size</b>	<b>\$87,621</b>				
<b>Plan B:</b>					
1 Firms with Refunds	324,695	181,918	56%	145,870	45%
0 Firms with Assessments	0	0	0%	0	0%
<b>Subtotal - 1 Firm</b>	<b>324,695</b>	<b>181,918</b>	<b>56%</b>	<b>145,870</b>	<b>45%</b>
<b>Average Firm Size</b>	<b>\$324,695</b>				

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