

Retro Quarterly Performance Reports

Retro produces reports on a quarterly schedule to highlight the performance of Retro as a program. These reports outline various aspects of specific groups as well as Retro as a whole. These reports are generated each quarter and are available for download from our website (<http://go.USA.gov/cKqhF>).

(1) **Member Count Distribution by Retro Group** (as of April 2016)

This report *graphically* shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is on the far left and the group with the least members enrolled is on the far right. The data are current as of July 22, 2016, and include most of the results of April enrollment but not all accounts that may have been protested for January.

(2) **Member Count Distribution by Retro Group** (as of April 2016)

This report numerically shows the number of members enrolled in each Retro group as well as the total number of members enrolled in all Retro groups. The data are displayed so that the group with the most members enrolled is at the top and the group with the least members is at the bottom. The data are current as of July 22, 2016, and include most of the results of April enrollment but not all accounts that may have been protested for January.

(3) **Standard Premium Distribution by Retro Group** (as of January 2016)

This report graphically shows the standard premium for each Retro group as well as the total standard premium for all Retro groups. The data are displayed so that the group with the most standard premium is on the far left and the group with the least standard premium is on the far right. The data are current as of July 22 2016, and include most of the results of April enrollment but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (2nd quarter of 2015 through 1st quarter of 2016).

(4) **Standard Premium Distribution by Retro Group** (as of January 2016)

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(5) **Member Count by Industry Category – 1st Quarter 2016**

This report shows the number of members enrolled in each Industry Category. The data are displayed so that the Industry Category with the most members enrolled is at the top and the Industry Category with the least members enrolled is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related services) or 13 (Temporary help and related services). The data are current as of July 22, 2016, and includes most of the results of April enrollment but not all accounts that may have been protested for January.

(6) **Standard Premium by Industry Category – 1st Quarter 2016**

This report shows the standard premium for each Industry Category. The data are displayed so that the Industry Category with the most standard premium is at the top and the Industry Category with the least standard premium is at the bottom. There are currently no groups for Industry Categories 10 (Logging and wood products manufacturing and related services) or 13 (Temporary help and related services). The data are current as of July 22, 2016 and includes most of the results of April enrollment but not all accounts that may have been protested for January. The standard premium information is based on the four most recent quarters (2nd quarter of 2015 through 1st quarter of 2016).

(7) **Retro Group Enrollment by Coverage Period**

This report shows the number of groups that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of July 22, 2016.

(8) **Retro Group Member Count by Coverage Period**

This report shows the number of group members that enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of July 22, 2016 , and include most of the results of April enrollment but not all accounts that may have been protested for January.

(9) **Retro Group Standard Premium by Coverage Period**

This report shows the standard premium for Retro groups enrolled in each quarter for the last four quarters. The most recent enrollment quarter is at the top. The data are current as of July 22, 2016, and include most of the results of April enrollment but not all accounts that may have been protested for January. The standard premium information is based on the most recent four quarters (2nd quarter of 2015 through 1st quarter of 2016).

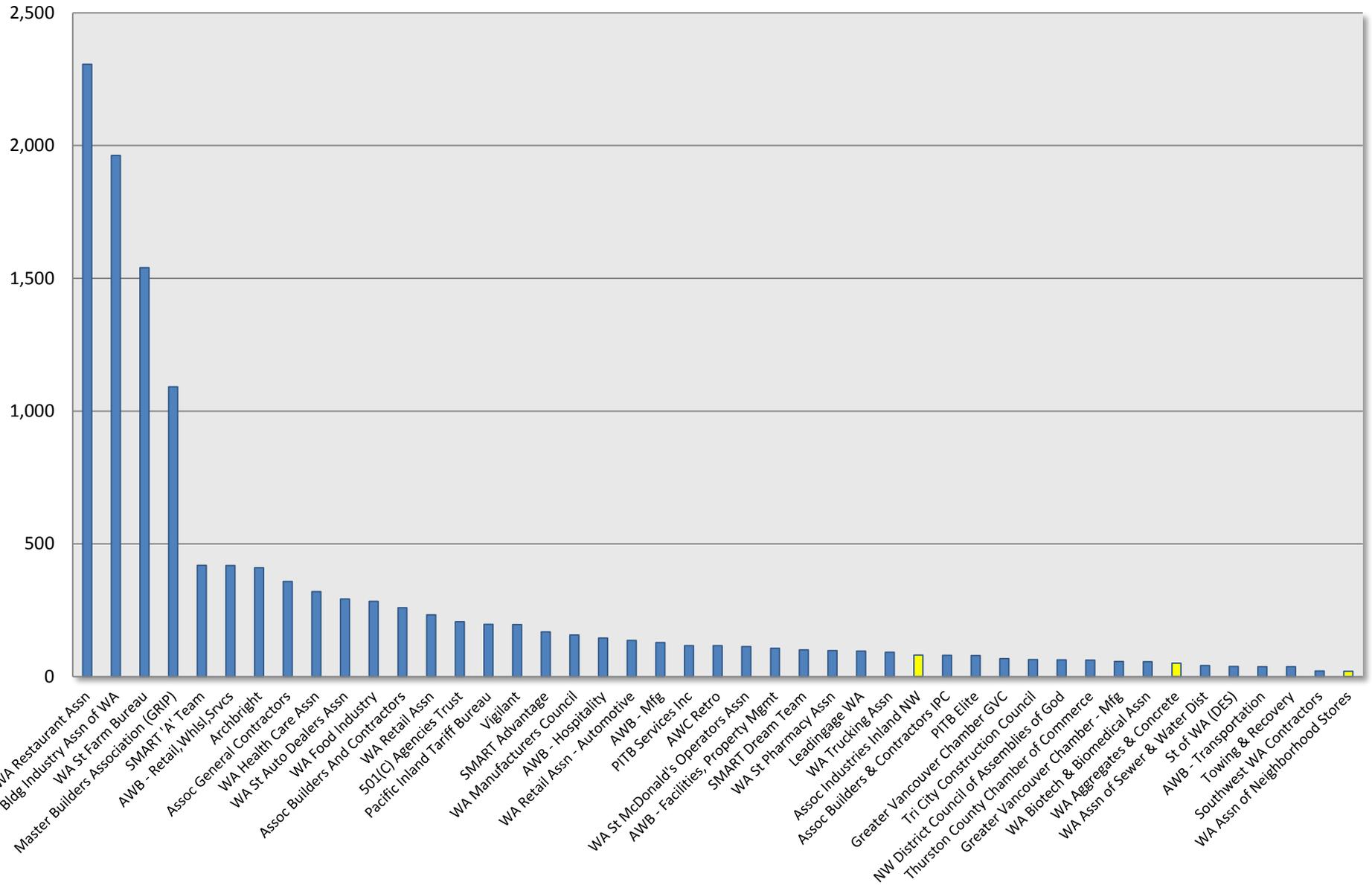
(10) **Individual Retro Enrollment by Coverage Period**

This report shows the number of Individuals that enrolled in each quarter for the last four quarters. The data are current as of July 22, 2016 and include complete results of April enrollment.

(11) **Individual Retro Standard Premium by Coverage Period**

This report shows the standard premium for Individuals enrolled in each quarter for the last four quarters. The data are current as of July 22, 2016 and include complete results April enrollment. The standard premium information is based on the four most recent quarters (2nd quarter of 2015 through 1st quarter of 2016).

Member Count Distribution by Group as of April 2016



Member Count: 12,923

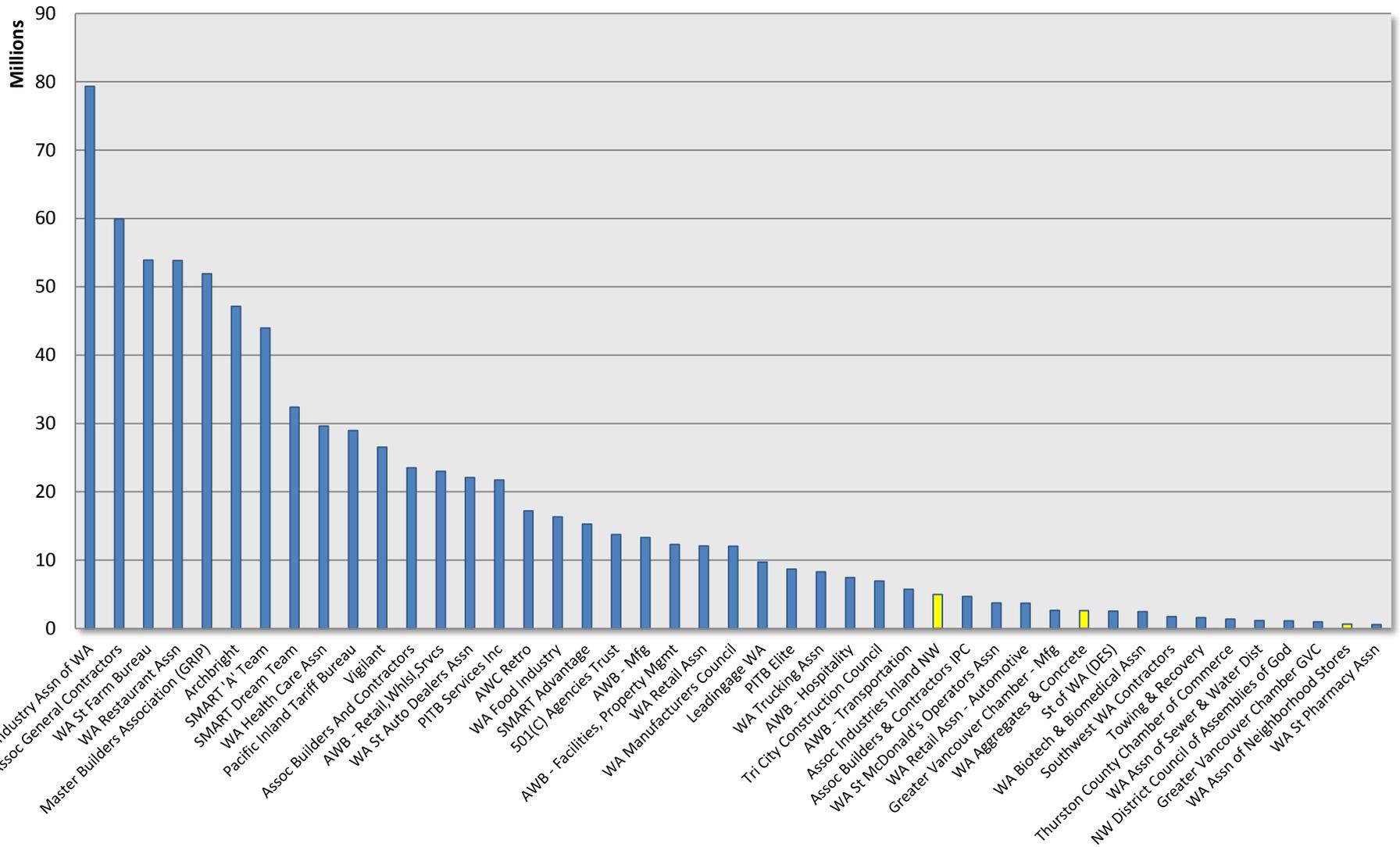
The number of employer accounts enrolled in Retro group

There are 42 groups and 12,923 employers

***Yellow represents non-renewing Retro Groups**

Member count by Retro Group as of April 2016		
WA Restaurant Assn	2,306	53.4%
Bldg Industry Assn of WA	1,963	
WA St Farm Bureau	1,540	
Master Builders Association (GRIP)	1,091	
Sub-Total (4)	6,900	
SMART 'A' Team	419	30.3%
AWB - Retail,Whlsl,Srvcs	418	
Archbright	410	
Assoc General Contractors	358	
WA Health Care Assn	320	
WA St Auto Dealers Assn	292	
WA Food Industry	283	
Assoc Builders And Contractors	259	
WA Retail Assn	233	
501(C) Agencies Trust	207	
Pacific Inland Tariff Bureau	197	
Vigilant	196	
SMART Advantage	168	
WA Manufacturers Council	157	
Sub-Total (14)	3,917	
AWB - Hospitality	145	16.3%
WA Retail Assn - Automotive	136	
AWB - Mfg	128	
PITB Services Inc	117	
AWC Retro	117	
WA St McDonald's Operators Assn	113	
AWB - Facilities, Property Mgmt	107	
SMART Dream Team	101	
WA St Pharmacy Assn	98	
Leadingage WA	96	
WA Trucking Assn	92	
Assoc Industries Inland NW	81	
Assoc Builders & Contractors IPC	80	
PITB Elite	79	
Greater Vancouver Chamber GVC	68	
Tri City Construction Council	64	
NW District Council of Assemblies of God	63	
Thurston County Chamber of Commerce	62	
Greater Vancouver Chamber - Mfg	57	
WA Biotech & Biomedical Assn	56	
WA Aggregates & Concrete	51	
WA Assn of Sewer & Water Dist	42	
St of WA (DES)	38	
AWB - Transportation	37	
Towing & Recovery	37	
Southwest WA Contractors	21	
WA Assn of Neighborhood Stores	20	
Sub-Total (27)	2,106	
Grand Total	12,923	

Standard Premium Distribution by Group as of January 2016



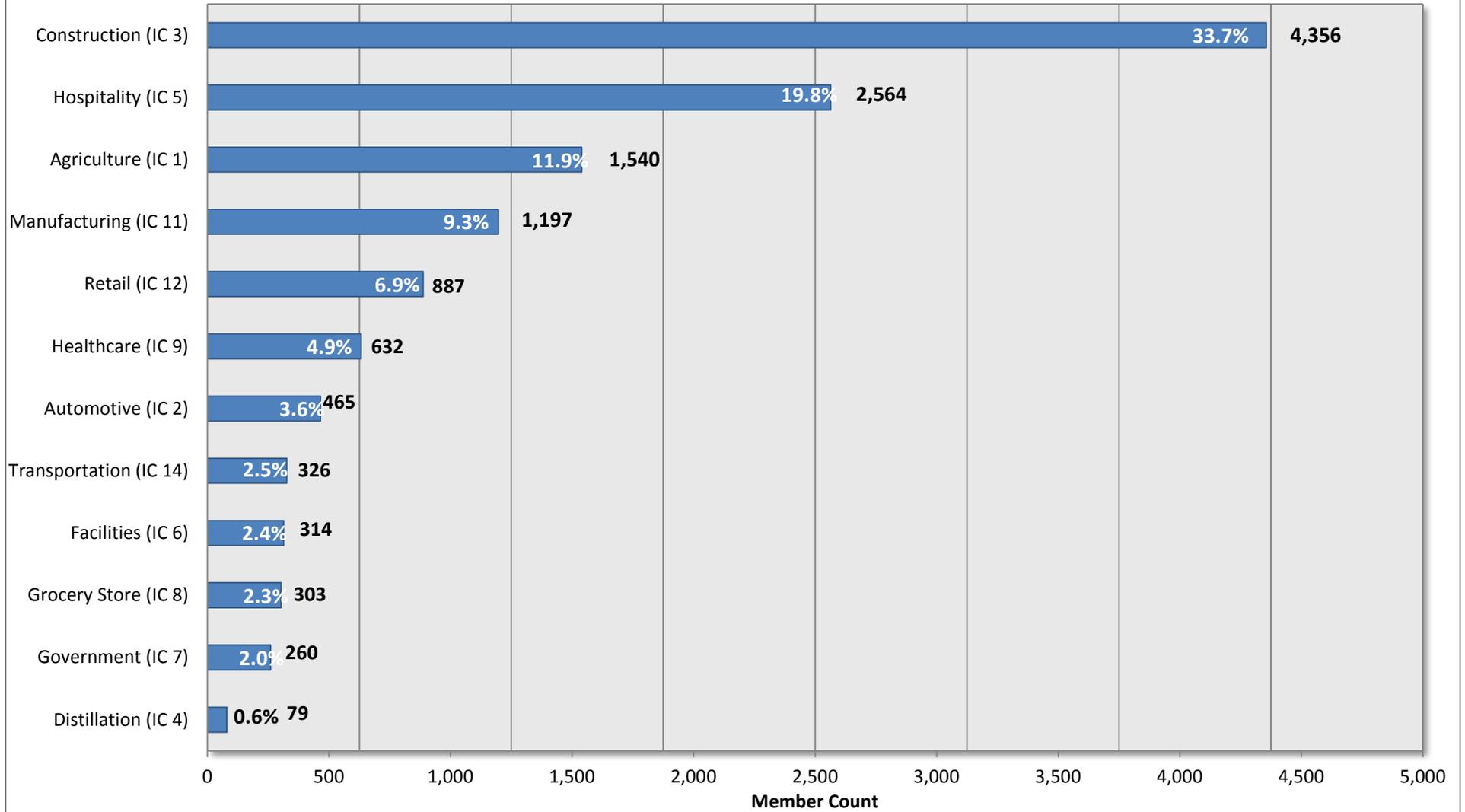
The total annual standard premium, in millions for each Retro group

Total Standard Premium is \$793 Million

Retro makes up 41% of total State Fund premium

Standard Premium by Retro Group as of January 2016		
Bldg Industry Assn of WA	\$79,311,800	
Assoc General Contractors	\$59,910,735	
WA St Farm Bureau	\$53,922,990	
WA Restaurant Assn	\$53,827,633	49.2%
Master Builders Association (GRIP)	\$51,901,919	
Archbright	\$47,123,306	
SMART 'A' Team	\$43,956,265	
Sub-total (7)	\$389,954,648	
SMART Dream Team	\$32,384,356	
WA Health Care Assn	\$29,617,580	
Pacific Inland Tariff Bureau	\$28,947,677	
Vigilant	\$26,510,761	
Assoc Builders And Contractors	\$23,516,336	26.2%
AWB - Retail,Whlsl,Srvcs	\$22,985,299	
WA St Auto Dealers Assn	\$22,076,467	
PITB Services Inc	\$21,704,344	
Sub-total (8)	\$207,742,819	
AWC Retro	\$17,188,798	
WA Food Industry	\$16,332,648	
SMART Advantage	\$15,285,973	
501(C) Agencies Trust	\$13,742,580	14.2%
AWB - Mfg	\$13,310,563	
AWB - Facilities, Property Mgmt	\$12,273,291	
WA Retail Assn	\$12,079,885	
WA Manufacturers Council	\$12,021,886	
Sub-total (8)	\$112,235,625	
Leadingage WA	\$9,720,585	
PITB Elite	\$8,699,286	
WA Trucking Assn	\$8,271,087	
AWB - Hospitality	\$7,464,722	
Tri City Construction Council	\$6,944,083	
AWB - Transportation	\$5,728,731	
Assoc Industries Inland NW	\$4,957,714	
Assoc Builders & Contractors IPC	\$4,675,271	
WA St McDonald's Operators Assn	\$3,719,783	10.5%
WA Retail Assn - Automotive	\$3,693,622	
Greater Vancouver Chamber - Mfg	\$2,630,061	
WA Aggregates & Concrete	\$2,612,228	
St of WA (DES)	\$2,522,056	
WA Biotech & Biomedical Assn	\$2,454,588	
Southwest WA Contractors	\$1,738,396	
Towing & Recovery	\$1,598,427	
Thurston County Chamber of Commerce	\$1,369,904	
WA Assn of Sewer & Water Dist	\$1,157,156	
NW District Council of Assemblies of God	\$1,094,958	
Greater Vancouver Chamber GVC	\$983,875	
WA Assn of Neighborhood Stores	\$649,108	
WA St Pharmacy Assn	\$564,328	
Sub-total (22)	\$83,249,969	
Total	\$793,183,060	

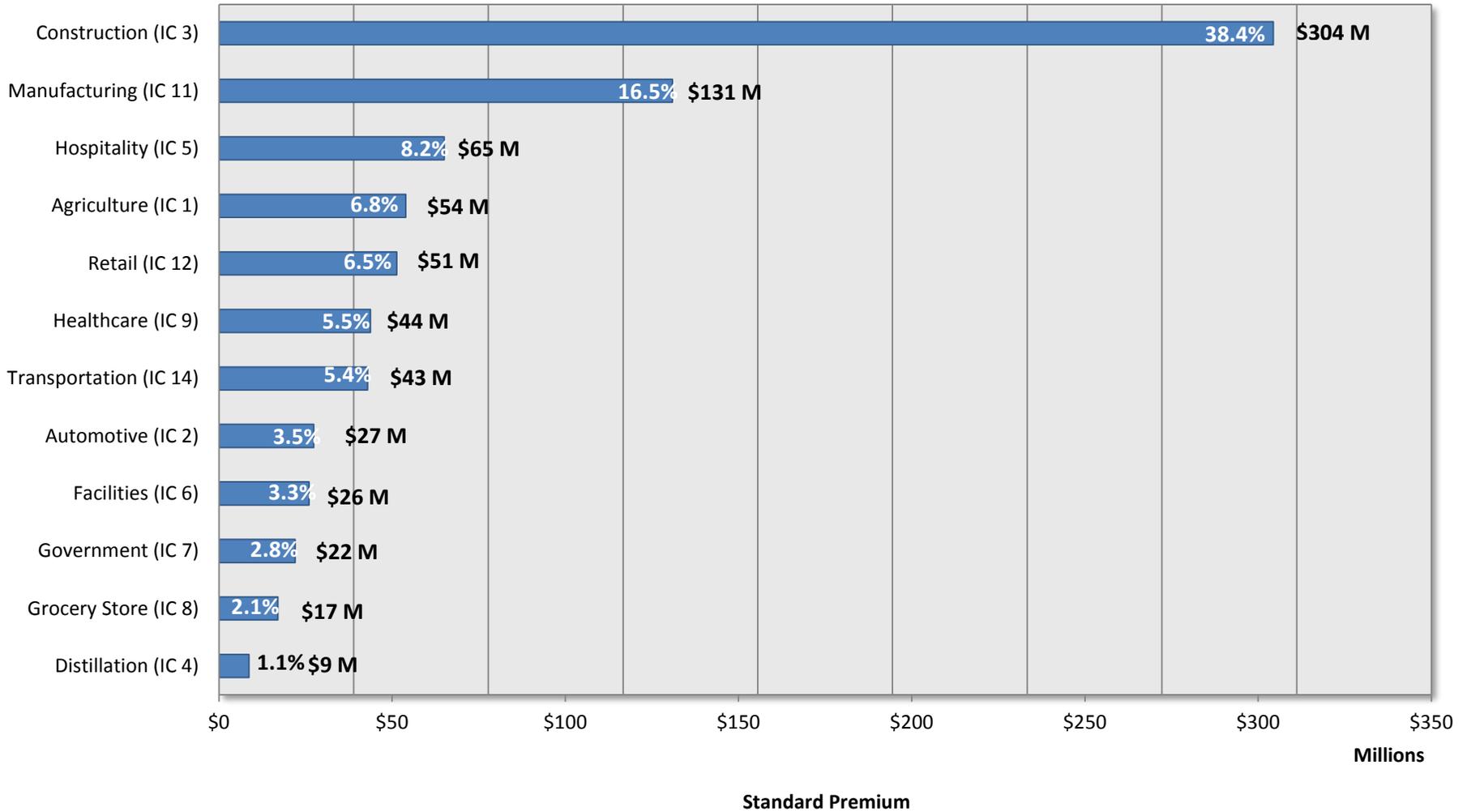
Member Count by Industry Category 3rd Quarter of 2016



Member Count: 12,923

Note: There are currently no groups for Industry Categories 10 or 13

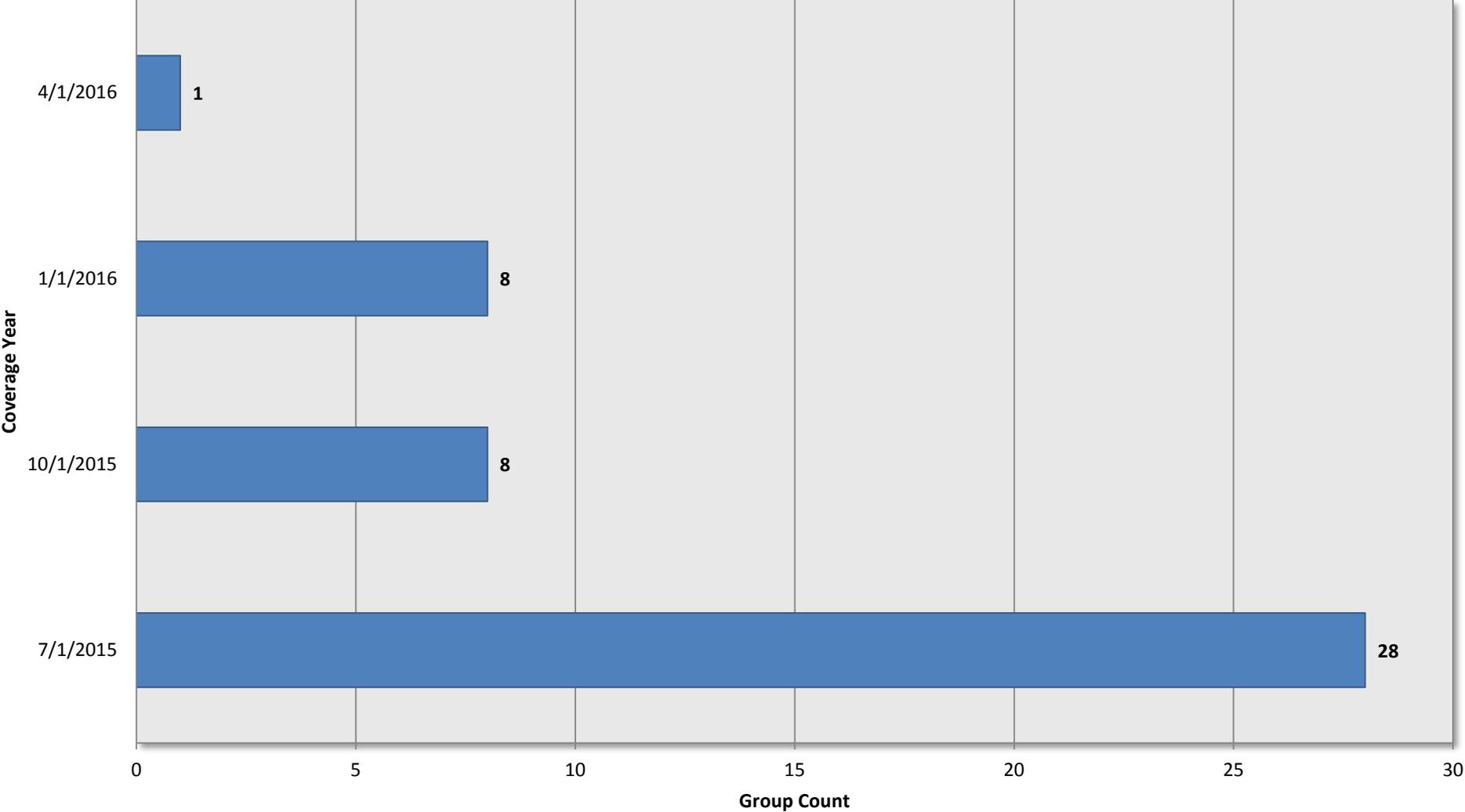
Standard Premium by Industry Category 1st Quarter of 2016



Total Standard Premium: \$793 Million

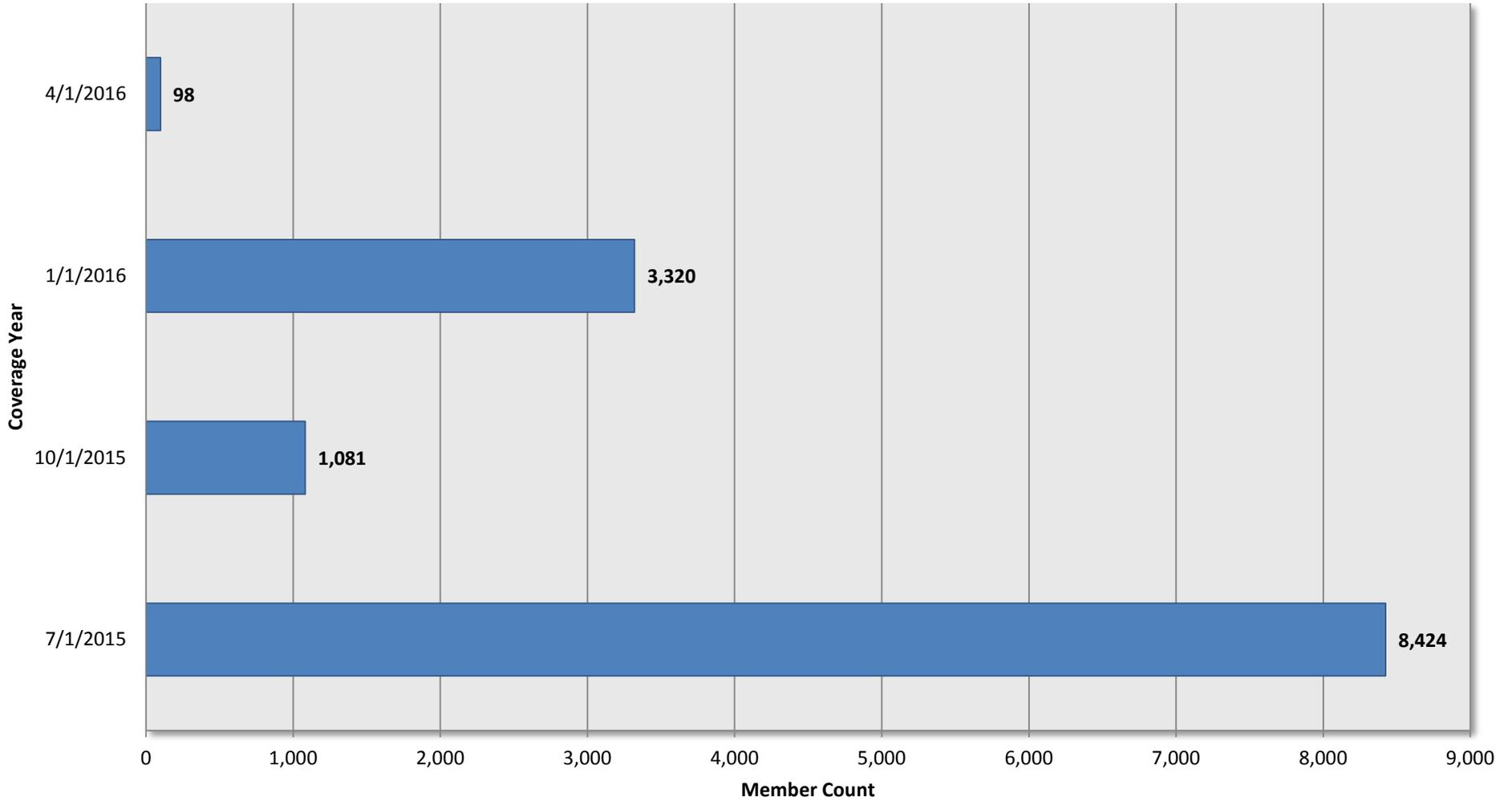
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Retro Group Enrollment by Coverage Period



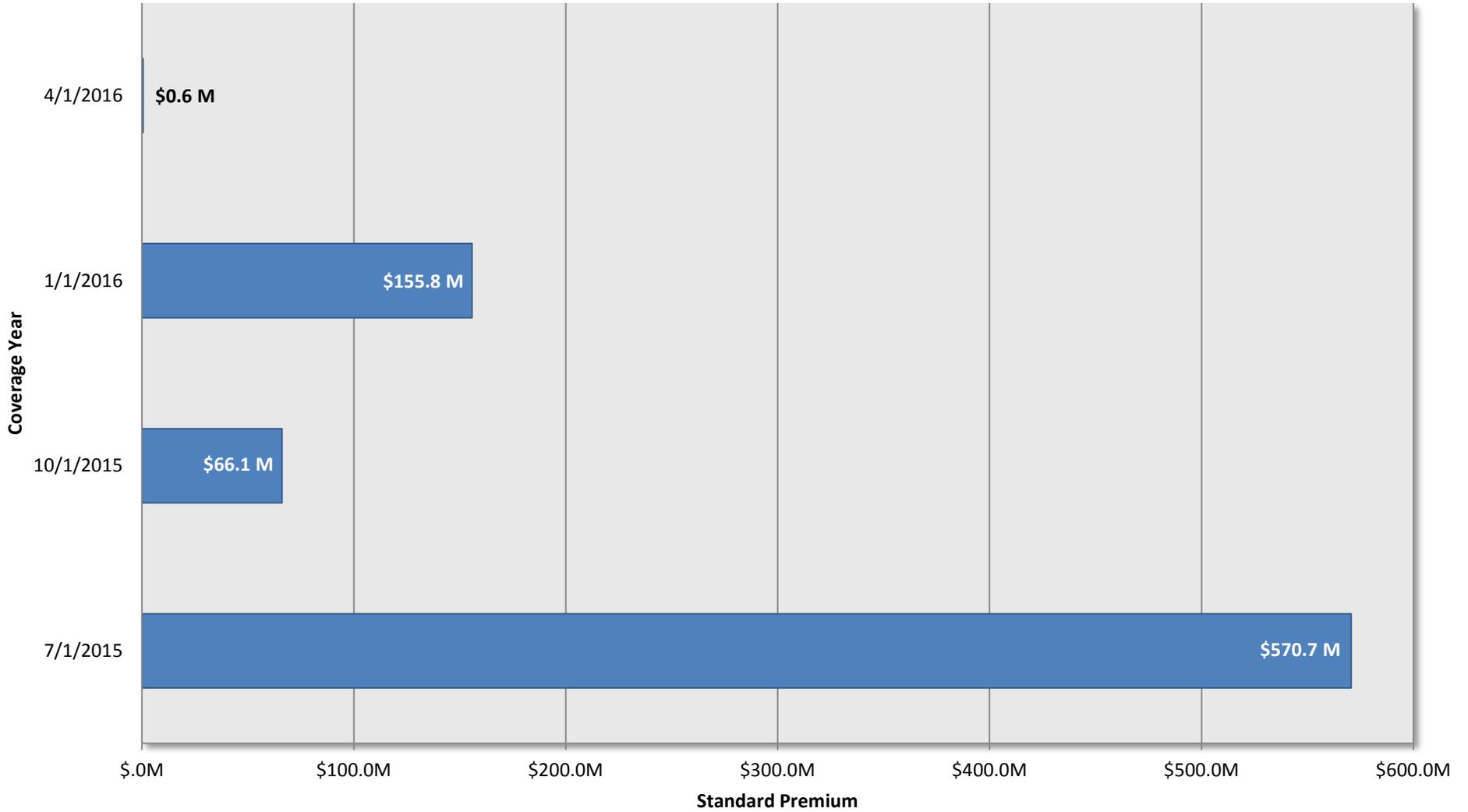
The number of Retro groups enrolled by coverage period start date
There are a total of 42 groups enrolled in Retro

Retro Group Member Count Distribution by Coverage Period



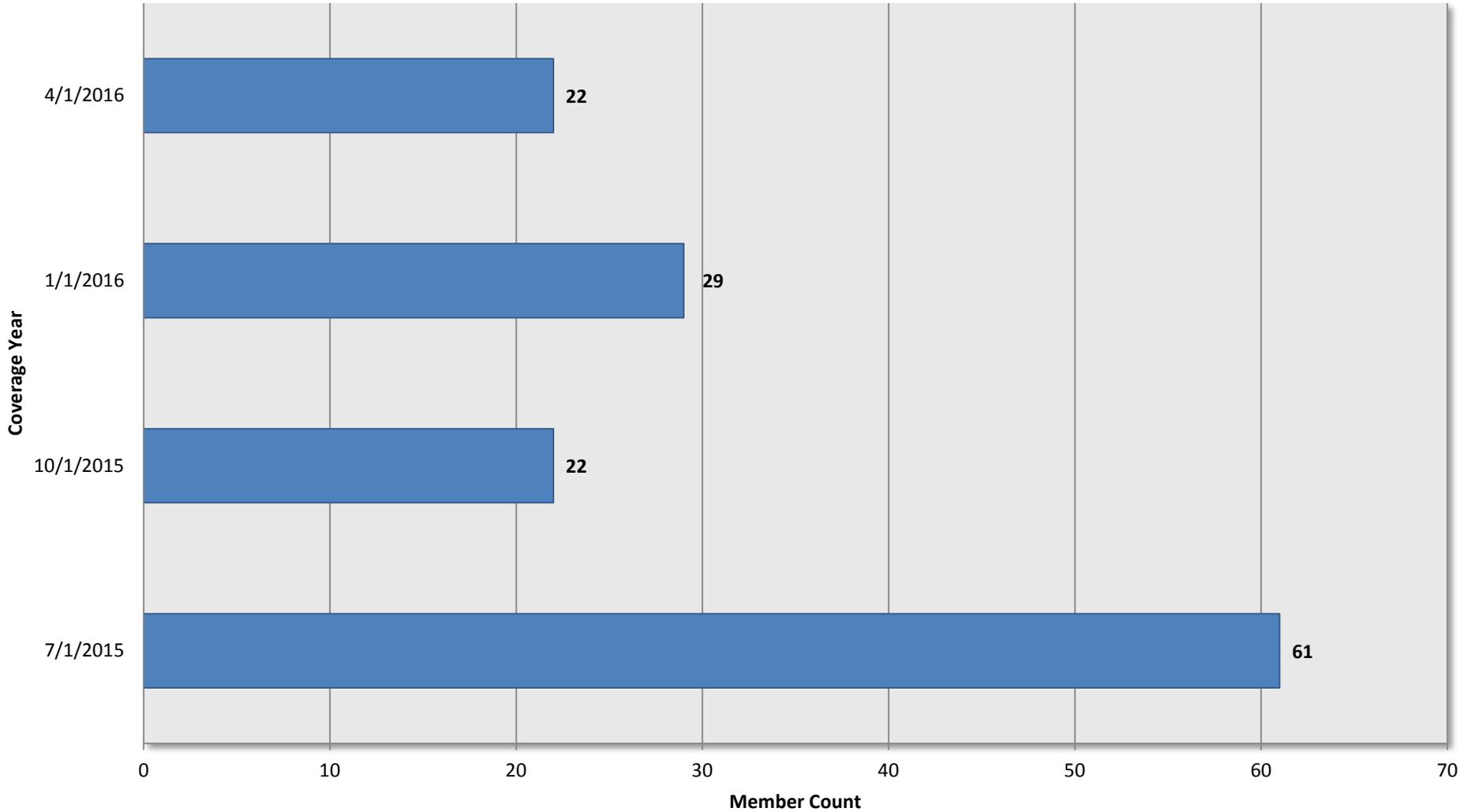
The number of members enrolled in groups by coverage year start date
There are a total of 12,923 members enrolled in Retro

Retro Group Standard Premium Distribution by Coverage Period



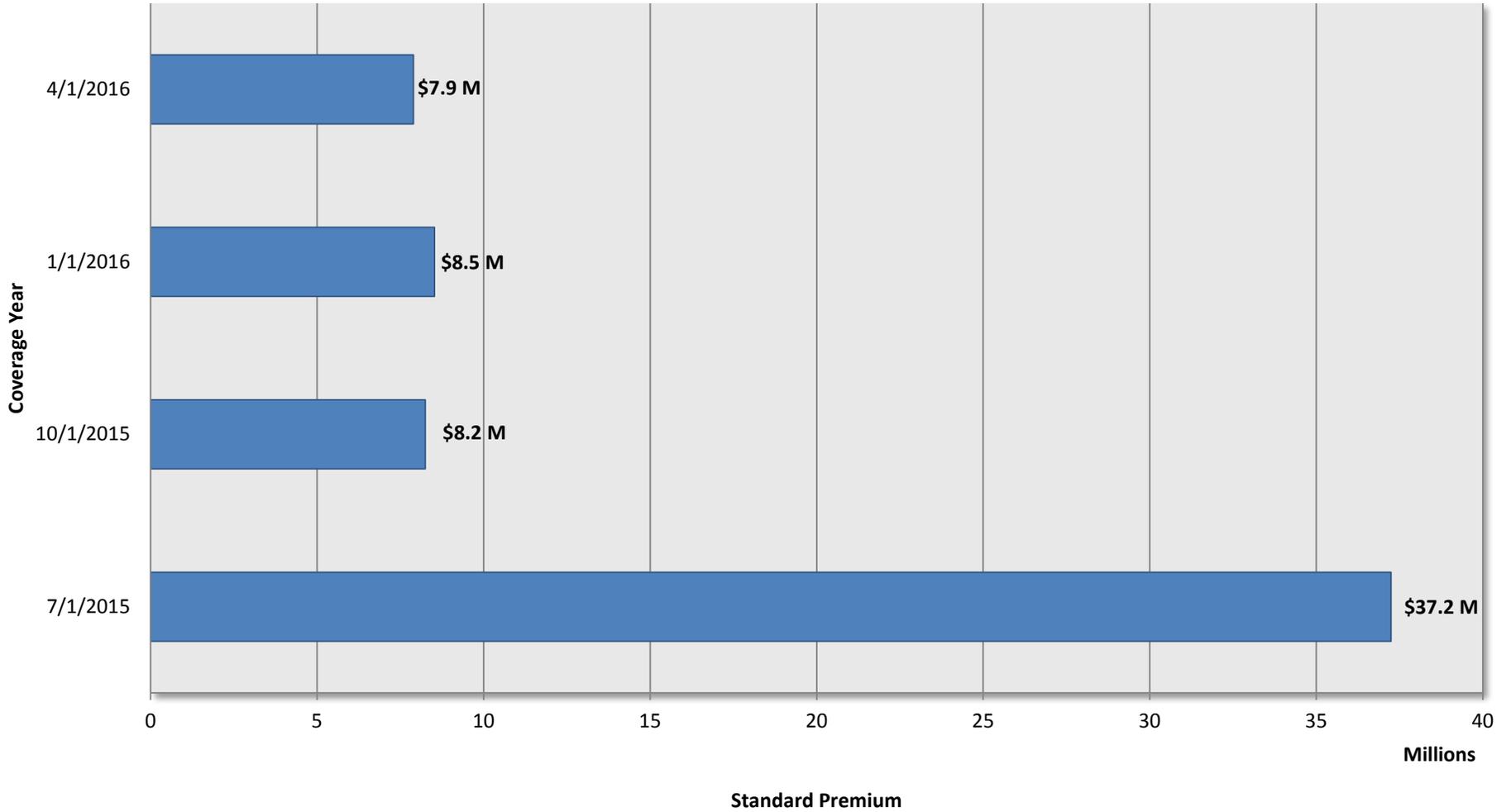
The total standard premium for groups by coverage year start date
The total standard premium for all Retro is \$793 Million

Individual Retro Enrollment by Coverage Year



The number of individually-enrolled participants by coverage year start date
There are a total of 134 individually-enrolled participants in Retro

Individual Retro Standard Premium by Coverage Year



The total standard premium by coverage year start date for individually-enrolled participants

The total standard premium for all of the Individuals in Retro is \$62 M