

Name
Address
City State ZIP+4
Phone # () Fax # ()
Email address
Company (optional)

Free Contractor Training Day

YAKIMA

Registration Form

Friday, May 18, 2018

Email, mail or fax a copy of registration form to:

**Dept. of Labor & Industries
Attn: Julie Perales or Mandi Mackey**

PO Box 44274

Olympia, WA 98504-4274

Fax: 360-902-5292

Email: LniTraining@Lni.wa.gov

OR Call: 360-902-6366 or 360-902-5217

*****Select one class in each time frame by checking the box.*****

Time	Room	Course Title	
7:30 a.m. Check-in and networking			
8:00 a.m.			
<input type="checkbox"/>	D - 1	Everything You Want to Know About Your L&I Account	
<input type="checkbox"/>	D - 2	Manufactured Housing Installer (plus 1 class at 10 a.m. for Certification CEU)#	1 Hour
<input type="checkbox"/>	D - 3	State Taxes – Sales, Use, and B&O	55 Minutes
<input type="checkbox"/>	D - 4	Construction Contracts	
10:00 a.m.			
<input type="checkbox"/>	D - 1	Drywall Industry Workers' Compensation Reporting	2 Hours
<input type="checkbox"/>	D - 2	Managing Claims to Control Your Industrial Insurance Costs	
<input type="checkbox"/>	D - 3	State Taxes – Sales, Use, and B&O	
<input type="checkbox"/>	D - 4	Successful Subcontracting	
<input type="checkbox"/>	A - MPR	New Paid Sick Leave Law Requirements Overview	
12:00 p.m. Lunch – on your own			
1:00 p.m.			
<input type="checkbox"/>	D - 1	Government contracting Essentials	
<input type="checkbox"/>	D - 2	Electrical 101	55 Minutes
<input type="checkbox"/>	D - 3	OMWBE Certification Review Workshop	
<input type="checkbox"/>	A - MPR	New Contractor Overview	
2:00 p.m.			
<input type="checkbox"/>	D - 1	New Paid Sick Leave Law Requirements Overview	1 Hour
<input type="checkbox"/>	D - 3	Return to Work Incentive Programs	25 minutes
<input type="checkbox"/>	D - 4	Avoiding Claims, Disparaging Media Postings, and Actually Getting Paid	
<input type="checkbox"/>	D - 5	Prevailing Wage	
<input type="checkbox"/>	A - MPR	Hiring "Independent Contractors" and Avoid Prime Contractor Liability	
3:30 p.m.			
<input type="checkbox"/>	D - 1	Lead-Based Paint Guidelines for Contractors	1 Hour
<input type="checkbox"/>	D - 2	Introduction to Rates and Claims	30 minutes
<input type="checkbox"/>	D - 4	The Difficult Customer: How to Handle	
<input type="checkbox"/>	D - 5	Advanced Prevailing Wage	

Please make a copy and bring a copy of this schedule to the training

Please add my E-mail address to the L&I Training Calendar (Bi-monthly e-mail of training events)

I learned of this workshop via: Mailing Email Newsletter Bldg. Assoc. Website Gov. Office Other _____

**Classes will be located at
Perry Technical Institute
Building D
2011 W Washington Ave
Yakima, WA 98903**

Yes, I would like to obtain Manufactured/Mobile Home Installer CEU's.
Fee is \$52.00.

* Yes, I would like to obtain Credit for my Dept. of Ecology Well Driller Certification (Free)



Free Training for Construction Contractors

This training will take place at:
Perry Technical Institute – Building D
2011 W Washington Ave
Yakima WA 98903

When: Friday, May 18, 2018

Check-in and networking begins at 7:30 a.m.

Don't miss out on this great training event register today!!

Course Descriptions and Presenters

Prevailing Wage (*Experienced contractors*) – Intents and affidavits on line, completing and filing. Scopes of work and prevailing wage rates – where to find them and how they are set. Certified payroll and other information you need to know when working on a public works project. Presented by Chuck Ziegert, Dept. of Labor & Industries.

Advanced Prevailing Wage (*Experienced contractors*) – Advanced discussion of state prevailing wage law requirements. This workshop is intended for contractors that already have a solid foundation of knowledge of prevailing wage on public works requirements. The workshop focus will be on advanced topics with an open discussion of problems, issues and correct resolutions. We will have certain key topics prepared but will focus primarily on your questions and issues. Please bring your public works and prevailing wage questions and issues! Presented by Chuck Ziegert, Dept. of Labor & Industries.

Hiring “Independent Contractors” and Avoid Prime Contractor Liability (*All Contractors*) – Learn the distinction between an “independent contractor” and a covered worker. In some cases, someone you consider an “independent contractor” is actually a worker who has legal protections that cannot be waived. If so, you may be an employer with “covered workers” under Washington workers’ compensation law and not realize it. This overview will help you understand the necessary requirements for independent contractors about potential liabilities for your Sub-Contractors Workers Compensation premiums. Presented by Steve Beaty, Dept. of Labor & Industries.

New Contractor Overview (*New contractors*) – Information on how to protect your contractor registration status: Model disclosure requirements, advertising as a contractor, exemptions, fraud reporting and violations. Presented by Jesse Jameson, Dept. of Labor & Industries.

Everything You want to know about your L&I Account (*Contractors with employees*) – Learn what happens when you open your L&I account. What are risk classes and how are they assigned? Learn how rates are set and adjusted; how claims affect rates; what you can do to control your company’s rates; and about the processes for filing your quarterly premium reports. Presented by Melissa Crumb, Dept. of Labor & Industries.

Drywall Industry Workers’ Comp Reporting & How to Qualify for Discounted Rates! (*Drywall contractors*) – Learn all about workers’ compensation coverage, reporting requirements, and how you can qualify for DISCOUNTED RATES! This class will cover your risk classes, square footage reporting rules, supplemental reports, owner-subcontractor reports, and more. If you install, and/or tape and texture, this class is for you. Presented by Melissa Crumb, Dept. of Labor & Industries.

Managing Claims to Control Your Industrial Insurance Costs (*All contractors*) – Overview of the industrial insurance claims process for the new employer. We will help you understand your rights and responsibilities to protect workers from injury and what the processes are when an employee is hurt. Light duty” and return to work” opportunities, communicating with and getting the proper information to the claims manager and protest timelines and information. Presented by Angelique Lockhart, Dept. of Labor & Industries.

State Taxes Sales, Use and B&O (*All contractors*) – Get your questions answered about use taxes, B&O filing and other useful information from the Department of Revenue. Presented by Kalora Mondt, Dept. of Revenue.

Introduction to Rates and Claims (*Contractors with employees*) – Learn about the relationship between industrial insurance premiums, safety programs, and injury claim management. Learn how premiums are calculated for each company, based on company claim cost history, and how to manage claims to control premiums. Presented by Allen Conrad, Risk Management Specialist, Dept. of Labor & Industries.

#Manufactured Housing Installer Overview (*Continuing Education Credit*) – Learn the latest statute, code and rule changes and the most common installation problems. Presented by John McMillan, Factory Assembled Structure Program, Dept. of Labor & Industries. (**Please Note** - You must select one course at 10 am to obtain the 4 hours of required training to complete the needed CEU’s)

***Electrical Licensing 101** (*All contractors*) – This class will explore the breakfast chat stories about who really can do electrical work, when electrical permits are needed, and is there any such thing as minor work. New permit types, licensing rules, and available on-line services will be discussed. Presented by Faith Jeffrey, Dept. of Labor & Industries. (Plumber Industry Related CEU Course.)

OMWBE Certification Review Workshop (*All Contractors*) – The Washington State Office of Minority and Women’s Business Enterprises is presenting this workshop for all small businesses interested in contracting with state government. The certification you may receive is used by buyers for state agency, educational institutions and transportation related projects. Learn the benefits of certification ... and you can bring your prepared application if you wish! (Fees for submitting an application may apply.) For more information prior to this event visit us at www.omwbe.wa.gov, or call a Certification Trainer 1-866-208-1064.

Course Descriptions and Presenters, continued

Construction Contracts (*All contractors*) – Learn the most important terms and conditions to have in your contract, what they mean, and why they need to be there. This course will cover warranties, scope of work, change orders, correction of work, building code issues, payment issues, commencement and completion dates, delay issues, fixed price contracts vs. T&M contracts, allowances, liquidated damages and dispute resolution. It is recommended that each attendee bring a copy of his/her company contract to review and mark-up during the course. Presented by Christian Linville, Linville Law Firm.

Successful Subcontracting (*Subcontractors*) – This class will focus on: (1) bidding to general contractors, (2) how to respond to one-sided subcontracts that general contractors ask you to sign and (3) pre-lien notices and liens. This class will teach you what pitfalls and traps to watch out for in the one-sided subcontracts that you receive from general contractors. We will discuss modifying subcontracted clauses like pay-when-paid, acceptance of prior work, scheduling, flow down clauses, insurance, change order directive, warranties, pass through claims, notices, venue, and dispute resolution. Learn the basics of Washington Law with regard to pre-lien notices and the recording of liens on private projects and the filing of claims against payment bonds and retainages. Presented by Christian Linville, Linville Law Firm.

Avoiding Claims, Disparaging Media Postings, and Actually Getting Paid (*All contractors*) – Your entire profit for the year can be wiped out with one bad claim or lawsuit. This class will focus on identifying and avoiding claims and lawsuits affecting construction contractors today. Topics covered include what type of business structure to have, avoiding personal liability, using the paid-in-full rule to avoid lawsuits, joint checks, small claims court, low-cost mediation, workers' compensation liability, insurance claims, employee non-compete and non-solicitation agreements and terminating an employee, and construction liens. Presented by Christian Linville, Linville Law Firm.

The Difficult Customer: How to Handle (*All contractors*) – This class helps you identify and recognize a difficult customer early on in a project, ideally before the contract is signed. Sometimes you are better off walking away from a job rather than proceeding with a "lemon" customer. Once the contract is signed, however, you may not be able to terminate your work and you may be stuck with that customer. This class will help you manage the difficult customer and your work during the project, and protecting yourself after the project. The information in this course is the product of decades of projects gone bad by our clients and the painful but important lessons learned. Save yourself headaches, and money, and attend this course. Presented by Christian Linville, Linville Law Firm.

Government Contracting Essentials (*All Contractors*) – Growing your business through government contracts can be a bit daunting at first. Discover tools and information that can help you determine who in state and local government buys what you sell, how they buy it, and how you can prepare your firm to succeed in the public marketplace. You'll also be introduced to certifications and resources that may help you gain an edge on the competition. Presented by Ashley Coronado, Washington Procurement Technical Assistance Center.

Return to Work Incentive Programs (*Contractors with employees*) – Learn about L&I's new program to help employers keep injured workers on the job and the best part is L&I pays half the wages plus expenses to do it. Learn about how to qualify, how the program works and how this program can benefit your company and your worker. Presented by Leslie Stickel, Stay at Work Program Specialists, Dept. of Labor & Industries.

New Paid Sick Leave Law Requirements Overview (*Contractors with employees*) – Learn about the new Paid Sick Leave Law requiring employers to provide paid sick leave to most employees beginning January 1, 2018. This class will provide an overview of Initiative 1433, which changed state law regarding minimum wage, ensuring tips and service charges are given to the appropriate staff, requiring employers to provide paid sick leave, and protects employees from retaliation for lawful use of paid sick leave by the Minimum Wage and Labor Standards Act (chapter 49.46 RCW). Presented by Tuyen Manikhoth, Dept. of Labor & Industries

Lead-Based Paint Guidelines for Contractors (*All contractors*) – Learn about the similarities and differences between the HUD Lead-based Paint Abatement Program and the EPA Renovation, Repair and Painting Program, including the types of projects that fall under the regulations of each program, and who is required to have certification and how to obtain individual certification or firm certification in either program. Presented by Dano Summers, Certification Specialist, Dept. of Commerce.

Department of Labor & Industries
DTO – Outreach & Education
Attn: Julie Perales or Mandi Mackey
PO Box 44274
Olympia WA 98504-4274

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Washington State Department of
Labor & Industries

Free Training for Construction Contractors In Yakima on Friday, May 18, 2018

- Want to learn how to **Save Money on Workers Compensation Premiums?**
- Do you need to update your **Contracts?**
- Does your company have a **required Accident Prevention Plan?**
- Do you want to know more about **Employees or Independent Contractors?**

Then this **Free** training event is for you. All of the experts that can answer these questions and many more have been gathered together to bring you **Construction Contractor Training Day**. More than Twenty-Five different classes on everything from marketing to safety training and customer service issues.