

FREE Agricultural Business Training
Location: Skagit Valley College, Mt. Vernon
Date: Tuesday April 2, 2013

Mail, Email or Fax a copy of this registration to:
 Dept. of Labor & Industries
 P.O. BOX 44400
 Olympia, WA 98504-4400
 Attn: Oscar Cerda

Phone: 360-902-5217
 Fax: 360-902-5292
 Email: CERO235@Lni.wa.gov

Name (Please Print Clearly)	
Address	
City	State ZIP+4
Phone () ()	Fax () ()
Email address	
Company (optional)	
Select one class in each time block by checking the corresponding box.	

Please make copy for your reference at the workshop.	Time	Room	Course Title	
	7:30 AM	Check-in and networking		
	8:00 AM			
	<input type="checkbox"/>	A125	State Taxes & Records for Agriculture Business	1 Hour 45 Minutes
	<input type="checkbox"/>	A129	Everything you want to know about your L&I Account	
	<input type="checkbox"/>	A135	Agriculture Employment Standards	
	9:45	BREAK		
	10:00 AM			
	<input type="checkbox"/>	A125	Business Plan for Agricultural Business	1 Hour 30 Minutes
	<input type="checkbox"/>	A129	Everything you want to know about your L&I Account	
	<input type="checkbox"/>	A135	Managing Claims to Control Your Industrial Insurance Costs	
	11:30AM	Break For Lunch – On Your Own		
	1:00PM			
	<input type="checkbox"/>	A125	Legal Structure for Agriculture Enterprises	1 Hour 45 Minutes
	<input type="checkbox"/>	A129	Certification as a Minority or Women Owned Business	
<input type="checkbox"/>	A135	Safety Consultations: Accident prevention plan for agriculture and lower your costs		
2:45	BREAK			
3:00PM				
<input type="checkbox"/>	A125	Effective Direct Marketing for Agriculture	1 Hour 30 minutes	
<input type="checkbox"/>	A129	Saving Money on Unemployment Premiums		
<input type="checkbox"/>	A135	Minors/Teen Workers in Agriculture		

Please add my email address to the Training Calendar Update List Serve

I learned of this workshop via: Mailing Newsletter Association Website Govt. Office Other_____

Classes will be held at:
Skagit Valley College
Angst Hall
2405 E. College Way
Mt. Vernon, Washington 98273



Washington State Department of
Labor & Industries

Free Agriculture Business Training

Where: Skagit Valley College - Angst Hall
2405 E. College Way
Mt. Vernon, Washington 98273

When: Tuesday – April 2, 2013

8:00 AM – 4:15 PM

Check-in and networking begins at 7:30 AM

Course Descriptions and Presenters

Agriculture Employment Standards

Presented by Tisa Soeteber, Industrial Relations Agent, Employment Standards/Workplace Rights, Washington State Department of Labor and Industries. Overview of laws employer's need to know to ensure they are in compliance with state employment laws. Includes discussion of the differences between state and federal employment laws.

Business Plan for Agricultural Business - Presented by Steve McCafferty, Business Advisor - Economic Development Association of Skagit County. Ready to start or expand a local food or farm business? A management consultant for more than 15 year will lead you through the strategic planning process and financing options while sharing community resources ready to support you.

Everything You wanted to know about your L&I Account - Presented by Bill Moomau and Roseann Collins, Employer Services Outreach, Washington State Department of Labor and Industries. Learn what happens when you open your L&I account. What are risk classes and how are they assigned? Learn how rates are set and adjusted; how claims affect rates; what you can do to control your company's rates; and about the processes for filing your quarterly premium reports.

Legal Structures for Agricultural Enterprises

Presented by Kevin Hoult, Business Advisor, Washington Small Business Development Center and co-presenters Harley Soltes and Susan Thomas of Bow Hill Blueberries. The session will explore the types of business entities (sole proprietor, partnership, LLC and Sub S Corp) available to "for profit" businesses in Washington. Costs, advantages and disadvantages will be reviewed. Co-presenters are a successful local business and will explore their business model in general terms and point out key assumptions and market realities.

Managing Claims to Control Your Industrial Insurance Costs – Presented by Gary Delozier, Claim Unit Supervisor, Washington State Department of Labor and Industries. Overview of the industrial insurance claims process for the new employer. We will help you understand the processes when an employee is hurt. We will explain your rights and responsibilities in the process and provide some insight on how to limit your costs.

Effective Direct-Marketing – Presented by Karen Mauden, Northwest Agriculture Business Center.

Learn direct-marketing strategies, particularly from the example of farmers connecting with institutional buyers using regional food hubs, both virtual and physical.

Minors/Teen Workers in Agriculture - Presented by Mary E. Miller, RN, MN, Occupational Health Nurse, Employment Standards Program, Washington State Department of Labor and Industries. What you need to know about teens working in agriculture jobs. Requirements to hire a Minor, hours of work, rest and meal breaks, prohibited duties, wages.

OMWBE Certification "Benefits of being certified as a Minority or Women owned business" - Presented by OMWBE business development. The office of minority and women owned business enterprise is a state agency responsible to develop, plan, and implement programs to provide an opportunity for participation by qualified minority and women-owned and controlled businesses in public works and the process by which goods and services are procured by state agencies and educational institutions from the private sector; at all levels of state government; and is the agency responsible for state certification.

Safety Consultations - Presented by Dave Conley, Safety & Health Consultant, Washington State Department of Labor and Industries, Division of Occupational Safety and Health. Free consultations help prepare an accident prevention plan, lower your costs and help your business thrive. This program is designed to come to your business and assess your accident and safety preventions activities. A safety and health consultation is an investment in your business and in your workers.

Saving Money on Your Unemployment Insurance Costs - Presented by Benjamin Wurtz, Tax Specialist, Washington State Employment Security Department, Unemployment Insurance. Rules and reporting requirements for businesses in Washington state that operate with Washington employees. Overview of how the Unemployment Insurance System works and how laid off workers effect UPI rates assigned and recent changes to the Unemployment Insurance Tax law.

State Taxes & Records for Agriculture Business – Presented by Linda Miller-Baldwin, Tax Payer Information Specialist with the Washington State Department of Revenue. Get your questions answered about filing, registration, taxes, and other useful information.

FREE Agriculture Business Training

You may send more than one person from your company to this training.

Just make a copy of the registration form and send one for each person.

If you are interested in other training dates or locations in Washington, please check our website at:

<http://www.lni.wa.gov/WorkplaceRights/Agriculture/default.asp>

Department of Labor and Industries
Specialty Compliance Services
PO Box 44400
Olympia WA 98504-4400
Attn: Oscar Cerda

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Washington State Department of
Labor & Industries

Free Training for Agriculture Business **Tuesday, April 2, 2013 Mt. Vernon, Washington**

- Do you have a business plan?
- Do you need to update your marketing plan?
- Want to learn more about common business issues faced by beginning or new farmers?
- Want to learn what you can do to control your company's workers compensation premiums?

Then this **Free** training event is for you. All of the experts that can answer these questions have been brought together to bring you **Agriculture Business Training**

Classes on everything from marketing your business to state agency compliance issues.