

Retro Quarterly Performance Reports

Retro produces reports on a quarterly schedule to highlight the performance of Retro as a program. These reports outline various aspects of specific groups as well as Retro as a whole. These reports are generated each quarter and are available for download from our website (<http://bit.ly/RetroPerfReport>).

(1) **Member Count Distribution by Group** (as of April 2015)

This report *graphically* shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is on the far left and the group with the least members enrolled is on the far right. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January.

(2) **Member Count Distribution by Group** (as of April 2015)

This report numerically shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is at the top and the group with the least members is at the bottom. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January.

(3) **Standard Premium Distribution by Group** (as of January 2015)

This report graphically shows the standard premium for each Retro group as well as the total standard premium for all Retro groups. The data are displayed so that the group with the most standard premium is on the far left and the group with the least standard premium is on the far right. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (1st quarter of 2014 through 4th quarter of 2014).

(4) **Standard Premium Distribution by Group** (as of January 2015)

This report numerically shows the standard premium for each Retro group as well as the total standard premium for all Retro groups. The data are displayed so that the group with the most standard premium is at the top and the group with the least standard premium is at the bottom. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (2nd quarter of 2014 through 1st quarter of 2015).

(5) **Member Count by Industry Category 1st Quarter of 2015**

This report shows the number of members enrolled in each Industry Category. The data are displayed so that the Industry Category with the most members enrolled is at the top and the Industry Category with the least members enrolled is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related ser-

vices) or 13 (Temporary help and related services). The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January.

(6) Standard Premium by Industry Category 4th Quarter of 2014

This report shows the standard premium for each Industry Category. The data are displayed so that the Industry Category with the most standard premium is at the top and the Industry Category with the least standard premium is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related services) or 13 (Temporary help and related services). The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (1st quarter of 2014 through 4th quarter of 2014).

(7) Retro Group Enrollment by Coverage Period

This report shows the number of groups that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of May 6, 2015.

(8) Retro Group Member Count by Coverage Period

This report shows the number of group members that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January.

(9) Retro Group Standard Premium by Coverage Period

This report shows the standard premium for Retro groups enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January. The standard premium information is based on the most recent four quarters (3rd quarter of 2014 through 2nd quarter of 2015).

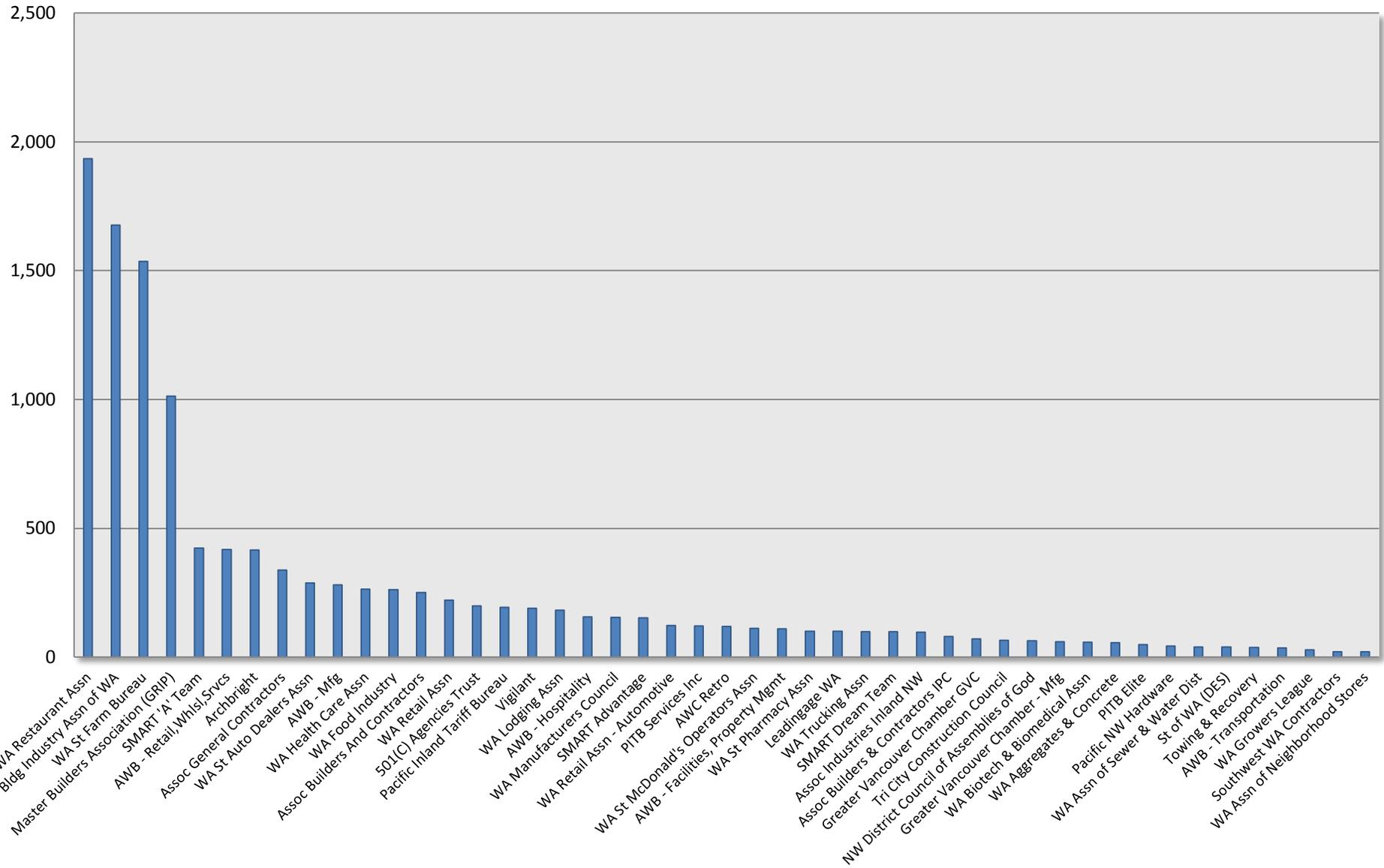
(10) Individual Retro Enrollment by Coverage Period

This report shows the number of Individuals that enrolled in each quarter for the last four quarters. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January.

(11) Individual Retro Standard Premium by Coverage Period

This report shows the standard premium for Individuals enrolled in each quarter for the last four quarters. The data are current as of May 6, 2015, and include complete results of January enrollment and some results of April enrollment (group and staggered) but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (3rd quarter of 2014 through 2nd quarter of 2015).

Member Count Distribution by Group as of April 2015



Member Count: 12,388

The number of employer accounts enrolled in each Retro group

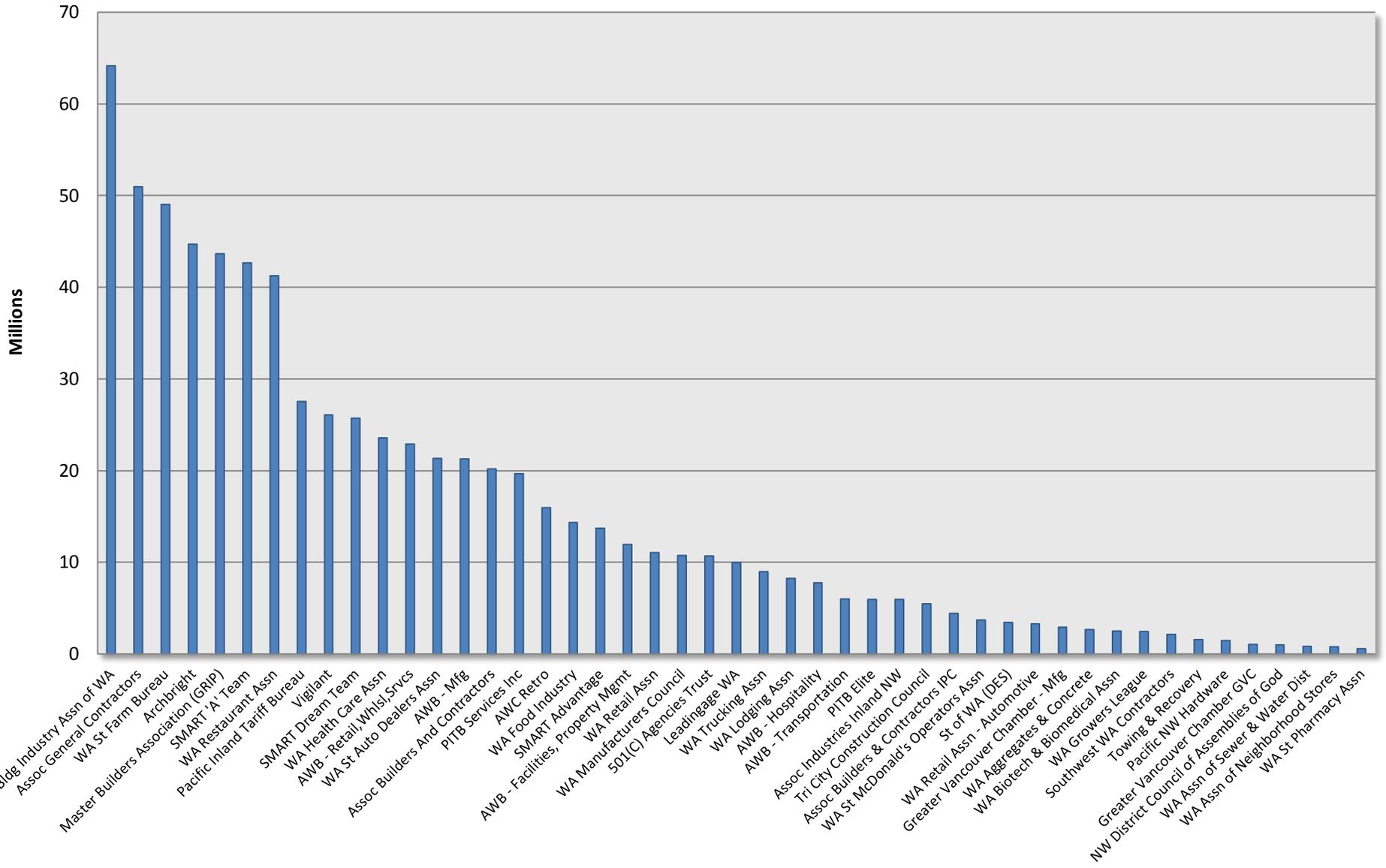
There are 47 groups and 12,388 employers

Data pulled on: May 6, 2015

Page 1

Member count by Retro Group as of April 2015		
WA Restaurant Assn	1,934	49.7%
Bldg Industry Assn of WA	1,676	
WA St Farm Bureau	1,535	
Master Builders Association (GRIP)	1,013	
Sub-total (4)	6,158	
SMART 'A' Team	423	31.7%
AWB - Retail, Whlsl, Srvcs	418	
Archbright	415	
Assoc General Contractors	338	
WA St Auto Dealers Assn	288	
AWB - Mfg	280	
WA Health Care Assn	263	
WA Food Industry	261	
Assoc Builders And Contractors	251	
WA Retail Assn	222	
501(C) Agencies Trust	198	
Pacific Inland Tariff Bureau	193	
Vigilant	189	
WA Lodging Assn	183	
Sub-total (14)	3,922	
AWB - Hospitality	157	18.6%
WA Manufacturers Council	155	
SMART Advantage	152	
WA Retail Assn - Automotive	122	
PITB Services Inc	121	
AWC Retro	120	
WA St McDonald's Operators Assn	112	
AWB - Facilities, Property Mgmt	109	
WA St Pharmacy Assn	101	
Leadingage WA	100	
WA Trucking Assn	99	
SMART Dream Team	98	
Assoc Industries Inland NW	97	
Assoc Builders & Contractors IPC	80	
Greater Vancouver Chamber GVC	71	
Tri City Construction Council	66	
NW District Council of Assemblies of God	64	
Greater Vancouver Chamber - Mfg	59	
WA Biotech & Biomedical Assn	58	
WA Aggregates & Concrete	56	
PITB Elite	49	
Pacific NW Hardware	43	
WA Assn of Sewer & Water Dist	39	
St of WA (DES)	39	
Towing & Recovery	37	
AWB - Transportation	35	
WA Growers League	28	
Southwest WA Contractors	21	
WA Assn of Neighborhood Stores	20	
Sub-total (29)	2,308	
Total	12,388	

Standard Premium Distribution by Group as of January 2015

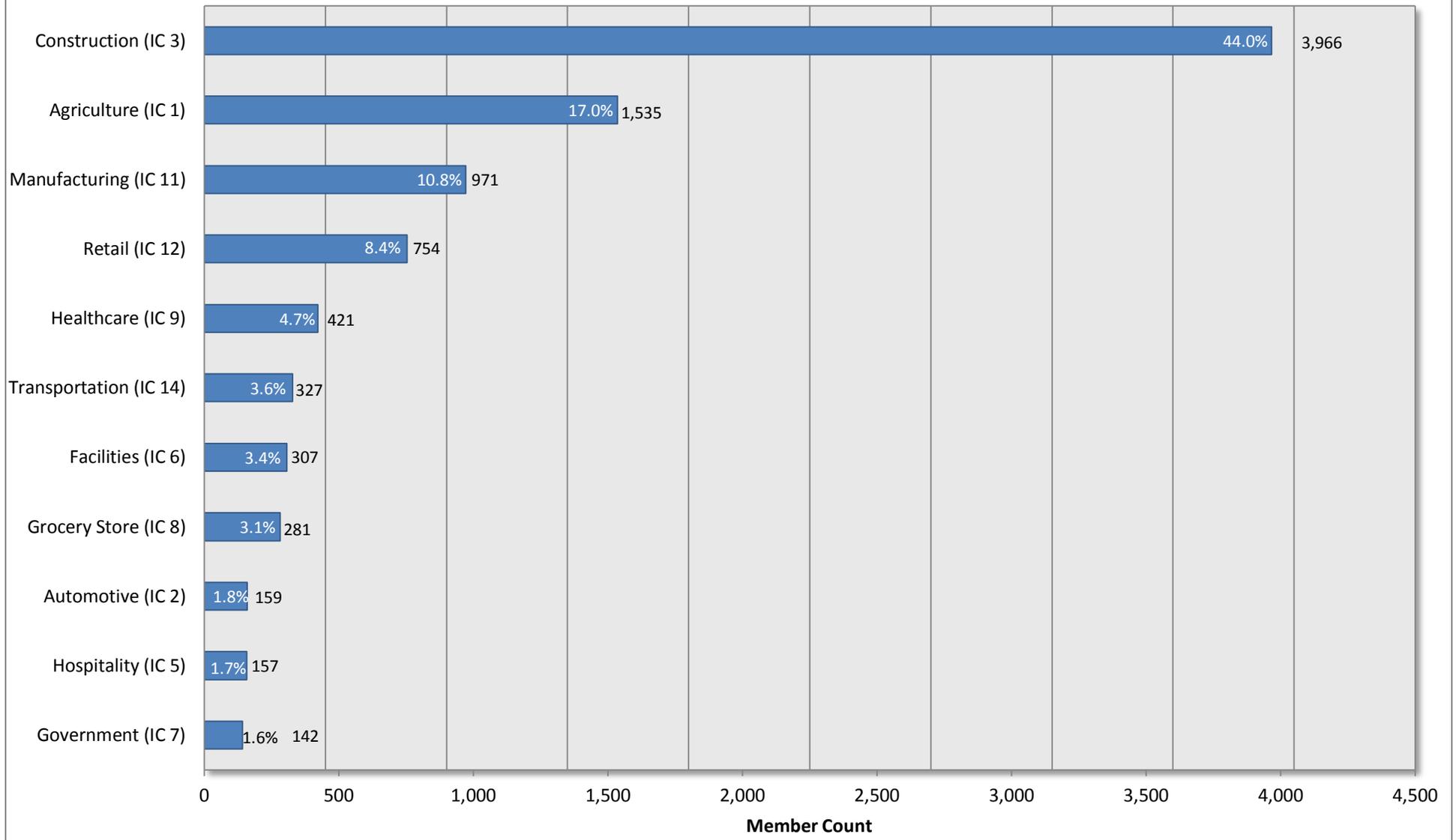


The total annual standard premium, in millions for each Retro group
 Total Standard Premium is \$726M
 Retro makes up for 42% of total State Fund premium

Data pulled on: May 6, 2015
 Page 3

Standard Premium by Retro Group as of January 2015		
<i>Bldg Industry Assn of WA</i>	\$64,137,400	46.3%
<i>Assoc General Contractors</i>	\$50,958,291	
<i>WA St Farm Bureau</i>	\$49,030,012	
<i>Archbright</i>	\$44,690,685	
<i>Master Builders Association (GRIP)</i>	\$43,633,968	
<i>SMART 'A' Team</i>	\$42,655,914	
<i>WA Restaurant Assn</i>	\$41,275,984	
Sub-total (7)	\$336,382,253	
<i>Pacific Inland Tariff Bureau</i>	\$27,527,965	32.9%
<i>Vigilant</i>	\$26,059,415	
<i>SMART Dream Team</i>	\$25,733,713	
<i>WA Health Care Assn</i>	\$23,570,175	
<i>AWB - Retail,Whls,Srvcs</i>	\$22,920,326	
<i>WA St Auto Dealers Assn</i>	\$21,341,236	
<i>AWB - Mfg</i>	\$21,276,513	
<i>Assoc Builders And Contractors</i>	\$20,169,541	
<i>PITB Services Inc</i>	\$19,683,125	
<i>AWC Retro</i>	\$15,965,627	
<i>WA Food Industry</i>	\$14,368,430	
Sub-total (11)	\$238,616,067	
<i>SMART Advantage</i>	\$13,709,035	15.3%
<i>AWB - Facilities, Property Mgmt</i>	\$11,936,891	
<i>WA Retail Assn</i>	\$11,060,617	
<i>WA Manufacturers Council</i>	\$10,733,175	
<i>501(C) Agencies Trust</i>	\$10,667,773	
<i>Leadingage WA</i>	\$9,983,163	
<i>WA Trucking Assn</i>	\$8,961,568	
<i>WA Lodging Assn</i>	\$8,261,533	
<i>AWB - Hospitality</i>	\$7,765,811	
<i>AWB - Transportation</i>	\$5,995,926	
<i>PITB Elite</i>	\$5,964,234	
<i>Assoc Industries Inland NW</i>	\$5,960,665	
Sub-total (12)	\$111,000,391	
<i>Tri City Construction Council</i>	\$5,482,472	5.5%
<i>Assoc Builders & Contractors IPC</i>	\$4,421,592	
<i>WA St McDonald's Operators Assn</i>	\$3,718,891	
<i>St of WA (DES)</i>	\$3,459,111	
<i>WA Retail Assn - Automotive</i>	\$3,312,398	
<i>Greater Vancouver Chamber - Mfg</i>	\$2,913,122	
<i>WA Aggregates & Concrete</i>	\$2,656,807	
<i>WA Biotech & Biomedical Assn</i>	\$2,479,677	
<i>WA Growers League</i>	\$2,439,747	
<i>Southwest WA Contractors</i>	\$2,125,655	
<i>Towing & Recovery</i>	\$1,547,007	
<i>Pacific NW Hardware</i>	\$1,438,967	
<i>Greater Vancouver Chamber GVC</i>	\$1,027,560	
<i>NW District Council of Assemblies of God</i>	\$971,125	
<i>WA Assn of Sewer & Water Dist</i>	\$846,984	
<i>WA Assn of Neighborhood Stores</i>	\$766,324	
<i>WA St Pharmacy Assn</i>	\$584,637	
Sub-total (17)	\$40,192,074	
Total	\$726,190,785	

Member Count by Industry Category 1st Quarter of 2015



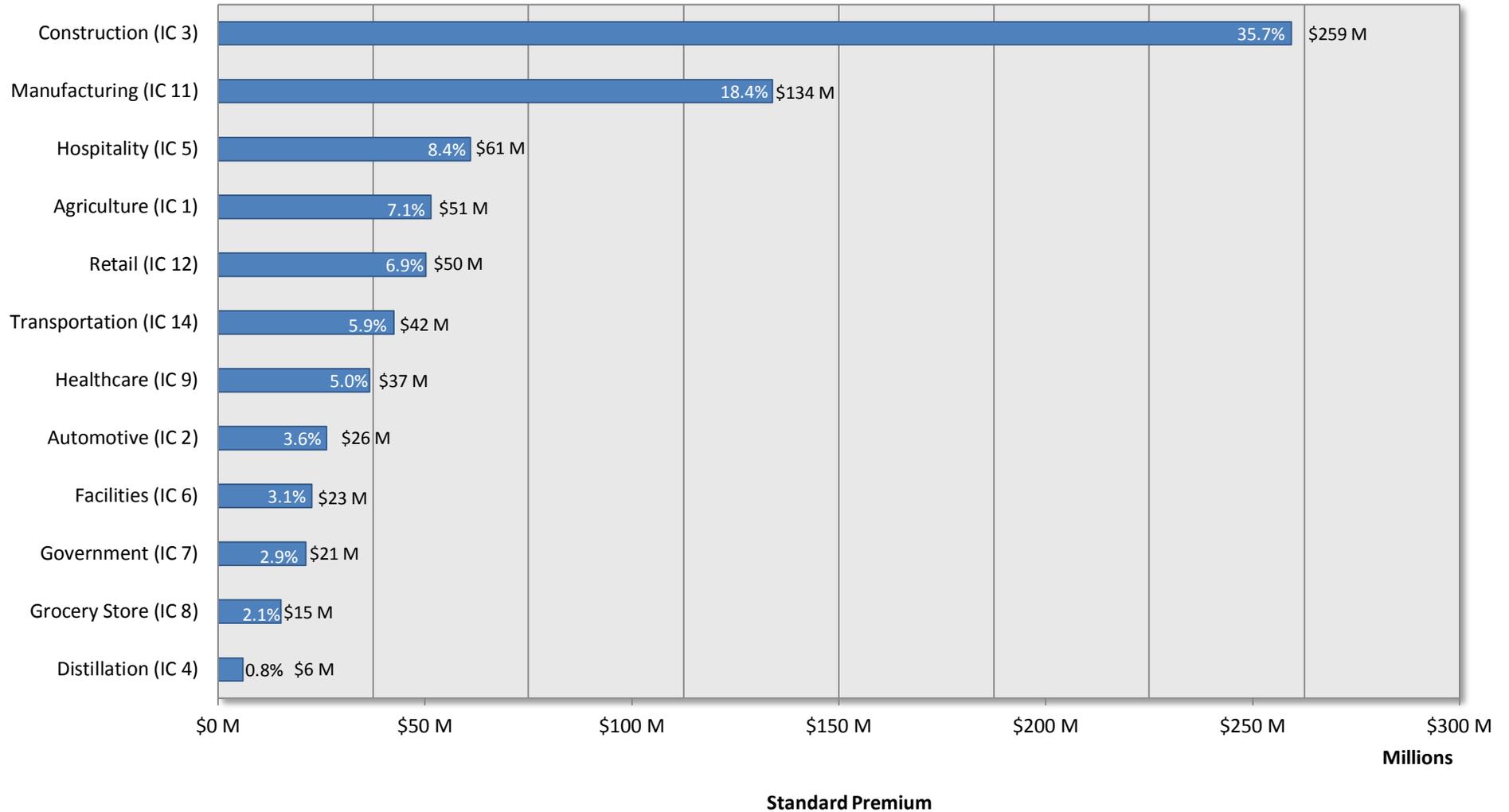
Member Count: 12,388

Note: There are currently no groups for Industry Categories 10 or 13

Data pulled on: May 6, 2015

Page 5

Standard Premium by Industry Category 4th Quarter of 2014



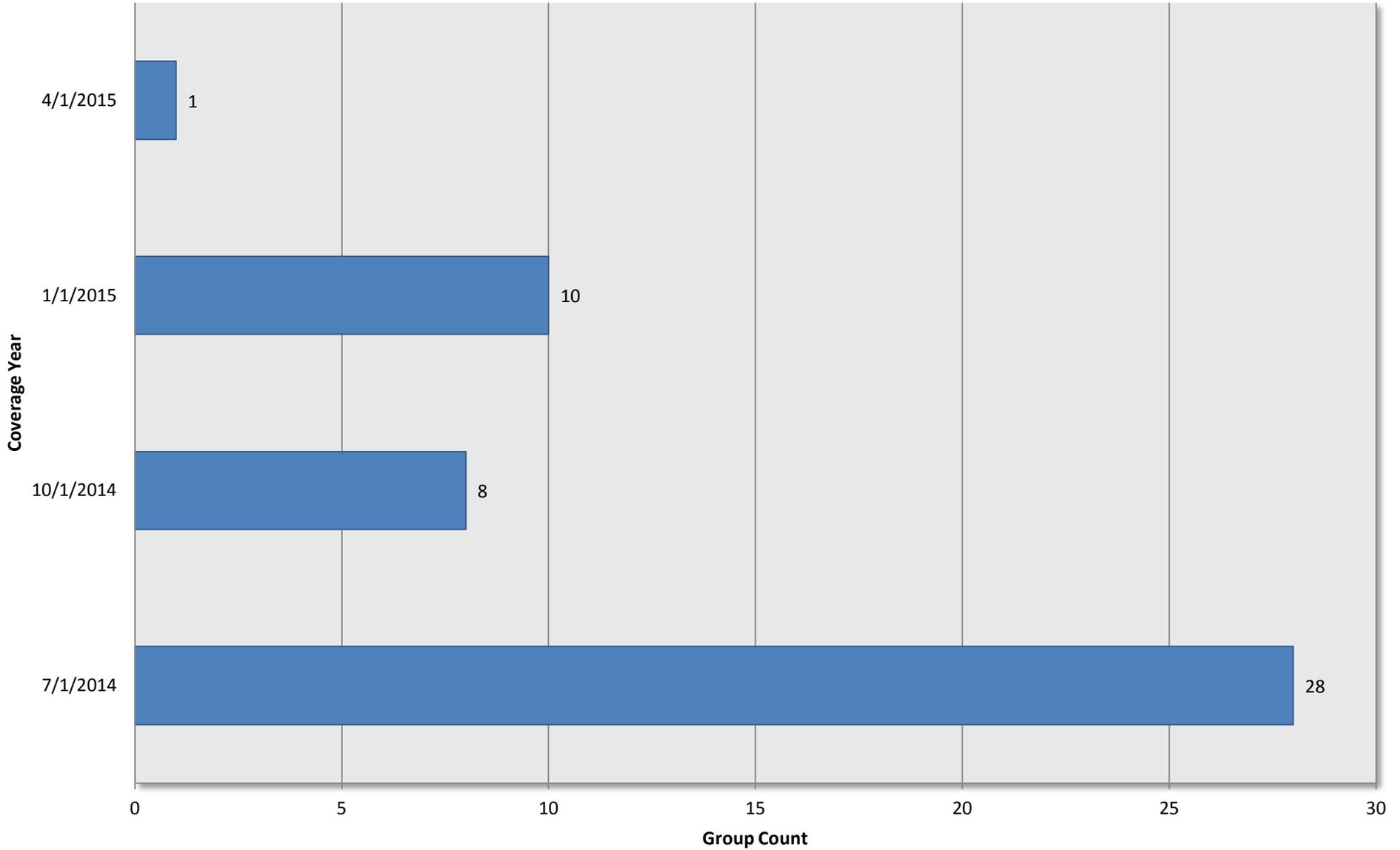
Total Standard Premium: \$726 Million

Note: There are currently no groups for Industry Categories 10 or 13

Data pulled on: May 6, 2015

Page 6

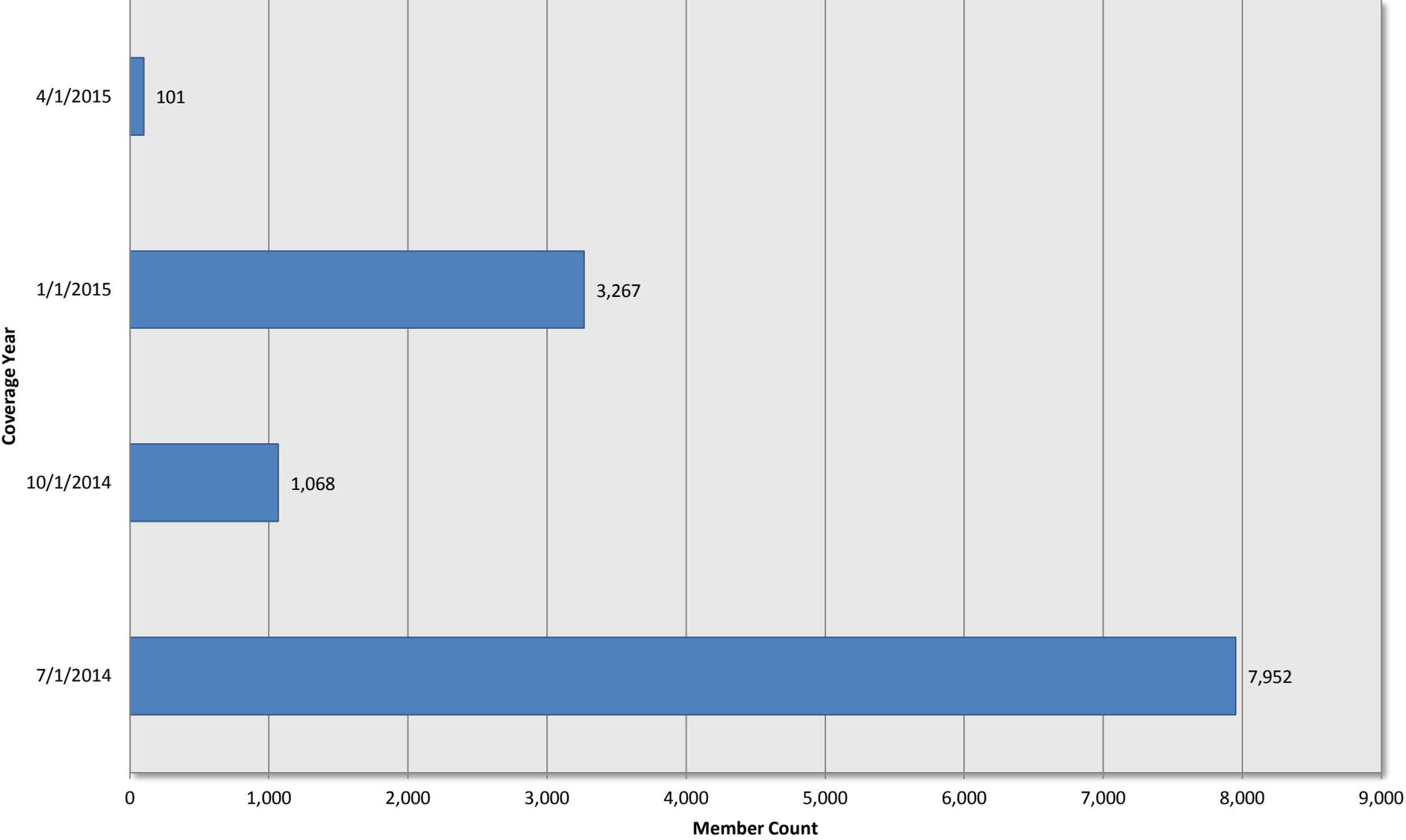
Retro Group Enrollment by Coverage Period



The number of Retro groups enrolled by coverage year start date
There are a total of 47 groups enrolled in Retro

Data pulled on: May 6, 2015
Page 7

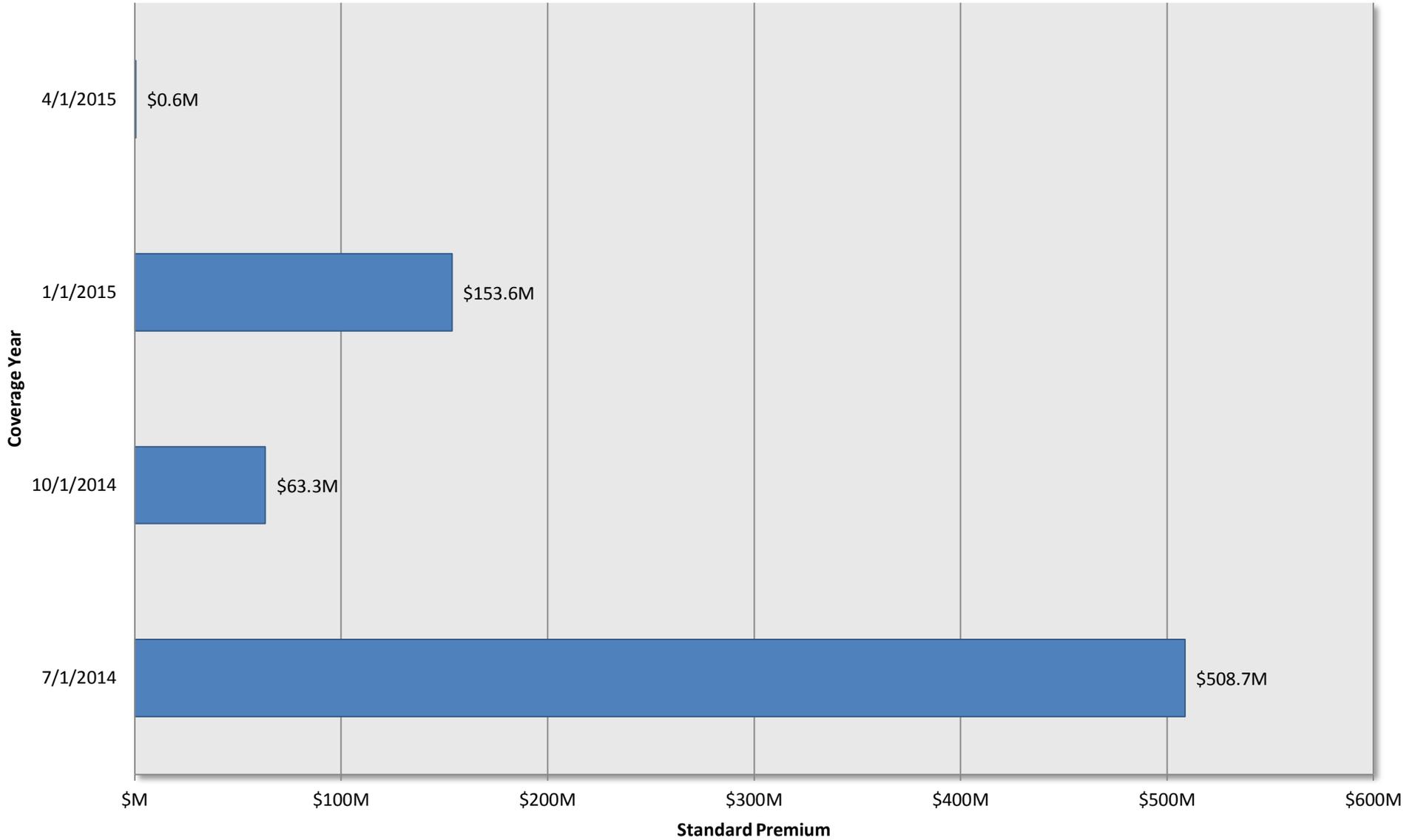
Retro Group Member Count by Coverage Period



Data pulled on: May 6, 2015
Page 8

The number of members enrolled in groups by coverage year start date
There are a total of 12,388 members enrolled in Retro

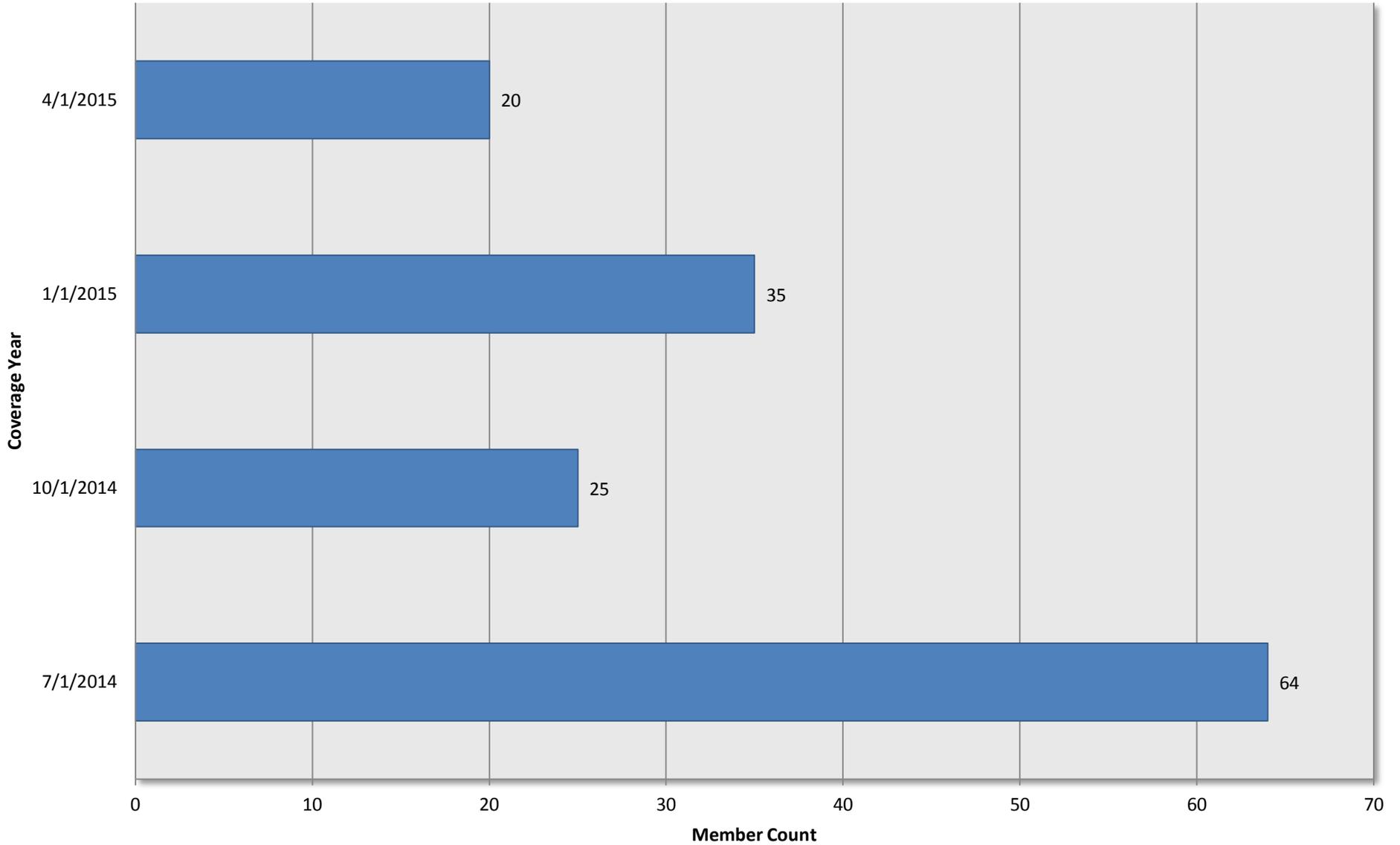
Retro Group Standard Premium by Coverage Period



Data pulled on: May 6, 2015
Page 9

The total standard premium for groups by coverage year start date
The total standard premium for all of Retro is \$726M

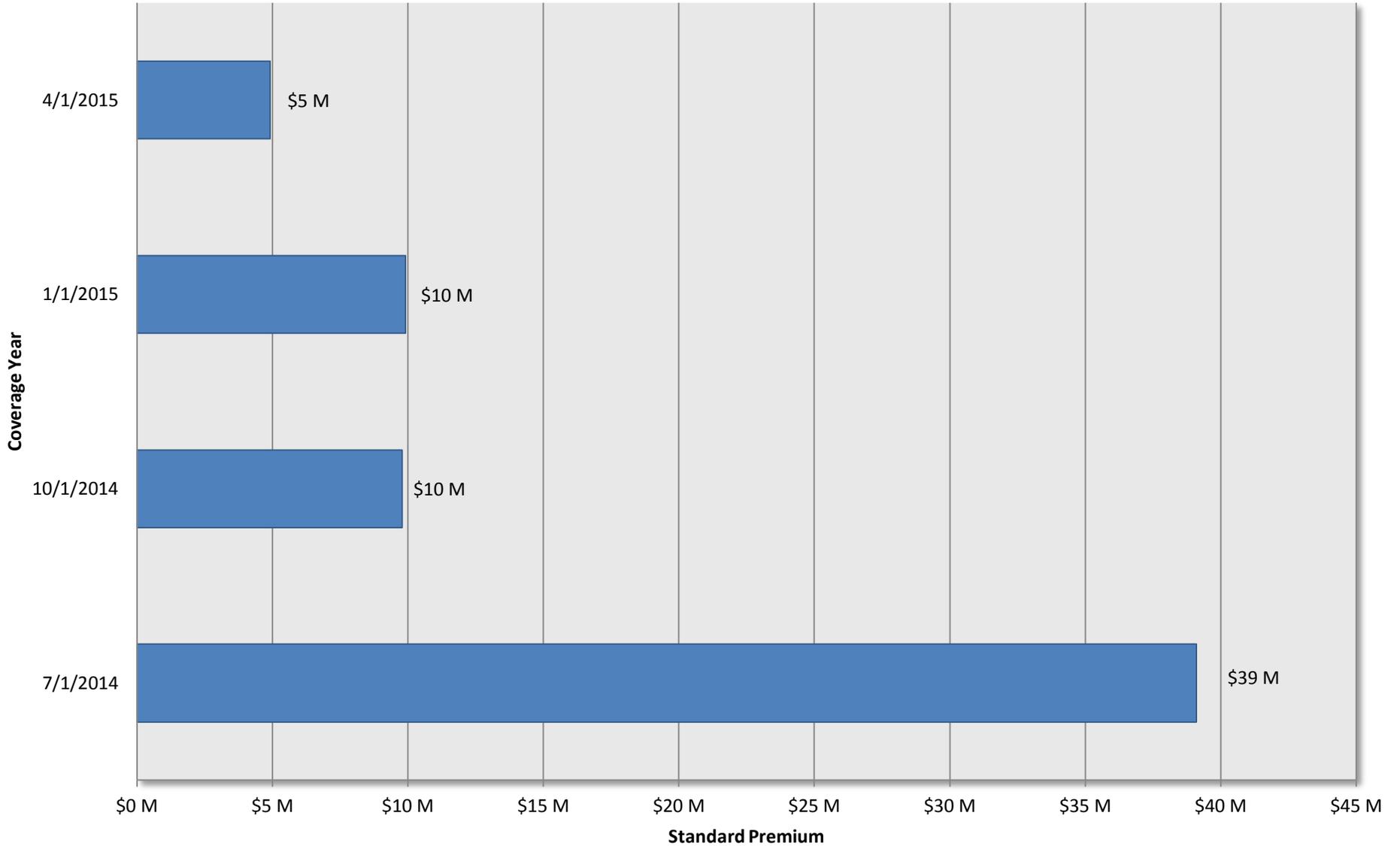
Individual Retro Enrollment by Coverage Period



The number of individually-enrolled participants by coverage year start date
There are a total of 144 individually-enrolled participants in Retro

Data pulled on: May 6, 2015
Page 10

Individual Retro Standard Premium by Coverage Period



The total standard premium by coverage year start date for individually-enrolled participants
The total standard premium for all of the Individuals in Retro is \$64 M

Data pulled on: May 6, 2015
Page 11