Retrospective Rating Program

RETRO QUARTERLY REPORT 03/30/2022 GROUP SUMMARY RESULTS

	Projected results as of 3-30-2022 quarterly report							
Organization Name	Coverage	Standard	Projected Retro	Refund / (Assessment)		Developed Losses	Loss Ratio	
	Year Premium	Premium	\$	%				
501(C) Agencies Trust	10-01-2020	\$8,479,047	\$6,377,251	\$2,101,796	24.8%	\$5,211,593	61.5%	
501(C) Agencies Trust	10-01-2019	\$9,228,833	\$7,653,244	\$1,575,589	17.1%	\$6,289,640	68.2%	
501(C) Agencies Trust	10-01-2018	\$10,410,282	\$7,750,284	\$2,659,998	25.6%	\$6,348,107	61.0%	
Archbright	07-01-2020	\$34,475,094	\$28,459,173	\$6,015,921	17.5%	\$24,184,029	70.1%	
Archbright	07-01-2019	\$41,884,922	\$36,824,686	\$5,060,236	12.1%	\$31,397,880	75.0%	
Archbright	07-01-2018	\$49,286,689	\$43,748,321	\$5,538,368	11.2%	\$37,393,534	75.9%	
Archbright - WRPS	01-01-2021	\$3,006,269	\$2,114,883	\$891,386	29.7%	\$1,722,018	57.3%	
Archbright - WRPS	01-01-2020	\$2,237,169	\$934,280	\$1,302,889	58.2%	\$699,991	31.3%	
Archbright - WRPS	01-01-2019	\$3,181,227	\$1,978,611	\$1,202,616	37.8%	\$1,599,087	50.3%	
Associated Builders & Contractors - Inland Pacific Chapter	07-01-2018	\$4,939,402	\$4,628,768	\$310,634	6.3%	\$3,621,545	73.3%	
Associated Builders & Contractors of Western WA	07-01-2020	\$25,975,746	\$16,692,598	\$9,283,148	35.7%	\$13,464,324	51.8%	
Associated Builders & Contractors of Western WA	07-01-2019	\$25,716,799	\$16,495,100	\$9,221,699	35.9%	\$13,303,223	51.7%	
Associated Builders & Contractors of Western WA	07-01-2018	\$24,861,195	\$19,777,769	\$5,083,426	20.4%	\$16,170,192	65.0%	
Associated General Contractors	07-01-2020	\$63,848,989	\$34,939,100	\$28,909,889	45.3%	\$27,859,281	43.6%	
Associated General Contractors	07-01-2019	\$65,783,484	\$41,282,667	\$24,500,817	37.2%	\$33,276,812	50.6%	
Associated General Contractors	07-01-2018	\$68,564,922	\$44,519,761	\$24,045,161	35.1%	\$35,974,587	52.5%	
Association of WA - Business Facilities Property Management	10-01-2020	\$12,513,424	\$8,941,861	\$3,571,563	28.5%	\$7,465,488	59.7%	
Association of WA - Business Facilities Property Management	10-01-2019	\$11,950,083	\$11,056,502	\$893,581	7.5%	\$9,296,876	77.8%	
Association of WA - Business Facilities Property Management	10-01-2018	\$13,528,402	\$10,060,399	\$3,468,003	25.6%	\$8,428,195	62.3%	
Association of WA Business - Hospitality	10-01-2020	\$3,921,417	\$3,676,165	\$245,252	6.3%	\$3,021,636	77.1%	
Association of WA Business - Hospitality	10-01-2019	\$4,918,020	\$3,501,465	\$1,416,555	28.8%	\$2,900,624	59.0%	
Association of WA Business - Hospitality	10-01-2018	\$6,615,792	\$5,748,532	\$867,260	13.1%	\$4,775,784	72.2%	
Association of WA Business - MFG	01-01-2021	\$9,202,614	\$5,380,937	\$3,821,677	41.5%	\$4,398,433	47.8%	
Association of WA Business - MFG	01-01-2020	\$8,780,863	\$5,912,691	\$2,868,172	32.7%	\$4,883,597	55.6%	
Association of WA Business - MFG	01-01-2019	\$9,369,669	\$4,574,102	\$4,795,567	51.2%	\$3,680,229	39.3%	
Association of WA Business - Retail WhIsl Srvcs	10-01-2020	\$13,859,780	\$11,012,259	\$2,847,521	20.5%	\$9,357,457	67.5%	
Association of WA Business - Retail WhIsl Srvcs	10-01-2019	\$13,578,119	\$10,789,116	\$2,789,003	20.5%	\$9,124,810	67.2%	
Association of WA Business - Retail WhIsl Srvcs	10-01-2018	\$16,228,368	\$13,633,859	\$2,594,509	16.0%	\$11,566,480	71.3%	

Retrospective Rating Program

RETRO QUARTERLY REPORT 03/30/2022 GROUP SUMMARY RESULTS

		Projected results as of 3-30-2022 quarterly report							
Organization Name	Coverage	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed	Loss Ratio		
	Year			\$	%	Losses	2033 Natio		
Association of WA Cities	01-01-2021	\$17,748,482	\$20,008,092	(\$2,259,610)	-12.7%	\$15,780,817	88.9%		
Association of WA Cities	01-01-2020	\$17,201,543	\$14,699,837	\$2,501,706	14.5%	\$11,447,336	66.5%		
Association of WA Cities	01-01-2019	\$18,404,256	\$13,629,519	\$4,774,737	25.9%	\$10,527,267	57.2%		
Building Industry Associaiton of WA	07-01-2020	\$69,973,958	\$40,934,255	\$29,039,703	41.5%	\$33,951,915	48.5%		
Building Industry Associaiton of WA	07-01-2019	\$70,483,560	\$41,300,794	\$29,182,766	41.4%	\$34,260,434	48.6%		
Building Industry Associaiton of WA	07-01-2018	\$76,698,273	\$45,314,157	\$31,384,116	40.9%	\$37,614,080	49.0%		
Greater Vancouver Chamber of Commerce - MFG	07-01-2020	\$2,342,827	\$1,700,115	\$642,712	27.4%	\$1,074,302	45.9%		
Greater Vancouver Chamber of Commerce - MFG	07-01-2019	\$2,335,350	\$856,474	\$1,478,876	63.3%	\$507,843	21.7%		
Greater Vancouver Chamber of Commerce - MFG	07-01-2018	\$2,388,726	\$2,666,757	(\$278,031)	-11.6%	\$2,277,903	95.4%		
LeadingAge Washington	07-01-2020	\$5,997,008	\$3,454,931	\$2,542,077	42.4%	\$2,766,923	46.1%		
LeadingAge Washington	07-01-2019	\$6,924,956	\$6,705,414	\$219,542	3.2%	\$5,644,016	81.5%		
LeadingAge Washington	07-01-2018	\$7,568,718	\$8,245,849	(\$677,131)	-8.9%	\$6,976,488	92.2%		
Life Science Washington	07-01-2020	\$2,907,002	\$2,047,728	\$859,274	29.6%	\$1,527,371	52.5%		
Life Science Washington	07-01-2019	\$2,896,633	\$1,104,335	\$1,792,298	61.9%	\$778,315	26.9%		
Life Science Washington	07-01-2018	\$3,018,665	\$1,863,131	\$1,155,534	38.3%	\$1,365,180	45.2%		
Master Builders Association - GRIP	07-01-2020	\$48,972,114	\$35,925,288	\$13,046,826	26.6%	\$30,465,452	62.2%		
Master Builders Association - GRIP	07-01-2019	\$47,207,629	\$27,077,133	\$20,130,496	42.6%	\$22,563,158	47.8%		
Master Builders Association - GRIP	07-01-2018	\$56,314,918	\$36,183,087	\$20,131,831	35.7%	\$30,413,258	54.0%		
NW District Council of The Assemblies of God Inc	07-01-2020	\$762,321	\$934,384	(\$172,063)	-22.6%	\$678,940	89.1%		
NW District Council of The Assemblies of God Inc	07-01-2019	\$868,737	\$769,258	\$99,479	11.5%	\$485,137	55.8%		
NW District Council of The Assemblies of God Inc	07-01-2018	\$1,039,597	\$791,169	\$248,428	23.9%	\$500,440	48.1%		
PITB Elite Distillation Chemicals Food	01-01-2021	\$6,839,390	\$6,155,428	\$683,962	10.0%	\$5,080,540	74.3%		
PITB Elite Distillation Chemicals Food	01-01-2020	\$7,462,008	\$6,161,528	\$1,300,480	17.4%	\$5,062,622	67.8%		
PITB Elite Distillation Chemicals Food	01-01-2019	\$12,502,826	\$13,247,743	(\$744,917)	-6.0%	\$12,614,417	100.9%		
PITB Services Inc Manufacturing Processing	01-01-2021	\$3,866,649	\$3,886,509	(\$19,860)	-0.5%	\$2,940,699	76.1%		
PITB Services Inc Manufacturing Processing	01-01-2020	\$4,528,095	\$2,578,948	\$1,949,147	43.0%	\$1,966,451	43.4%		
PITB Services Inc Manufacturing Processing	01-01-2019	\$6,186,242	\$5,283,492	\$902,750	14.6%	\$4,138,273	66.9%		
PITB Trans Warehouse Facilities	07-01-2020	\$21,165,943	\$13,232,204	\$7,933,739	37.5%	\$11,035,602	52.1%		
PITB Trans Warehouse Facilities	07-01-2019	\$24,317,521	\$13,264,151	\$11,053,370	45.5%	\$10,942,845	45.0%		
PITB Trans Warehouse Facilities	07-01-2018	\$26,458,963	\$21,382,893	\$5,076,070	19.2%	\$18,131,494	68.5%		

Retrospective Rating Program

RETRO QUARTERLY REPORT 03/30/2022 GROUP SUMMARY RESULTS

Organization Name		Projected results as of 3-30-2022 quarterly report							
	Coverage	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed	Loss Ratio		
	Year			\$	%	Losses	LOSS Natio		
SMART A Team	07-01-2020	\$38,075,770	\$26,987,621	\$11,088,149	29.1%	\$22,005,976	57.8%		
SMART A Team	07-01-2019	\$40,410,703	\$22,324,833	\$18,085,870	44.8%	\$18,545,448	45.9%		
SMART A Team	07-01-2018	\$44,242,214	\$29,968,998	\$14,273,216	32.3%	\$25,283,090	57.1%		
SMART Advantage	01-01-2021	\$9,895,534	\$7,845,093	\$2,050,441	20.7%	\$6,577,566	66.5%		
SMART Advantage	01-01-2020	\$9,782,054	\$7,769,971	\$2,012,083	20.6%	\$6,515,295	66.6%		
SMART Advantage	01-01-2019	\$10,178,649	\$7,191,925	\$2,986,724	29.3%	\$5,930,289	58.3%		
SMART Dream Team	07-01-2020	\$25,894,687	\$15,593,891	\$10,300,796	39.8%	\$12,928,756	49.9%		
SMART Dream Team	07-01-2019	\$28,162,168	\$11,721,863	\$16,440,305	58.4%	\$9,384,585	33.3%		
SMART Dream Team	07-01-2018	\$34,855,018	\$17,487,365	\$17,367,653	49.8%	\$14,402,936	41.3%		
Southwest WA Contractors Association	07-01-2020	\$1,608,795	\$957,526	\$651,269	40.5%	\$441,770	27.5%		
Southwest WA Contractors Association	07-01-2019	\$1,632,327	\$793,636	\$838,691	51.4%	\$362,105	22.2%		
Southwest WA Contractors Association	07-01-2018	\$1,760,783	\$940,074	\$820,709	46.6%	\$442,774	25.1%		
State of Washington (DES) Dept of Enterprise Services	07-01-2019	\$2,280,311	\$1,092,542	\$1,187,769	52.1%	\$789,500	34.6%		
State of Washington (DES) Dept of Enterprise Services	07-01-2018	\$2,334,216	\$2,006,750	\$327,466	14.0%	\$1,513,427	64.8%		
Thurston County Chamber of Commerce	10-01-2020	\$814,258	\$640,766	\$173,492	21.3%	\$360,041	44.2%		
Thurston County Chamber of Commerce	10-01-2019	\$879,588	\$1,050,980	(\$171,392)	-19.5%	\$838,557	95.3%		
Thurston County Chamber of Commerce	10-01-2018	\$1,424,540	\$1,539,810	(\$115,270)	-8.1%	\$1,054,877	74.1%		
Towing & Recovery Association of WA	10-01-2020	\$1,001,001	\$704,304	\$296,697	29.6%	\$248,458	24.8%		
Towing & Recovery Association of WA	10-01-2019	\$1,032,003	\$1,232,315	(\$200,312)	-19.4%	\$1,707,201	165.4%		
Towing & Recovery Association of WA	10-01-2018	\$1,102,762	\$1,085,688	\$17,074	1.5%	\$725,311	65.8%		
Tri City Construction Council	07-01-2020	\$4,716,312	\$1,663,831	\$3,052,481	64.7%	\$1,220,027	25.9%		
Tri City Construction Council	07-01-2019	\$5,137,506	\$3,736,388	\$1,401,118	27.3%	\$2,989,444	58.2%		
Tri City Construction Council	07-01-2018	\$5,060,105	\$3,756,745	\$1,303,360	25.8%	\$3,010,235	59.5%		
Vigilant	07-01-2020	\$25,123,270	\$21,099,439	\$4,023,831	16.0%	\$17,286,257	68.8%		
Vigilant	07-01-2019	\$22,963,215	\$17,013,171	\$5,950,044	25.9%	\$13,838,023	60.3%		
Vigilant	07-01-2018	\$28,196,306	\$18,006,784	\$10,189,522	36.1%	\$15,019,388	53.3%		
WA Association of Sewer & Water Districts	07-01-2020	\$1,078,439	\$238,613	\$839,826	77.9%	\$125,027	11.6%		
WA Association of Sewer & Water Districts	07-01-2019	\$1,144,658	\$991,998	\$152,660	13.3%	\$435,216	38.0%		
WA Association of Sewer & Water Districts	07-01-2018	\$1,185,712	\$1,289,015	(\$103,303)	-8.7%	\$784,533	66.2%		
WA Cannabusiness Association	04-01-2020	\$2,659,611	\$2,680,588	(\$20,977)	-0.8%	\$1,985,646	74.7%		

Retrospective Rating Program

RETRO QUARTERLY REPORT 03/30/2022 GROUP SUMMARY RESULTS

Organization Name		Projected results as of 3-30-2022 quarterly report							
	Coverage	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed	Loss Ratio		
	Year			\$	%	Losses	2033 110		
WA Food Industry Association	07-01-2020	\$18,239,628	\$15,379,981	\$2,859,647	15.7%	\$13,203,632	72.4%		
WA Food Industry Association	07-01-2019	\$18,111,808	\$13,266,558	\$4,845,250	26.8%	\$11,296,746	62.4%		
WA Food Industry Association	07-01-2018	\$18,491,660	\$12,532,794	\$5,958,866	32.2%	\$10,571,645	57.2%		
WA Health Care Association	07-01-2020	\$20,201,745	\$18,458,101	\$1,743,644	8.6%	\$15,968,809	79.0%		
WA Health Care Association	07-01-2019	\$22,902,611	\$18,227,202	\$4,675,409	20.4%	\$15,653,747	68.3%		
WA Health Care Association	07-01-2018	\$26,099,882	\$19,180,248	\$6,919,634	26.5%	\$16,394,168	62.8%		
WA Hospitality Association	01-01-2021	\$35,954,184	\$37,412,327	(\$1,458,143)	-4.1%	\$32,569,492	90.6%		
WA Hospitality Association	01-01-2020	\$32,145,370	\$25,970,015	\$6,175,355	19.2%	\$22,386,504	69.6%		
WA Hospitality Association	01-01-2019	\$51,255,286	\$47,380,890	\$3,874,396	7.6%	\$41,132,375	80.3%		
WA Manufacturers Council	07-01-2020	\$12,047,264	\$6,705,184	\$5,342,080	44.3%	\$5,501,455	45.7%		
WA Manufacturers Council	07-01-2019	\$7,957,664	\$5,903,486	\$2,054,178	25.8%	\$4,883,234	61.4%		
WA Manufacturers Council	07-01-2018	\$8,360,117	\$5,241,820	\$3,118,297	37.3%	\$4,287,048	51.3%		
WA Manufacturers Council Platinum	07-01-2019	\$5,488,886	\$2,443,555	\$3,045,331	55.5%	\$1,917,717	34.9%		
WA Manufacturers Council Platinum	07-01-2018	\$4,456,377	\$2,803,337	\$1,653,040	37.1%	\$2,170,118	48.7%		
WA Retail Association	07-01-2020	\$10,129,575	\$11,775,290	(\$1,645,715)	-16.2%	\$10,143,741	100.1%		
WA Retail Association	07-01-2019	\$10,500,002	\$7,855,727	\$2,644,275	25.2%	\$6,639,081	63.2%		
WA Retail Association	07-01-2018	\$12,021,118	\$9,474,194	\$2,546,924	21.2%	\$8,031,649	66.8%		
WA Retail Association - Auto	07-01-2020	\$6,218,778	\$4,999,166	\$1,219,612	19.6%	\$4,075,997	65.5%		
WA Retail Association - Auto	07-01-2019	\$6,235,335	\$7,579,003	(\$1,343,668)	-21.5%	\$7,616,613	122.2%		
WA Retail Association - Auto	07-01-2018	\$5,897,957	\$5,720,299	\$177,658	3.0%	\$4,713,938	79.9%		
Wa State Auto Dealers Association	01-01-2021	\$19,818,002	\$14,002,021	\$5,815,981	29.3%	\$11,870,181	59.9%		
Wa State Auto Dealers Association	01-01-2020	\$20,219,897	\$11,893,804	\$8,326,093	41.2%	\$9,951,523	49.2%		
Wa State Auto Dealers Association	01-01-2019	\$23,177,838	\$20,431,870	\$2,745,968	11.8%	\$17,543,900	75.7%		
WA State Dental Association	04-01-2020	\$1,868,117	\$1,366,682	\$501,435	26.8%	\$856,900	45.9%		
WA State McDonalds Operators Association	01-01-2021	\$3,117,225	\$3,353,408	(\$236,183)	-7.6%	\$2,850,436	91.4%		
WA State McDonalds Operators Association	01-01-2020	\$3,200,842	\$1,539,312	\$1,661,530	51.9%	\$1,241,048	38.8%		
WA State McDonalds Operators Association	01-01-2019	\$3,712,726	\$2,849,531	\$863,195	23.2%	\$2,381,630	64.1%		
WA State Pharmacy Association	04-01-2020	\$357,591	\$25,170	\$332,421	93.0%	\$4,465	1.2%		
WA State Pharmacy Association	04-01-2019	\$391,245	\$50,035	\$341,210	87.2%	\$18,087	4.6%		

Retrospective Rating Program

RETRO QUARTERLY REPORT 03/30/2022 GROUP SUMMARY RESULTS

	Projected results as of 3-30-2022 quarterly report							
Organization Name	Coverage Year	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed		
				\$	%	Losses	Loss Ratio	
WA Trucking Associations	01-01-2021	\$3,454,631	\$2,594,060	\$860,571	24.9%	\$1,658,061	48.0%	
WA Trucking Associations	01-01-2020	\$2,438,676	\$1,450,941	\$987,735	40.5%	\$895,661	36.7%	
WA Trucking Associations	01-01-2019	\$1,966,913	\$2,349,288	(\$382,375)	-19.4%	\$1,990,886	101.2%	
Washington State Farm Bureau	07-01-2020	\$30,086,719	\$26,628,485	\$3,458,234	11.5%	\$22,809,179	75.8%	
Washington State Farm Bureau	07-01-2019	\$32,944,177	\$29,032,501	\$3,911,676	11.9%	\$24,862,920	75.5%	
Washington State Farm Bureau	07-01-2018	\$37,609,293	\$37,482,988	\$126,305	0.3%	\$32,290,391	85.9%	