

Retro Quarterly Performance Reports

Retro produces reports on a quarterly schedule to highlight the performance of Retro as a program. These reports outline various aspects of specific groups as well as Retro as a whole. These reports are generated each quarter and are available for download from our website (<http://go.USA.gov/3F4yj>).

(1) **Member Count Distribution by Group** (as of July 2015)

This report *graphically* shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is on the far left and the group with the least members enrolled is on the far right. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April.

(2) **Member Count by Retro Group** (as of July 2015)

This report numerically shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is at the top and the group with the least members is at the bottom. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April.

(3) **Standard Premium Distribution by Retro Group** (as of April 2015)

This report *graphically* shows the standard premium for each Retro group as well as the total standard premium for all Retro groups. The data are displayed so that the group with the most standard premium is on the far left and the group with the least standard premium is on the far right. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April. The standard premium information is based on the four most recent quarters (2nd quarter of 2014 through 1st quarter of 2015).

(4) **Standard Premium Distribution by Retro Group** (as of April 2015)

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(5) **Member Count by Industry Category – 2nd Quarter of 2015**

This report shows the number of members enrolled in each Industry Category. The data are displayed so that the Industry Category with the most members enrolled is at the top and the Industry Category with the least members enrolled is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related services) or 13 (Temporary help and related services). The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April.

(6) Standard Premium by Industry Category – 1st Quarter of 2015

This report shows the standard premium for each Industry Category. The data are displayed so that the Industry Category with the most standard premium is at the top and the Industry Category with the least standard premium is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related services) or 13 (Temporary help and related services). The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been pro- tested for April. The standard premium information is based on the four most recent quarters (2nd quarter of 2014 through 1st quarter of 2015).

(7) Retro Group Enrollment by Coverage Period

This report shows the number of groups that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of August 11, 2015.

(8) Retro Group Member Count Distribution by Coverage Period

This report shows the number of group members that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April.

(9) Retro Group Standard Premium by Coverage Period

This report shows the standard premium for Retro groups enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment (group and staggered) but not all accounts that may have been protested for April. The standard premium information is based on the most recent four quarters (2nd quarter of 2014 through 1st quarter of 2015).

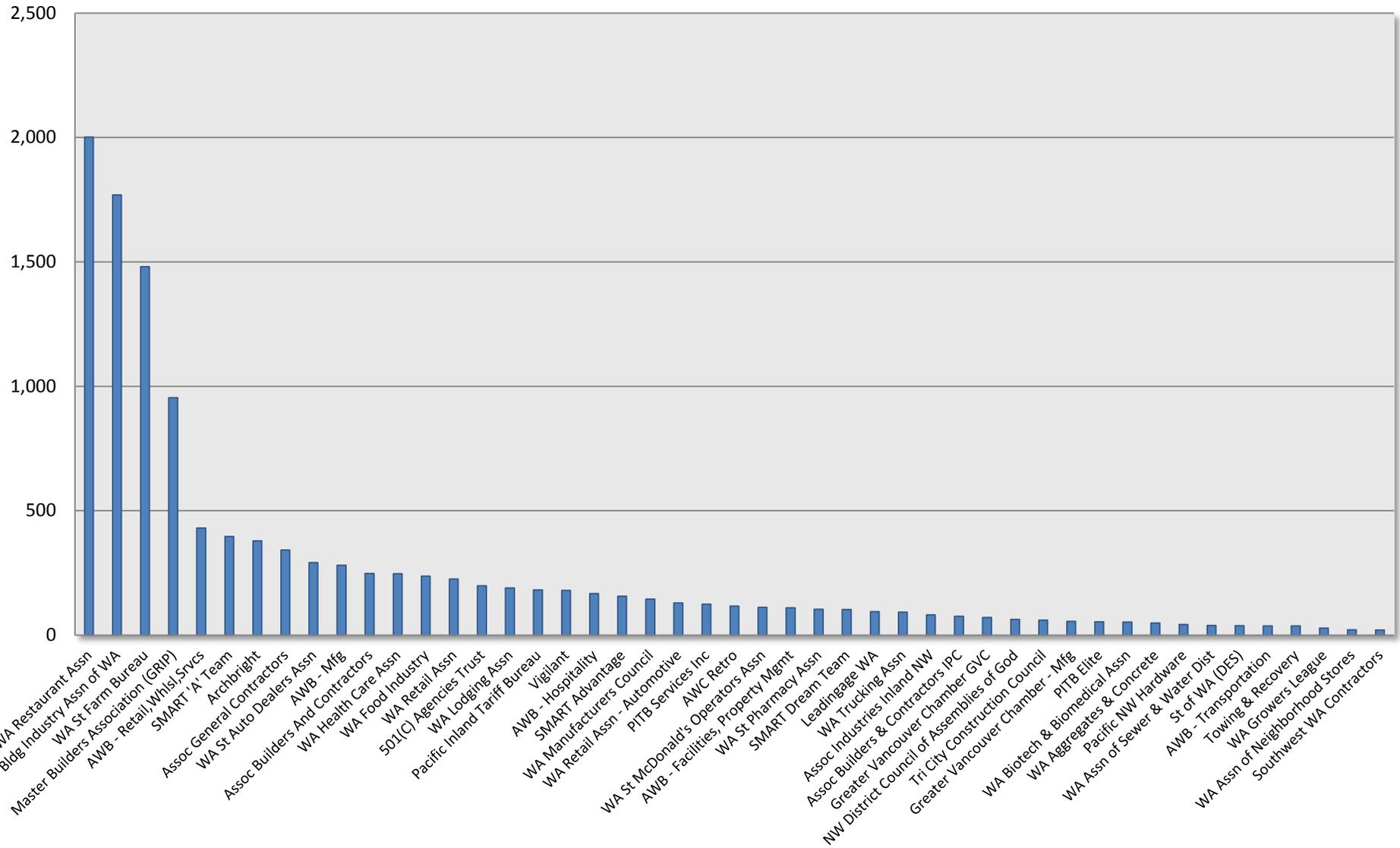
(10) Individual Retro Enrollment by Coverage Period

This report shows the number of Individuals that enrolled in each quarter for the last four quarters. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment but not all accounts that may have been protested for April.

(11) Individual Retro Standard Premium by Coverage Period

This report shows the standard premium for Individuals enrolled in each quarter for the last four quarters. The data are current as of August 11, 2015, and include complete results of April enrollment and some results of July enrollment but not all accounts that may have been protested for April. The standard premium information is based on the four most recent quarters (2nd quarter of 2014 through 1st quarter of 2015).

Member Count Distribution by Group as of July 2015



Member Count: 12,302

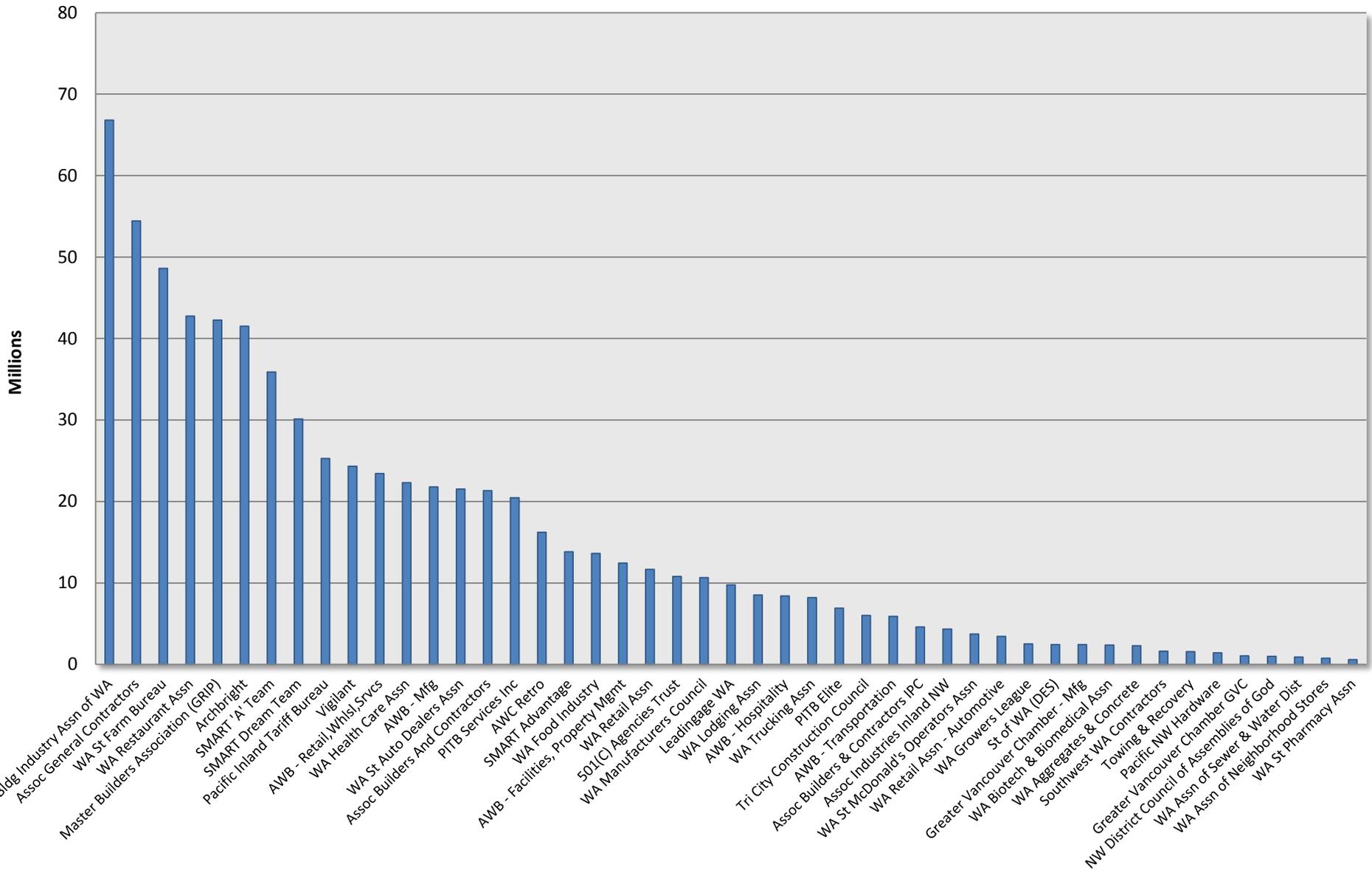
The number of employer accounts enrolled in each Retro group

There are 47 groups and 12,302 employers

Data Pulled on: August 11, 2015

Member count by Retro Group as of July 2015		
<i>WA Restaurant Assn</i>	2,001	50.4%
<i>Bldg Industry Assn of WA</i>	1,769	
<i>WA St Farm Bureau</i>	1,480	
<i>Master Builders Association (GRIP)</i>	954	
Sub-total (4)	6,204	
<i>AWB - Retail, Whls, Srvcs</i>	430	31.1%
<i>SMART 'A' Team</i>	396	
<i>Archbright</i>	379	
<i>Assoc General Contractors</i>	342	
<i>WA St Auto Dealers Assn</i>	291	
<i>AWB - Mfg</i>	281	
<i>Assoc Builders And Contractors</i>	248	
<i>WA Health Care Assn</i>	247	
<i>WA Food Industry</i>	237	
<i>WA Retail Assn</i>	225	
<i>501(C) Agencies Trust</i>	198	
<i>WA Lodging Assn</i>	189	
<i>Pacific Inland Tariff Bureau</i>	181	
<i>Vigilant</i>	180	
Sub-total (14)	3,824	
<i>AWB - Hospitality</i>	167	18.5%
<i>SMART Advantage</i>	156	
<i>WA Manufacturers Council</i>	145	
<i>WA Retail Assn - Automotive</i>	129	
<i>PITB Services Inc</i>	124	
<i>AWC Retro</i>	116	
<i>WA St McDonald's Operators Assn</i>	112	
<i>AWB - Facilities, Property Mgmt</i>	110	
<i>WA St Pharmacy Assn</i>	104	
<i>SMART Dream Team</i>	103	
<i>Leadingage WA</i>	94	
<i>WA Trucking Assn</i>	92	
<i>Assoc Industries Inland NW</i>	81	
<i>Assoc Builders & Contractors IPC</i>	76	
<i>Greater Vancouver Chamber GVC</i>	71	
<i>NW District Council of Assemblies of God</i>	63	
<i>Tri City Construction Council</i>	60	
<i>Greater Vancouver Chamber - Mfg</i>	55	
<i>PITB Elite</i>	53	
<i>WA Biotech & Biomedical Assn</i>	52	
<i>WA Aggregates & Concrete</i>	48	
<i>Pacific NW Hardware</i>	43	
<i>WA Assn of Sewer & Water Dist</i>	39	
<i>St of WA (DES)</i>	38	
<i>AWB - Transportation</i>	37	
<i>Towing & Recovery</i>	37	
<i>WA Growers League</i>	28	
<i>WA Assn of Neighborhood Stores</i>	21	
<i>Southwest WA Contractors</i>	20	
Sub-total (29)	2,274	
Total	12,302	

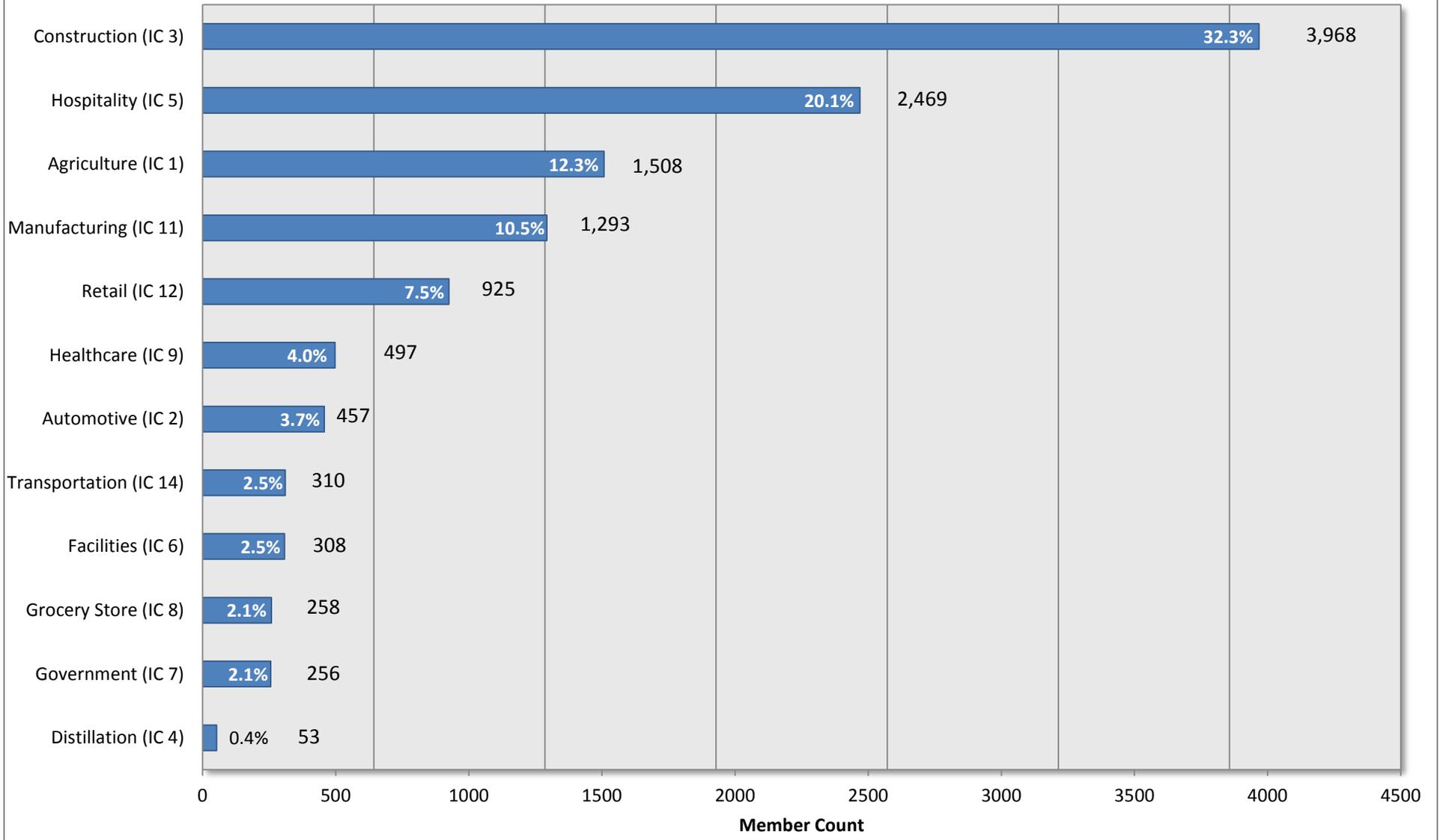
Standard Premium Distribution by Group as of April 2015



The total annual standard premium, in millions for each Retro group
 Total Standard Premium is \$722M
 Retro makes up for 42% of total State Fund premium

Standard Premium by Retro Group as of April 2015		
Bldg Industry Assn of WA	\$66,802,965	46.0%
Assoc General Contractors	\$54,434,675	
WA St Farm Bureau	\$48,619,581	
WA Restaurant Assn	\$42,754,983	
Master Builders Association (GRIP)	\$42,263,521	
Archbright	\$41,518,532	
SMART 'A' Team	\$35,895,807	
Sub-total (7)	\$332,290,065	
SMART Dream Team	\$30,127,960	31.4%
Pacific Inland Tariff Bureau	\$25,281,098	
Vigilant	\$24,309,162	
AWB - Retail, Whls, Srvcs	\$23,434,823	
WA Health Care Assn	\$22,313,545	
AWB - Mfg	\$21,769,732	
WA St Auto Dealers Assn	\$21,513,231	
Assoc Builders And Contractors	\$21,334,164	
PITB Services Inc	\$20,443,872	
AWC Retro	\$16,223,858	
Sub-total (10)	\$226,751,445	
SMART Advantage	\$13,833,366	17.5%
WA Food Industry	\$13,607,801	
AWB - Facilities, Property Mgmt	\$12,431,001	
WA Retail Assn	\$11,648,288	
501(C) Agencies Trust	\$10,783,726	
WA Manufacturers Council	\$10,641,167	
Leadingage WA	\$9,742,904	
WA Lodging Assn	\$8,525,455	
AWB - Hospitality	\$8,389,970	
WA Trucking Assn	\$8,197,265	
PITB Elite	\$6,894,814	
Tri City Construction Council	\$6,006,294	
AWB - Transportation	\$5,898,022	
Sub-total (13)	\$126,600,073	
Assoc Builders & Contractors IPC	\$4,594,575	5.1%
Assoc Industries Inland NW	\$4,344,790	
WA St McDonald's Operators Assn	\$3,719,076	
WA Retail Assn - Automotive	\$3,440,349	
WA Growers League	\$2,505,810	
St of WA (DES)	\$2,439,160	
Greater Vancouver Chamber - Mfg	\$2,435,406	
WA Biotech & Biomedical Assn	\$2,359,081	
WA Aggregates & Concrete	\$2,279,855	
Southwest WA Contractors	\$1,619,132	
Towing & Recovery	\$1,570,142	
Pacific NW Hardware	\$1,431,183	
Greater Vancouver Chamber GVC	\$1,050,775	
NW District Council of Assemblies of God	\$982,791	
WA Assn of Sewer & Water Dist	\$890,573	
WA Assn of Neighborhood Stores	\$745,858	
WA St Pharmacy Assn	\$591,515	
Sub-total (17)	\$37,000,070	
Grand Total	\$722,641,652	

Member Count by Industry Category 2nd Quarter of 2015



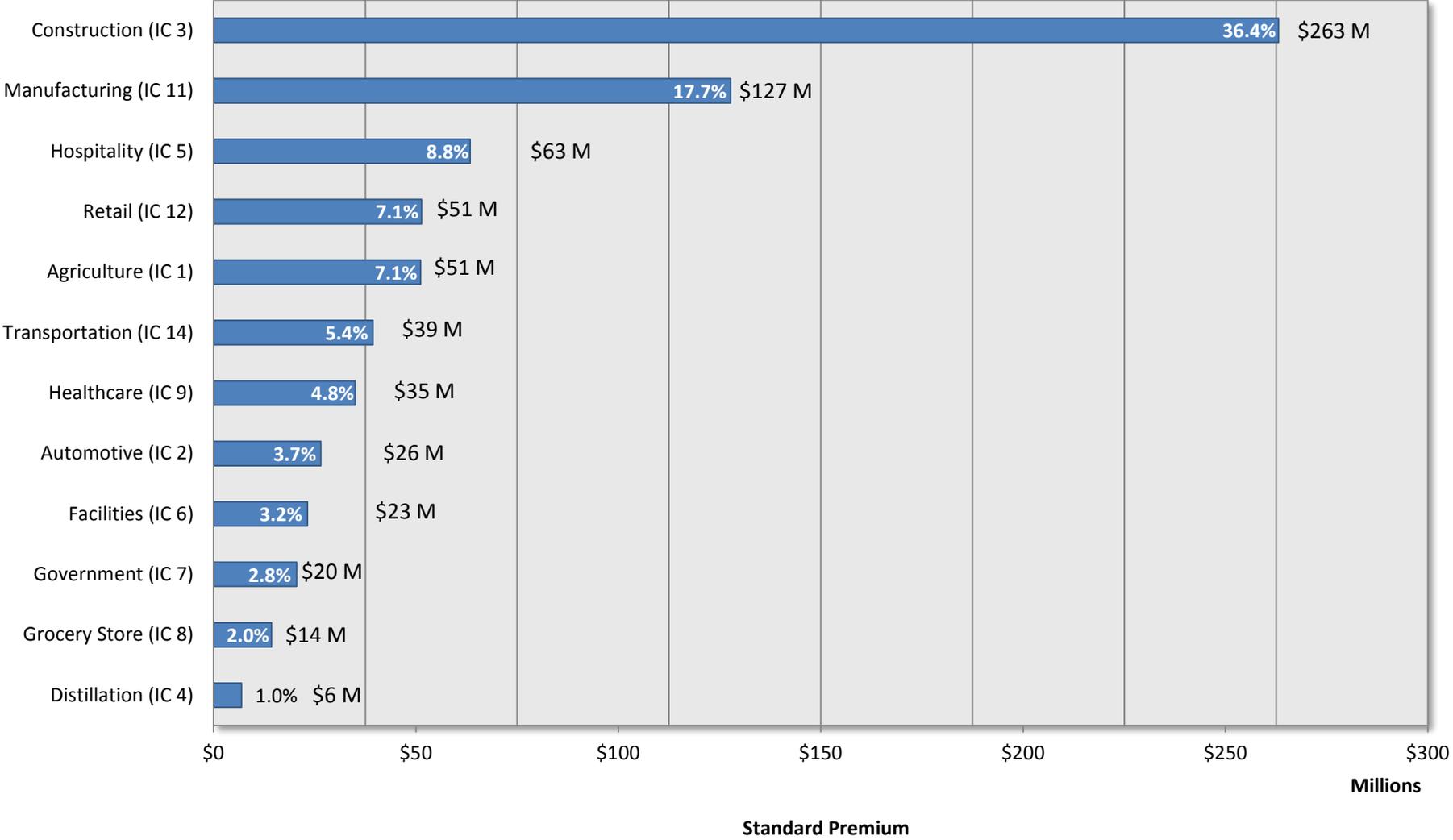
Member Count: 12,302

Note: There are currently no groups for Industry Categories 10 or 13

Data Pulled on: August 11, 2015

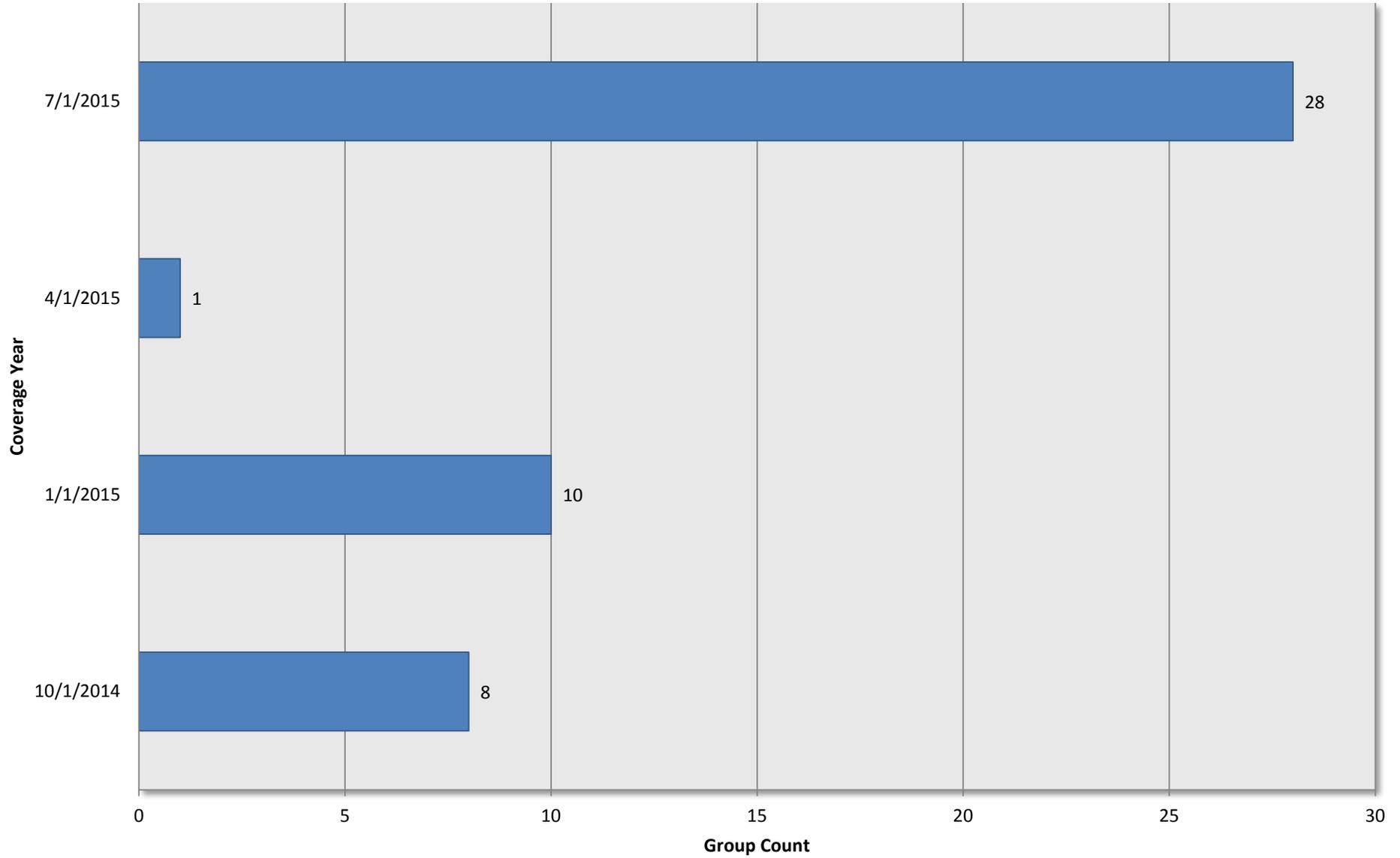
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Standard Premium by Industry Category 1st Quarter 2015



Total Standard Premium: \$722 Million
 Note: There are currently no groups for Industry Categories 10 or 13

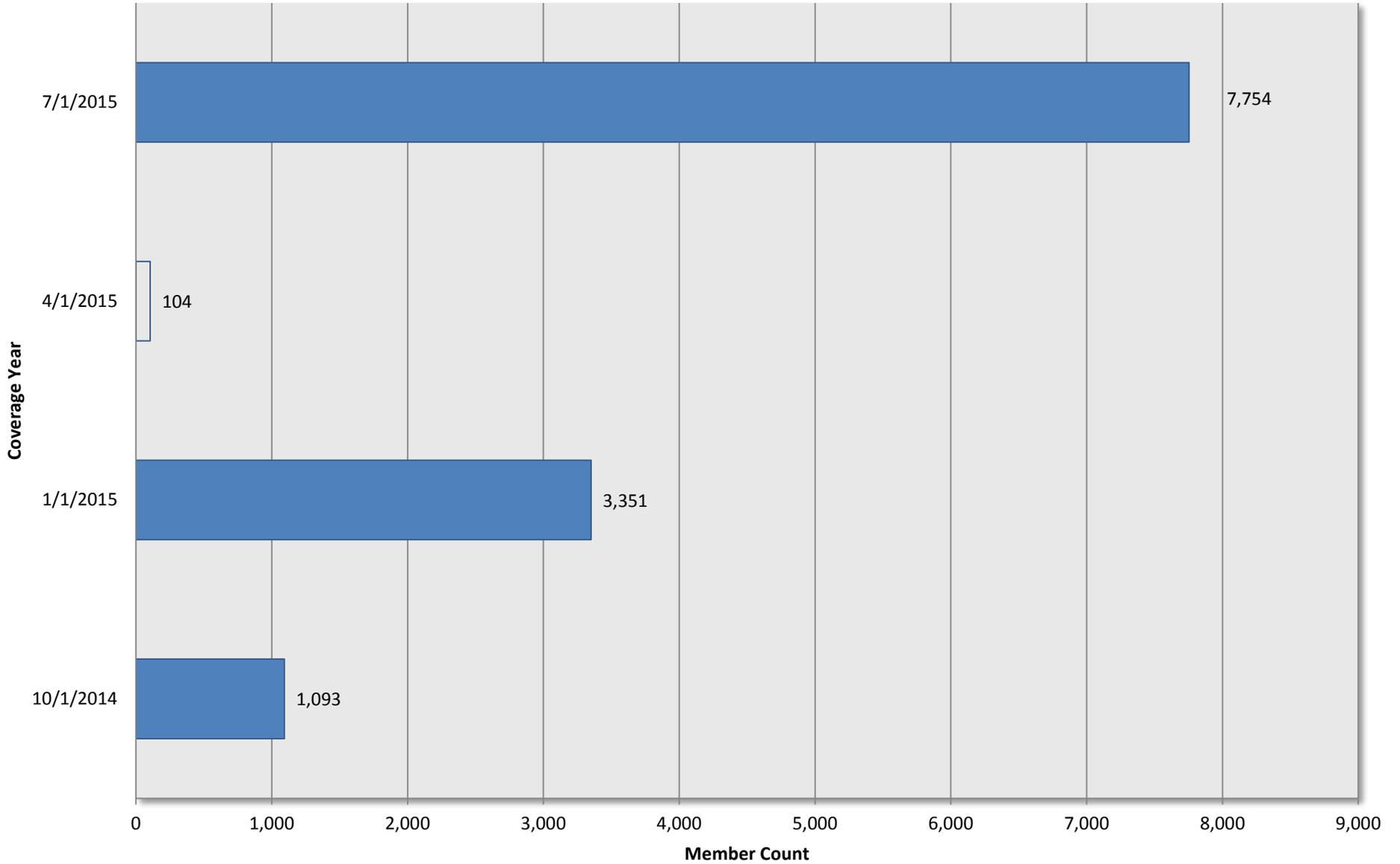
Retro Group Enrollment by Coverage Period



The number of Retro groups enrolled by coverage year start date
There are a total of 47 groups enrolled in Retro

Data Pulled on: August 11, 2015
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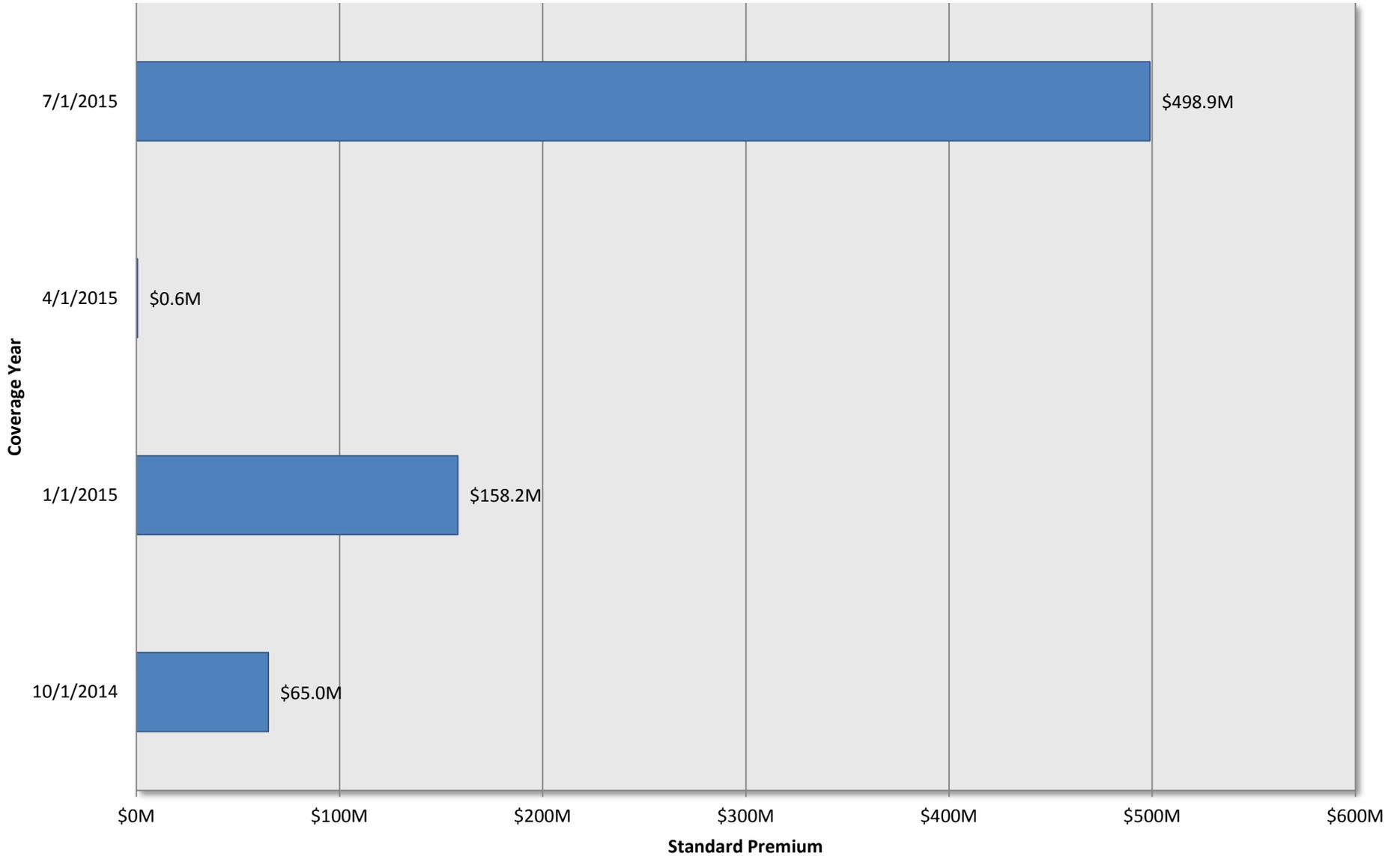
Retro Group Member Count Distribution by Coverage Period



The number of members enrolled in groups by coverage year start date
There are a total of 12,302 members enrolled in Retro

Data Pulled on: August 11, 2015
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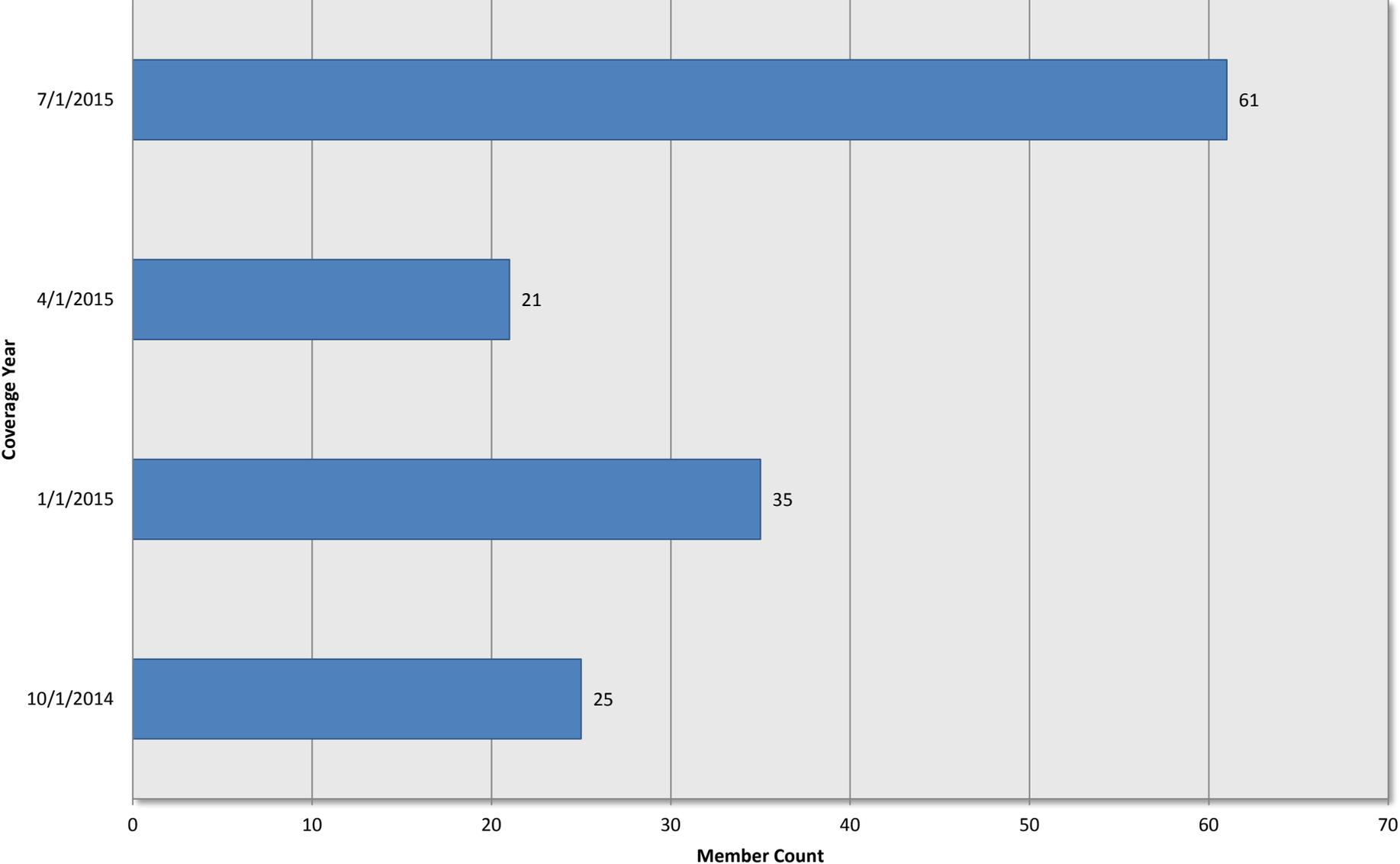
Retro Group Standard Premium by Coverage Period



The total standard premium for groups by coverage year start date
The total standard premium for all of Retro is \$722M

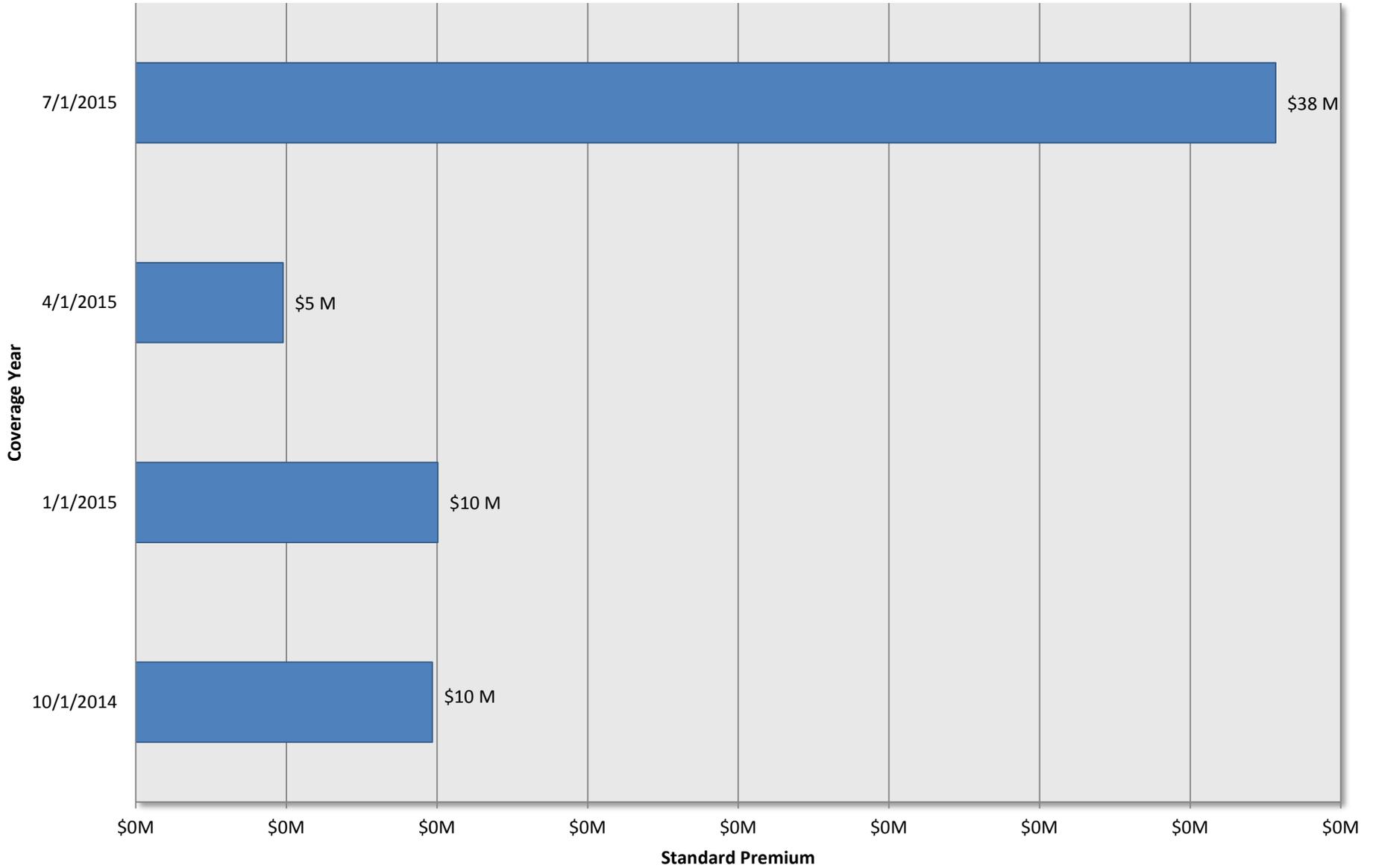
Data Pulled on: August 11, 2015
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Individual Retro Enrollment by Coverage Period



The number of individually-enrolled participants by coverage year start date
There are a total of 142 individually-enrolled participants in Retro

Individual Retro Standard Premium by Coverage Period



Data Pulled on: August 11, 2015

The total standard premium by coverage year start date for individually-enrolled participants
The total standard premium for all of the Individuals in Retro is \$63 M