

Name (Please Print Clearly)	
Address	
City	State ZIP+4
Phone () ()	Fax () ()
Email address	
Company (optional)	
Select one class in each time block by checking the corresponding box.	

Free Agricultural Business Training

Location: Labor & Industries, Tumwater, WA

Date: Friday, November 4, 2016

Email Fax or Mail a copy of this registration to:

Dept. of Labor & Industries
 Attn: Julie Perales or Mandalyn Mackey
 P.O. BOX 44400
 Olympia, WA 98504-4400

Fax: 360-902-5292

Email: LniTraining@Lni.wa.gov

Or Phone: 360-902-6366 or 360-902-5217

Time	Room	Course Title	
8:00 am		Check-in and networking	
8:30 am			
<input type="checkbox"/>	S117	State Taxes & Records for Agriculture Business	1 Hour
<input type="checkbox"/>	S118	Agricultural Employment Standards	30 Min
<input type="checkbox"/>	S119	Marijuana Producer Rules, Traceability, and Testing	
<input type="checkbox"/>	S126	Sprains and Strains – not (part of) your business	
<input type="checkbox"/>	S129	Resources for Legally Using Pesticides & Choosing Registered Products	
<input type="checkbox"/>	S130	Government Agriculture Opportunities	
10:00 am – 10:15am		Break	
10:15 am			
<input type="checkbox"/>	S117	State Taxes & Records for Agriculture Business	1 Hour
<input type="checkbox"/>	S118	Everything You Want to Know About Your L&I Account	30 Min
<input type="checkbox"/>	S119	What's New and Mandatory? FDA Produce Safety Rule 101	
<input type="checkbox"/>	S126	Accessing Land – Options for Beginning Farmers	
<input type="checkbox"/>	S129	Differences between L&I and OSHA	
<input type="checkbox"/>	S130	New Day, New Age: NRCS	
11:45 am – 1pm		Lunch	
1:00 pm			
<input type="checkbox"/>	S117	Tractor and All-Terrain Vehicle (ATV) Safety	1 Hour
<input type="checkbox"/>	S118	Managing Claims to Control Workers' Comp Costs	30 Min
<input type="checkbox"/>	S119	Basic Steps to Developing an Accident Prevention Program	
<input type="checkbox"/>	S126	Making the Farm Bill Work for You	
<input type="checkbox"/>	S129	Agricultural Financing	
<input type="checkbox"/>	S130	Nuts and Bolts of a Business Planning	
2:30 pm – 2:45 pm		Break	
2:45 pm			
<input type="checkbox"/>	S117	Agricultural Employers: Plan, Process and Prepare	1 Hour
<input type="checkbox"/>	S118	Introduction to Stay At Work	30 min
<input type="checkbox"/>	S119	Water Law, Water Rights and Irrigation	
<input type="checkbox"/>	S126	USDA Rural Development/Renewable Energy	
<input type="checkbox"/>	S129	Pesticide Safety, Regulation, Water Quality Monitoring	
<input type="checkbox"/>	S130	OMWBE Certification Overview	

Please make copy for your reference at the workshop.

Please add my E-mail address to the L&I Training Calendar (Bi-monthly e-mail of training events)

I learned of this workshop via: Mailing Newsletter Bldg. Assoc. Website Gov. Office Other _____

Classes will be located at:
Dept. of Labor and Industries
7273 Linderson Way
Tumwater, WA 98501



Free Agriculture Business Training

Where: Department of Labor and Industries
7273 Linderson Way, SW
Tumwater, Washington 98501

Check-in and networking begins at 8:00AM

Course Descriptions and Presenters

State Taxes & Records for Agriculture Business – Get your questions answered about filing, registration, taxes, and other useful information. Presented by Linda Miller-Baldwin, Washington State Department of Revenue.

Agricultural Employment Standards - Learn the basics of the agricultural wage and hour requirements. Who is exempt from Minimum Wage? What are the meal and rest period requirements? What do you need to do to hire teens in agricultural jobs? Employers, protect your business! Not understanding your responsibilities and requirements can leave your business vulnerable to unwanted penalties or lawsuits. Presented by Tisa Soeteber, Washington State Department of Labor and Industries.

Marijuana Producer Rules, Traceability, and Testing - This talk will highlight the rules regarding marijuana production, allowable pesticides, fertilizers, and soil amendments, tracking, reporting, and quality assurance testing. Presenters will identify WAC 314-55 rules for producers, provide online resources, and demonstrate the tracking of product for producers. Presented by Tim Gates, Marijuana Examiner Program Administrator, WSLCB; Joanna Eide, Rules and Legislative Coordinator, WSLCB and Erik Johansen, Policy Assistant-Registration and Licensing Services Program, WSDA

Sprains and Strains – not (part of) your business - With the help of an expert panel and lots of interaction, we'll dive into the following topics:

- Why do many field workers get sprains and strains?
 - Can these injuries be prevented in agricultural operations? How? What are some examples of successful prevention from agricultural employers?
 - Sprains and strains should not be part of your business. What are the financial benefits of investing in prevention?
- Presented by Ernesto Carcamo and Rick Goggins, Washington State Department of Labor & Industries

Resources for Legally Using Pesticides and Choosing Registered Products - This talk will highlight resources available for agricultural producers to find: lists of registered products; information on ingredient toxicology; locations of recertification courses; sources of web labelling; restrictions related to ESA regulations; and, help for worker protection standard training. Presented by Catherine H Daniels, Ph.D. Washington State Pest Management Resource Services WSU Puyallup.

Government Agriculture Opportunities: A survey of Washington State and Federal purchasing practices. Example opportunities, where to look for them, and steps to take in preparation. Presented by Dale Colbert, Washington Procurement Technical Assistance Center.

Everything You wanted to know about your L&I Account - Learn what happens when you open your L&I account. Learn how rates are set and adjusted; what are risk classes and how are they assigned; how claims affect rates; what you can do to control your company's rates; and about the process for filing your quarterly premium reports. Presented by Roseann Collins, Washington State Department of Labor and Industries.

What's New and Mandatory? FDA Produce Safety Rule 101- The finalization of the FDA Produce Rule under the Food Safety Modernization Act (FSMA) in December 2015 marks the first federal food safety law that sets specific standards for produce farms. What exactly does that mean for Washington growers? Come learn what types of farms, crops and handling practices are impacted. WSDA will review all the small farm exemptions, compliance deadlines and plans for education and enforcement. Gain a comprehensive understanding of requirements involving animals, compost, equipment, worker health and hygiene, training and water quality. Learn requirements for water testing and how standards vary depending on water source and application. WSDA will also compare new federal rules with existing voluntary Good Agricultural Practices (GAP) standards on the growing, harvesting, packing and storage of produce to provide grounding and guidance. Presented by Karen Ullmann, Education & Outreach Specialist, WSDA Regional Market Team

Accessing Land – Options for Beginning Farmers - Lisa Smith, Executive Director, Enterprise for Equity. This session outlines options for accessing small to medium plots of land for beginning farmers and highlights related start-up financing, market and other resources available in the region. Presented by Lisa Smith, Executive Director, Enterprise for Equity.

Differences between L&I and OSHA - Describe the differences between L&I and OSHA what happens during an inspection from DOSH compliance and what are the responsibilities of the employer and do they need to provide for the employees. Presented by Jesus Valdovinos, Washington State Department of Labor and Industries.

New Day, New Age: NRCS - This course will give an overview of who NRCS is, as well as explain our programs. There will be in depth knowledge on what we offer, and will explain the different steps that can be taken in each program. There will be handouts to help follow along during the presentation, as well as to take home to do further studying. There will be a Q&A segment to follow. At the end, there will be an opportunity to sign-up for our different programs, or to receive any type of assistance that we provide. Presented by Keith Martin Jr., USDA-Natural Resources Conservation Services

Tractor and All-Terrain Vehicle (ATV) safety - Basic tractor safety. What safety topics should be covered with employees before they operate the tractor. When and where to use Roll Over Protection Structures (ROPS). What situations where tractors are exempt from ROPS. Basic ATV safety. What safety topics should be covered with employees before they operate the ATV. What PPE is needed to operate the ATV and is a helmet needed. Presented by Jesus Valdovinos, Washington State Department of Labor and Industries

Managing Claims to Control Your Industrial Insurance Costs – Department of Labor and Industries. Overview of the industrial insurance claims process for the new employer. We will help you understand the processes when an employee is hurt. We will explain your rights and responsibilities in the process and provide some insight on how to limit your costs. Presented by Nancy Adams, Washington State Department of Labor and Industries.

Basic Steps to Developing an Accident Prevention Program - overview of the basic steps to developing an Accident Prevention Program as well as other safety programs that an agriculture employer may need including: How to identify Agriculture job Hazards, employee safety orientation, How to identify training and personal protective equipment needs and the elements of a good claims management system. Implementation strategies and the benefits of an effective program. Presented by Washington Farm Bureau staff

Making the Farm Bill Work for You - An introductory workshop on the largest piece of US farm policy and how small, sustainable, and beginning farmers can benefit from it. This interactive workshop addresses the history of the farm bill and farming in America and provides an overview of the 2014 Farm Bill as well as programs and funding opportunities available to small, sustainable, and beginning farms. Presented by Amber Robinson, Coordinator, Northwest Farm Bill Action Group.

Agricultural Financing - How agricultural lenders make decisions on financing farm operations and what lenders are typically looking for. Different types of loans and collateral/terms that are generally required. Farm Service Agency Farm Loan Program specifics. Presented by Jeff J Peterson, Senior Farm Loan Officer, Twin Harbors/Lewis County Farm Service Agency

Nuts and Bolts of a Business Start-up - Enterprise for Equity training specialists will highlight essential business planning tools and resources for food/farm based businesses including marketing, cash flow and operations planning. Presented by Joanne Lee, Enterprise for Equity.

Agricultural Employers: Plan, Process and Prepare - agriculture is more than just sowing and harvesting. Lots of planning goes into a successful year. Employment Security Department (ESD) wants to give you tools to make it easier. Topics like migrant farmworkers, foreign labor certification, unemployment insurance responsibilities, employment and wages. Set the groundwork for a successful business plan. Presented by Gustavo Aviles, Daniel Valdez, and Chad Pearson, Washington State Employment Security Department.

Introduction to Stay At Work – Learn about the financial incentives that encourage employers to bring their injured workers quickly and safely back to light-duty or transitional work by reimbursing for some of their costs. Presented By Joyce Allen, Washington State Department of Labor and Industries

Water Law, Water Rights and Irrigation - Even in western Washington, access to water is central to the sustained production of crops and livestock. Learn about the various water related regulations, ways to manage water rights, water banking and mitigation, and more. Presented by Mike Gallagher, Washington State Department of Ecology

USDA Rural Development - Value Added Producer Grant: help agricultural producers enter into value-added activities related to the processing and marketing of agricultural products, expand markets for, increase financial returns to agricultural producers, and strengthen the rural economy. Presented by Greg York, USDA

Renewable Energy and Energy Efficiency loan and grant program –REAP: Provides grants up to 25% of project costs for projects involving renewable energy and/or energy efficiency measures for farmers, ranchers, and small businesses. Presented by Carlotta Donisi, USDA

Pesticide Safety, Regulation, Water Quality Monitoring: Discussion on Worker Protection Standard (WPS) revisions that will be effective on January 2, 2017. Discussion on the WSDA surface water quality monitoring program and findings. Presented by Rusty Sauls, WSDA Pesticide Compliance and Joel Demory, WSDA, Natural Resource Assessment Section.

OMWBE Certification Overview - The office of minority and women owned business enterprise is a state agency responsible for state certification of qualified minority and women-owned businesses. Certification is required by state agencies and educational institutions for goods and services from the private sector. Presented by Lawrence Coleman, OMWBE.

FREE Agriculture Business Training
brought to you by



Department of Labor and Industries
FP & LS Training and Outreach
PO Box 44400
Olympia WA 98504-4400
Attn: Julie Perales

PRSRT STD
U.S. POSTAGE PAID
OLYMPIA WA
PERMIT # 312



Washington State Department of
Labor & Industries

**Free Training for Agriculture Business
Friday, November 4, 2016
Tumwater, Washington**

- Do you have a business plan?
- Want to learn more about common business issues faced by beginning or new farmers?
- Want to learn what you can do to control your company's workers compensation premiums?

Then this **Free** training event is for you. All of the experts that can answer these questions have been brought together to bring you **Agriculture Business Training**. More than 20 different classes are available on everything from marketing your business to saving money on premiums and safety