Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
ALL C	LASSIFICATIONS	2,042,024,433	641,408,628	31.4%
AGRIC	CULTURE	104,590,896	27,230,198	26.0%
	Vegetable Farms - Machine Harvest	10,408,063	2,909,767	28.0%
	Orchards	44,330,597	11,012,931	24.8%
4804	Egg and Poultry Farms	2,953,240	448,542	15.2%
4805	Nurseries and Shellfish Farms	6,042,238	2,236,041	37.0%
4806	Hand Harvesting: Berries, Nuts, Flowers	608,620	125,167	20.6%
4808	Diversified Field Crops and Cereal Grains	9,868,876	1,749,119	17.7%
4809	Greenhouses and Mushroom Farms	4,550,626	790,273	17.4%
4810	Vegetable Farms - Hand Harvest	2,491,651	112,128	4.5%
4811	Hop and Mint Farms	5,791,352	965,023	16.7%
4812	Fish and Shellfish Hatcheries	328,889	24,521	7.5%
4813	Vineyards	3,413,958	677,520	19.8%
7301	Dairy Farms	10,438,668	5,798,101	55.5%
7302	Livestock Farms and Stables	3,104,456	336,292	10.8%
7307	Tree Farms	259,662	44,773	17.2%
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FORES	ST PRODUCTS	47,065,732	23,848,677	50.7%
1002	Sawmills and Automated Shake and Shingle Mills	4,548,199	3,875,748	85.2%
	Pole Yards and Log Home Manufacturing	525,832	487,127	92.6%
	Log Storage or Sorting Yards	119,777	65,536	54.7%
	Shake and Shingle Mills - Non-automated	-	-	0.0%
	Pulp and Paper Goods Manufacturing, N.O.C.	4,739,216	3,561,234	75.1%
	Wood Products Manufacturing, N.O.C.	13,025,284	8,052,646	61.8%
	Plywood and Veneer Manufacturing	1,202,010	1,202,010	100.0%
	Furniture and Casket Manufacturing - Wood	827,877	243,410	29.4%
	Cabinet and Countertop Manufacturing - Wood	6,107,060	3,441,828	56.4%
	Woodenware Products Manufacturing	157,405	1,859	1.2%
	Logging Operations, N.O.C.	3,098,708	629,103	20.3%
	Log Booming and Rafting	1,083	1,083	100.0%
	Log Hauling	5,082,314	932,906	18.4%
	Forestry and Timberland Services - Manual Labor	2,636,015	37,365	1.4%
	Mechanized Logging	3,588,391	978,707	27.3%
	Forestry/Timberland Services - Machine Operations	546,884	90,421	16.5%
	Log Road Construction	859,677	247,694	28.8%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
MISCI	ELLANEOUS CONSTRUCTION AND MINING	120,627,295	61,533,211	51.0%
	Excavation, Road Construction, Land Clearing, N.O.C.	28,217,119	16,197,223	57.4%
	Drilling and Geophysical Exploration, N.O.C.	1,894,660	1,018,587	53.8%
	Dredging, N.O.C.	10,270	5,419	52.8%
	Fence Erection and Repair, N.O.C.	4,176,120	1,158,336	27.7%
	Tree Care and Pruning Services, N.O.C.	7,397,831	1,133,801	15.3%
	Underground Utility Line Construction and Pipelaying, N.O.C.	10,099,574	5,617,261	55.6%
0108	Sewer & Septic System Const, Underground tank Install, Repair, Remove	6,775,308	3,888,787	57.4%
0112	Sand and Gravel Production including Dealers	3,342,567	1,817,770	54.4%
0201	Bridge, Bulkhead and Tunnel Construction	4,505,047	1,821,376	40.4%
0202	Pile Construction, Wharf, Pier & Dock Construction, Diving Operations	2,876,121	1,520,865	52.9%
0210	Asphalt Paving - Highway, Streets and Roads	1,416,065	1,225,660	86.6%
	Asphalt Paving or Surfacing, N.O.C.	1,752,278	894,945	51.1%
0214	Concrete Work - Highways, Streets, Roads and Sidewalks	5,633,500	3,392,648	60.2%
0217	Concrete Work - Foundations and Flatwork	16,083,313	7,192,329	44.7%
	Guardrails, Street Signs and Traffic Lights Installation	2,152,882	1,548,170	71.9%
	Sign- Erection, Repair, Removal	1,002,578	339,061	33.8%
0508	Tower, Tank, Windmill and Crane Construction	3,626,556	922,248	25.4%
0509	Overhead Power and Transmission Line Construction	1,746,286	790,920	45.3%
0701	Dam Construction	23,594	470	2.0%
1702	Underground Mines	132,793	20,854	15.7%
1703	Open Cut Mines	198,460	12,902	6.5%
1704	Quarries	1,088,920	655,423	60.2%
3506	Mobile Crane, Hoisting Services and Concrete Pumping	2,037,213	1,370,144	67.3%
4900	Construction Project or Site Superintendent/Manager	4,338,421	2,659,412	61.3%
	Construction Estimator	1,277,212	769,985	60.3%
5206	Construction/Logging/Trucking - Permanent Yard	8,822,607	5,558,615	63.0%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
	ING CONSTRUCTION AND TRADES	423,583,389	185,414,560	43.8%
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0301	Landscape Construction and Renovation	17,257,159	5,841,778	33.9%
	Masonry Construction	8,583,983	4,454,915	51.9%
	Plastering, Stuccoing and Lathing: Buildings	1,660,290	648,596	39.1%
	Plumbing	21,741,195	11,593,080	53.3%
0307	HVAC Systems - Installation, Service and Repair	23,409,039	13,480,536	57.6%
	Lawn Care Maintenance	15,423,328	3,919,344	25.4%
0502	Floor and Counter Covering Installation	6,030,976	1,409,993	23.4%
0504	Painting: Building and Structures - Exterior Work	16,328,759	6,222,105	38.1%
	Roof Work - Construction and Repair	39,593,293	20,362,557	51.4%
0510	Wood Frame Building Construction and Alterations	60,951,083	25,207,703	41.4%
0511	Glass Installation: Buildings	7,687,070	4,297,203	55.9%
0512	Insulation Installation and Asbestos Abatement Work	9,228,212	5,018,690	54.4%
0513	Interior Finish Carpentry	17,731,196	6,154,379	34.7%
0514	Garage Door Installation, Service and Repair	3,037,696	1,631,613	53.7%
0516	Building Repair, Remodeling and Carpentry, N.O.C.	53,461,268	19,785,520	37.0%
0517	Factory Built Home Set-up by Contractor/Manufacturer	463,499	100,656	21.7%
0518	Non-Wood Frame Building Construction	28,963,692	19,868,096	68.6%
0519	Sheet Metal Siding, Gutter and Downspout Installation	5,242,166	2,265,730	43.2%
0521	Painting: Buildings - Interior Work	13,358,897	4,240,681	31.7%
0540	Wallboard Installation - Discounted Rate	5,440,378	4,446,196	81.7%
	Wallboard Taping - Discounted Rate	2,619,923	2,143,456	81.8%
0550	Wallboard Installation - Undiscounted Rate	7,527,348	1,937,499	25.7%
0551	Wallboard Taping - Undiscounted Rate	3,502,724	725,288	20.7%
0601	Electrical Wiring: Buildings and Structures	24,782,521	13,163,659	53.1%
0602	Elevator Installation, Service and Repair	2,173,574	124,582	5.7%
	Machinery Installation, Service and Repair	10,407,974	2,618,675	25.2%
	Vending Machine Installation, Service and Repair	2,011,346	310,734	15.4%
	Appliance Install, Svc, Repair & Store Display Svs Contractor	9,378,667	1,589,443	16.9%
0608	Telephone and Electrical Alarm System Installation	5,586,133	1,851,853	33.2%
FOOD	PROCESSING AND MANUFACTURING	70,310,525	24,865,960	35.4%
	Grain, Feed and Flour Mills and Dealers	3,632,323	1,501,781	41.3%
	Fruit and Vegetable Packing - Fresh	19,745,994	8,370,269	42.4%
	Meat, Fish and Poultry Dealers - Wholesale	11,110,810	3,665,870	33.0%
	Breweries, Wineries and Beverage Bottling	5,555,517	1,581,285	28.5%
	Fruit/Vegetable Canneries/Food Product Manufacturing, N.O.C.	19,532,287	5,628,403	28.8%
	Sugar Refining	1,737	-	0.0%
	Bakeries, Cracker, Pasta, Confection-Manufacturing/Wholesale, N.O.C.	5,878,463	2,179,963	37.1%
	Meat Products Manufacturing/ Slaughter and Packing Houses	3,416,571	1,673,670	49.0%
	Custom Meat Cutting	661,267	96,878	14.7%
4304	Feed Lots and Stock Yards	775,556	167,841	21.6%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
META	L AND MACHINERY MANUFACTURING	55,366,725	29,800,112	53.8%
1801	Lead Smelting, Rolling Mills and Metal Recovery	257,638	201,460	78.2%
	Aluminum Smelting	17,398	-	0.0%
3402	Machine Shops and Machinery Manufacturing, N.O.C.	16,574,199	7,672,098	46.3%
	Aircraft Manufacturing	844,552	295,675	35.0%
	Metal Goods Manufacturing, N.O.C Under 9 Gauge	10,284,821	6,008,575	58.4%
	Precision Machined Parts and Products, N.O.C	8,047,863	4,653,634	57.8%
	Electroplating and Detinning, N.O.C.	2,263,108	1,290,175	57.0%
	Galvanizing and Tinning, N.O.C.	195,641	178,264	91.1%
5101	Pipe Manufacturing - Iron or Steel	272,325	246,466	90.5%
5103	Foundries, N.O.C.	2,767,075	1,852,148	66.9%
5106	Blacksmithing and Forging Works	140,497	62,666	44.6%
	Cable and Wire Rope Manufacturing	343,077	35,172	10.3%
	Heavy Machinery Manufacturing	2,153,175	1,182,088	54.9%
5201	Electric Equipment Manufacturing	772,006	144,543	18.7%
5204	Railroad Car Manufacturing	958,802	=	0.0%
	Iron and Steel Works - Shop	5,565,050	3,430,537	61.6%
5209	Metal Goods Manufacturing, N.O.C 9 Gauge or More	3,909,498	2,546,611	65.1%
MISCE	ELLANEOUS MANUFACTURING	45,016,969	20,836,978	46.3%
	Shipbuilding and Repair, N.O.C.	137,297	3,678	2.7%
	Pattern and Model Manufacturing; Wood Instrument Manufacturing	1,703,762	1,345,828	79.0%
	Factory Built Housing; Campers/Trailers Manufacturing	1,198,577	822,166	68.6%
3102	Stone Wool Insulation Manufacturing	28,388	-	0.0%
	Cement Manufacturing	108,852	82,042	75.4%
	Soapstone & Plasterboard Manufacturing; Wood preserving	2,784,747	941,397	33.8%
	Concrete Products Manufacturing	3,993,364	3,073,266	77.0%
	Brick and Clay Product Manufacturing, N.O.C.	2,676	-	0.0%
	Decorative Tile, Pottery, Glassware Manufacturing, N.O.C.	795,004	115,734	14.6%
	Statuary and Ornament Manufacturing	107,960	3,658	3.4%
	Plastic Products Manufacturing	7,928,769	5,038,234	63.5%
-	Fiberglass Products Manufacturing, N.O.C.	2,208,660	569,972	25.8%
	Plastic - Cutting, Bending and Milling	3,193,794	1,158,627	36.3%
	Rubber Goods Manufacturing, N.O.C.	572,756	255,152	44.5%
	Electronic Products, Jewelry and Instrument Mfg, Dental Labs	3,653,044	1,001,071	27.4%
	Chemical Mixing and Manufacturing	7,446,206	2,226,339	29.9%
	Mattress, Textile, Felt, and Rope Manufacturing, N.O.C.	1,757,003	714,577	40.7%
	Garments/Handbag/Pack/Tent Manufacturing	2,109,335	541,275	25.7%
	Upholstery Work, N.O.C.	557,021	165,438	29.7%
	Printing Services and Book Binding	2,095,821	921,248	44.0%
	Optical Goods Manufacturing	186,651	65,020	34.8%
6908	Paper Products Manufacturing	2,447,282	1,792,256	73.2%

Risk	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market
Class	•			Share
UTILI	FIES AND COMMUNICATIONS	11,640,179	2,825,713	24.3%
	Electric Light & Power Companies	3,655,077	1,148,736	31.4%
	Telephone Companies - All Other Employees, N.O.C.	1,371,080	115,401	8.4%
	Telephone Companies - Office and Administrative Staff	591,961	379,969	64.2%
	TV Cable Companies - All Other Employees, N.O.C.	992,528	-	0.0%
	Waterworks Operations, Repair and Maintenance	2,627,639	994,264	37.8%
	Natural Gas Companies	616,771	-	0.0%
	Newspaper Publishing	358,712	119,152	33.2%
	Radio and Television - Field Employees	79,986	1,396	1.7%
4502	Radio and Television - All Other Employees	1,346,425	66,795	5.0%
TRAN	SPORTATION AND WAREHOUSING	267,416,924	51,378,029	19.2%
	Delivery Services	57,353,573	12,349,045	21.5%
	Trucking, N.O.C.	61,509,406	19,595,279	31.9%
	Septic Tank Pumping and Street Sweeping Services	4,432,923	1,874,248	42.3%
	Auto and Truck Towing Services	5,158,212	1,267,897	24.6%
	Taxi Cab Companies	208,232	-	0.0%
	Cabulance and Paratransit	1,943,140	262,930	13.5%
	Ambulance Services	3,570,354	192,405	5.4%
	Bus Companies	3,112,077	141,465	4.5%
	Freight Handling Services	6,724,075	1,113,291	16.6%
	Grain, Bean and Pea Elevators and Warehouses	1,379,406	932,375	67.6%
	Field Bonded Warehouses	8,353	-	0.0%
	Warehouses, N.O.C., Grocery Distribution and Recycle Centers	13,666,272	5,047,393	36.9%
	Fulfillment Centers	64,342,773	-	0.0%
	Beer, Wine, and Soft Drink Distributors	8,954,385	2,408,121	26.9%
	Solid Waste Collection Services/Landfill Operations	8,241,196	1,553,658	18.9%
	Cold Storage Warehouse	3,559,822	2,528,792	71.0%
	Scheduled Airlines - Flight Crew	4,992,263	17,235	0.3%
	Scheduled Airlines - Ground Crew	6,498,028	73,980	1.1%
	Non Scheduled Airlines - Flight Crew	1,480,774	51,698	3.5%
6804	Non Scheduled Airlines - Ground Crew	4,357,677	493,149	11.3%
6903	Aerial Fire Fighting, Spraying, Seeding and Crop Dusting	568,261	10,634	1.9%
	Moving and Storage Companies	5,355,722	1,464,434	27.3%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
	ERS AND WHOLESALERS	70,955,728	23,918,123	33.7%
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0604	Scrap Metal Dealers and Processors	2,113,096	1,074,857	50.9%
1103	Solid Fuel, Firewood, Composting, Topsoil and Pallet Dealers	2,655,834	791,369	29.8%
	Auto Wrecking	1,402,689	339,879	24.2%
1106	Rental Stores N.O.C.; Truck Canopy Sales	1,334,931	256,329	19.2%
1108	Glass Merchants	2,831,090	1,605,755	56.7%
2004	Iron and Steel Merchants	2,519,872	1,860,437	73.8%
2009	Bldg Material Dlrs, Lumber Yrds, Elect Supply Dlrs, Farm Supply	10,054,180	4,571,322	45.5%
2106	Fertilizer Dealers	2,646,101	780,750	29.5%
3101	Ready-mix Concrete Dealers	2,440,316	1,675,971	68.7%
3309	Motorcycle Dealers	1,166,648	251,196	21.5%
3407	Gas, Oil, and Asphalt Dealers	9,249,535	2,672,272	28.9%
4401	Cold Storage Lockers	29,032	22,052	76.0%
4402	Ice Manufacturing and Dealers	176,998	39,776	22.5%
6405	Tire Sales and Service Centers	5,291,760	1,847,179	34.9%
6407	Wholesale Stores, N.O.C. incl wholesale/retail combination	11,430,475	2,226,491	19.5%
6408	Farm Machinery Dealers	1,890,082	460,964	24.4%
6409	Machinery and Equipment Dealers and Repair N.O.C.	12,579,934	2,980,370	23.7%
6410	Janitorial Supply Dealers	231,115	8,088	3.5%
6603	Auction Sales	912,040	453,066	49.7%
STOR	ES	83,182,990	24,724,817	29.7%
3303	Meat, Fish and Poultry Dealers - Retail	814,008	45,633	5.6%
3410	Convenience Grocery Store - with Self Service Gas	6,726,455	935,590	13.9%
	Bakeries - Retail	2,577,766	800,652	31.1%
	Clothing and Shoe Stores	4,230,199	1,017,958	24.1%
	Furniture and Appliance Stores	9,086,839	2,612,130	28.7%
	Jewelry and Optical Goods Stores	463,336	58,370	12.6%
6309	Hardware, Auto Parts, Lawn & Garden Stores	16,954,986	6,194,249	36.5%
6402	Supermarkets	14,599,115	8,049,469	55.1%
	Convenience Grocery Stores - No Gas	8,922,766	1,179,060	13.2%
	Florists	1,225,405	181,096	14.8%
6406	Housewares, Drug, Sports, Hobby, Variety Stores	13,454,951	2,174,068	16.2%
6411	Book, Coin, Camera, Phone, Music Instrument Stores	1,170,242	173,003	14.8%
	Thrift Stores, non and for Profit	2,723,705	1,303,539	47.9%
6506	Photography Studios and Film Print Shops	233,217	-	0.0%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
TEMP	ORARY HELP	44,095,202	10,358,375	23.5%
7104	Temp. Help - Administrative Staff	399,543	76,849	19.2%
7105	Temp. Help - Office Services	784,037	91,100	11.6%
7106	Temp. Help - Retail and Wholesale Store Services	436,516	20,478	4.7%
7107	Temp. Help - Food Services	445,866	82,559	18.5%
7108	Temp. Help - Warehousing Services	3,768,312	555,800	14.7%
7109	Temp. Help - Light Assembly Work	276,199	126,760	45.9%
7110	Temp. Help - Field Technical Services	1,306,441	85,828	6.6%
7111	Temp. Help - Health Care Services	10,882,331	534,818	4.9%
7112	Temp. Help - Agricultural Services	537,558	179,011	33.3%
7113	Temp. Help - Maintenance Services	1,214,620	259,574	21.4%
7114	Temp. Help - Assembly Work and Freight Handling	5,199,487	1,924,004	37.0%
7115	Temp. Help - Food Processing Services	3,313,723	968,964	29.2%
7116	Temp. Help - Flagging for Public Utility Construction	1,091,617	280,934	25.7%
7117	Temp. Help - Machine Operators and Skilled Craftsmen	4,684,494	1,620,527	34.6%
7118	Temp. Help - Flagging for Construction Services N.O.C.	6,290,676	2,791,983	44.4%
7119	Temp. Help - Vehicle Operations	1,645,750	137,753	8.4%
7120	Temp. Help - Hazardous Waste Services	8,147	-	0.0%
7121	Temp. Help - Logging and Aircraft Services	60,253	60,253	100.0%
7122	Temp. Help - Laborers for Manufacturing	1,749,632	561,180	32.1%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
MISCE	ELLANEOUS SERVICES	304,783,017	98,568,164	32.3%
2201	Laundry and Dry Cleaning Services	910,810	-	0.0%
	Carpet Cleaning	1,103,094	158,780	14.4%
	Laundries - Commercial N.O.C.	2,632,459	1,248,533	47.4%
	Laundries - Coin Operated	285,385	2,535	0.9%
3406	Gas Stations - Full Service, Car Washes and Detailers	4,327,129	637,159	14.7%
	Gas Stations - Self Service - No Groceries	65,654	2,408	3.7%
3411	Automobile Dealers, Rentals and Service Shops	35,568,155	19,614,651	55.1%
3412	Automobile Body Repair Centers	9,654,841	1,418,075	14.7%
3414	Boat Dealers, Marinas and Boat Houses	3,785,247	721,891	19.1%
3415	Factory Built Housing Dealers	736,049	83,096	11.3%
3905	Restaurants and Taverns	69,444,420	28,988,867	41.7%
	Catering Services	2,951,925	1,564,873	53.0%
4504	Movie and Live Theatres	1,443,735	147,287	10.2%
	Motels and Hotels	17,574,822	8,416,349	47.9%
4910	Property and Building Management Services	34,661,124	7,235,349	20.9%
	Bowling Centers and Skating Rinks	651,655	296,870	45.6%
6201	Mortuaries	1,182,684	111,436	9.4%
6202	Cemeteries	700,559	165,967	23.7%
6203	YMCA, YWCA, Boys and Girls Clubs	1,245,103	615,391	49.4%
	Health Clubs, Gyms, Exercise Facilities and Baths N.O.C.	3,270,759	85,845	2.6%
6205	Clubs N.O.C.	1,953,148	690,863	35.4%
6206	Golf Courses N.O.C.	1,463,626	645,883	44.1%
6207	Carnivals and Circuses - Traveling	194,383	-	0.0%
	Amusement Parks, Race Tracks and Fairs	1,721,244	186,116	10.8%
	Campgrounds and Public Swimming Pools	2,143,165	249,753	11.7%
	Assisted Living, Adult Family Homes, Retirement Centers	27,023,149	13,527,869	50.1%
	Domestic Servants	1,406,839	17,373	1.2%
6511	Chore Services	18,523,827	4,109,022	22.2%
6512	Home Care Services/Consumer Directed Employer Program	13,075,748	-	0.0%
	Janitorial Services and Pest Control	31,061,594	4,036,081	13.0%
6607	Card Rooms, Bingo Parlors and Recreational Centers	1,525,287	928,029	60.8%
	Parking Lot Operations	489,205	45,896	9.4%
	Ski Facilities and Outdoor Recreation Guides	3,039,104	1,003,218	33.0%
	Sports Teams - Operations and Facilities	479,758	44,118	9.2%
	Contact Sports, N.O.C.	331,257	- 1	0.0%
	Auto & Boat Racing	9,590	-	0.0%
	Sheltered Workshops	2,576,685	881,504	34.2%
	Baseball, Basketball and Soccer Teams	1,441,454	-	0.0%
	Community Service Workers	21,842	3,444	15.8%
	Preferred Workers			0.0%
	Pet Grooming/Boarding Services/Animal Shelters	3,940,112	532,373	13.5%
	Work Activity Centers	166,391	151,260	90.9%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
	TH CARE	65,981,641	17,751,710	26.9%
HEAL	TH CARE	03,961,041	17,731,710	20.770
6105	Hospitals, N.O.C.	3,989,986	131,816	21.8%
	Nursing and Convalescent Homes	12,675,712	9,881,781	86.0%
	Physicians and Medical Clinics	38,905,048	6,508,913	13.0%
	Home Health Services and Nursing Care, N.O.C.	5,527,734	748,196	25.0%
	Acute Care Hospitals with Safe Patient Handling	3,055,205	481,004	6.3%
	Acute Care Hospitals without Safe Patient Handling	1,827,956	-	0.0%
MISC.	PROFESSIONAL AND CLERICAL	92,576,462	13,789,776	14.9%
1006	Land surveying services, N.O.C.	710,603	55,407	8.1%
	Environmental Surveyors, Grading Bureaus, Foresters	3,668,970	449,810	11.5%
	Business Machines- Installation, Service and Repair	4,148,527	203,755	12.2%
	Mailing Services	262,977	9,412	10.5%
	Sign Painting - In Shop and Buildings	294,822	32,242	18.2%
	Consulting Engineer, Architectural Services, Geologists N.O.C.	3,701,181	261,614	9.7%
	Inspection/Valuation Services - Building, Elevator, Boiler, Marine	455,260	19,424	5.1%
	Clerical Office, N.O.C.	14,838,412	3,763,534	34.2%
	Accounting, Law and Service Companies	11,878,631	462,149	6.2%
	Computer Consulting, Program, Software design, Web dev, ISP N.O.C.	5,167,419	62,160	14.2%
	Community Action Organizations	1,992,306	850,515	42.7%
	Veterinary Services	5,762,491	69,715	1.4%
	Sales Personnel - Vehicles and Boats	4,210,434	2,773,532	65.9%
	Sales Personnel - Outside, N.O.C.	10,985,272	1,580,365	20.9%
	Barber, Beauty, Tattoo, Piercing, Tanning Shops	3,679,575	248,471	22.9%
	Banks and Financial Institutions	4,599,805	918,046	18.7%
	Labor Unions	481,032	-	6.8%
	Security Guard Agencies and Armored Car Services	7,058,273	625,142	20.6%
	Actors, Entertainers and Musicians, N.O.C.	539,562	26,078	10.5%
	Motion Picture Production	446,423	-	0.0%
	Entertainers and Dancers	28,852	2,393	0.0%
	Medical and Testing Labs/Blood Banks	5,151,235	1,041,186	24.5%
	Exempt Limited Liability Members N.O.C.	6,533	1,893	29.0%
	Corporate Officers, N.O.C.	103,277	52,292	45.6%
7202	Real Estate Agencies/Brokers	2,404,590	280,641	15.5%

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
GOVE	RNMENT AND SCHOOLS	234,830,759	24,564,225	10.5%
0803	Cities and Towns - All Other Employees, N.O.C.	11,099,362	4,994,013	45.0%
1501	County and Tribal Councils - All Other Employees, N.O.C.	22,718,076	3,529,517	15.5%
	Port Districts	2,539,209	-	0.0%
4902	State Government - Office and Administrative Employees	8,684,405	1,178,492	13.6%
4906	Colleges and Universities	27,754,201	1,946,563	7.0%
4907	Inmates - Prison Industries	298,362	2,595	0.9%
4908	Inmates - Adult Camps	90,860	3	0.0%
4909	Inmates - Juvenile Camps	-	-	0.0%
5300	State Government - Administrative Field Staff	5,471,685	655,592	12.0%
5305	Cities - Office and Administrative Employees	901,879	368,079	40.8%
5306	Counties - Office and Administrative Employees	1,947,833	240,800	12.4%
5307	State Government - All Other Employees, N.O.C.	28,146,546	2,395,738	8.5%
6103	Schools, Churches and Day Care - Professional/Clerical Staff	19,136,884	1,586,234	8.3%
6104	Schools, Churches and Day Care - All Other Staff	10,116,653	1,018,244	10.1%
6505	Welfare Special Works Programs	356,789	71,445	20.0%
6901	Volunteers, Student Volunteers, Unpaid Students	275,527	39,316	14.3%
6904	County and City Fire fighters - Salaried	16,247,546	605,661	3.7%
6905	County and City Law Enforcement Officers	14,731,400	5,453,138	37.0%
6906	Volunteer Law Enforcement Officers	15,076	5,417	35.9%
7103	State Government - Law Enforcement Officers	21,318,260	466,980	2.2%
7200	State Acute Health Care Facilities w/Safe Patient Handling	19,516,054	-	0.0%
	State Patient and Health Care Personnel, N.O.C.	23,464,152	6,398	0.0%