

| Organization Name | <i>Projected results as of 06/22/2020 quarterly report</i> | | | | | | |
|--|--|------------------|-------------------------|-----------------------|------|------------------|------------|
| | Coverage Year | Standard Premium | Projected Retro Premium | Refund / (Assessment) | | Developed Losses | Loss Ratio |
| | | | | \$ | % | | |
| 501(C) Agencies Trust | 10-01-2018 | \$10,409,508 | \$9,495,608 | \$913,900 | 9% | \$7,865,327 | 76% |
| 501(C) Agencies Trust | 10-01-2017 | \$11,795,713 | \$10,480,367 | \$1,315,346 | 11% | \$8,681,017 | 74% |
| 501(C) Agencies Trust | 10-01-2016 | \$15,685,146 | \$14,763,890 | \$921,256 | 6% | \$9,372,970 | 60% |
| Archbright - WRPS | 01-01-2019 | \$3,181,224 | \$1,908,941 | \$1,272,283 | 40% | \$1,538,599 | 48% |
| Archbright - WRPS | 01-01-2018 | \$2,917,132 | \$1,798,950 | \$1,118,182 | 38% | \$1,216,527 | 42% |
| Archbright Group Retro | 07-01-2018 | \$49,288,144 | \$44,473,106 | \$4,815,038 | 10% | \$38,044,522 | 77% |
| Archbright Group Retro | 07-01-2017 | \$51,377,557 | \$38,794,788 | \$12,582,769 | 24% | \$33,326,410 | 65% |
| Associated Builders & Contractors - Inland Pacific Chapter | 07-01-2018 | \$4,916,337 | \$5,386,220 | (\$469,883) | -10% | \$4,243,489 | 86% |
| Associated Builders & Contractors - Inland Pacific Chapter | 07-01-2017 | \$5,394,925 | \$4,274,489 | \$1,120,436 | 21% | \$3,314,964 | 61% |
| Associated Builders & Contractors of Western WA | 07-01-2018 | \$24,804,433 | \$18,306,060 | \$6,498,373 | 26% | \$14,900,285 | 60% |
| Associated Builders & Contractors of Western WA | 07-01-2017 | \$25,720,211 | \$15,608,273 | \$10,111,938 | 39% | \$12,534,519 | 49% |
| Associated General Contractors | 07-01-2018 | \$68,465,922 | \$43,725,131 | \$24,740,791 | 36% | \$35,290,625 | 52% |
| Associated General Contractors | 07-01-2017 | \$71,362,369 | \$38,958,714 | \$32,403,655 | 45% | \$31,058,144 | 44% |
| Association of WA Business - Facilities, Property Management | 10-01-2018 | \$13,529,603 | \$10,260,429 | \$3,269,174 | 24% | \$8,606,010 | 64% |
| Association of WA Business - Facilities, Property Management | 10-01-2017 | \$13,896,291 | \$12,693,028 | \$1,203,263 | 9% | \$10,776,081 | 78% |
| Association of WA Business - Facilities, Property Management | 10-01-2016 | \$13,811,205 | \$11,586,663 | \$2,224,542 | 16% | \$9,216,765 | 67% |
| Association of WA Business - Hospitality | 10-01-2018 | \$6,593,468 | \$6,792,702 | (\$199,234) | -3% | \$5,689,267 | 86% |
| Association of WA Business - Hospitality | 10-01-2017 | \$7,778,523 | \$6,207,473 | \$1,571,050 | 20% | \$5,255,527 | 68% |
| Association of WA Business - Hospitality | 10-01-2016 | \$8,082,748 | \$6,171,380 | \$1,911,368 | 24% | \$5,283,982 | 65% |
| Association of WA Business - Manufacturing | 01-01-2019 | \$9,393,385 | \$4,269,534 | \$5,123,851 | 55% | \$3,410,611 | 36% |
| Association of WA Business - Manufacturing | 01-01-2018 | \$12,459,591 | \$6,519,741 | \$5,939,850 | 48% | \$5,257,930 | 42% |
| Association of WA Business - Manufacturing | 01-01-2017 | \$14,081,772 | \$9,933,042 | \$4,148,730 | 29% | \$8,443,914 | 60% |
| Association of WA Business - Retail, Wholesale, Services | 10-01-2018 | \$16,328,129 | \$14,599,857 | \$1,728,272 | 11% | \$12,426,371 | 76% |
| Association of WA Business - Retail, Wholesale, Services | 10-01-2017 | \$18,662,917 | \$14,868,428 | \$3,794,489 | 20% | \$12,576,741 | 67% |
| Association of WA Business - Retail, Wholesale, Services | 10-01-2016 | \$20,039,146 | \$17,322,955 | \$2,716,191 | 14% | \$14,552,187 | 73% |
| AWC Retro (Association of WA Cities) | 01-01-2019 | \$18,425,455 | \$15,254,712 | \$3,170,743 | 17% | \$11,859,177 | 64% |
| AWC Retro (Association of WA Cities) | 01-01-2018 | \$18,944,454 | \$19,095,860 | (\$151,406) | -1% | \$14,990,617 | 79% |
| AWC Retro (Association of WA Cities) | 01-01-2017 | \$18,406,706 | \$16,431,780 | \$1,974,926 | 11% | \$11,530,418 | 63% |
| Building Industry Association of WA | 07-01-2018 | \$76,535,374 | \$48,491,259 | \$28,044,115 | 37% | \$40,464,586 | 53% |
| Building Industry Association of WA | 07-01-2017 | \$82,915,963 | \$47,698,982 | \$35,216,981 | 42% | \$39,509,697 | 48% |
| Greater Vancouver Chamber of Commerce - Manufacturing | 07-01-2018 | \$2,388,726 | \$2,666,757 | (\$278,031) | -12% | \$2,043,330 | 86% |
| Greater Vancouver Chamber of Commerce - Manufacturing | 07-01-2017 | \$2,450,782 | \$1,911,297 | \$539,485 | 22% | \$1,213,035 | 49% |

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| | | | | \$ | % | | |
| Leadingage Washington | 07-01-2018 | \$7,568,718 | \$8,488,569 | (\$919,851) | -12% | \$7,255,042 | 96% |
| Leadingage Washington | 07-01-2017 | \$8,840,313 | \$6,086,134 | \$2,754,179 | 31% | \$5,025,993 | 57% |
| Life Science Washington | 07-01-2018 | \$3,018,679 | \$1,944,654 | \$1,074,025 | 36% | \$1,429,388 | 47% |
| Life Science Washington | 07-01-2017 | \$2,897,783 | \$1,193,950 | \$1,703,833 | 59% | \$842,419 | 29% |
| Master Builders Association - GRIP | 07-01-2018 | \$56,244,547 | \$41,297,174 | \$14,947,373 | 27% | \$35,022,882 | 62% |
| Master Builders Association - GRIP | 07-01-2017 | \$59,150,933 | \$39,240,860 | \$19,910,073 | 34% | \$33,057,922 | 56% |
| NW District Council of The Assemblies of God | 07-01-2018 | \$1,039,597 | \$809,616 | \$229,981 | 22% | \$512,807 | 49% |
| NW District Council of The Assemblies of God | 07-01-2017 | \$1,146,765 | \$754,454 | \$392,311 | 34% | \$472,737 | 41% |
| PITB - Transportation, Warehouse, Facilities | 07-01-2018 | \$26,466,518 | \$21,983,726 | \$4,482,792 | 17% | \$18,669,306 | 71% |
| PITB - Transportation, Warehouse, Facilities | 07-01-2017 | \$26,941,676 | \$19,758,719 | \$7,182,957 | 27% | \$16,658,299 | 62% |
| PITB Elite - Distillation, Chemicals, Food | 01-01-2019 | \$12,502,734 | \$13,247,646 | (\$744,912) | -6% | \$12,889,345 | 103% |
| PITB Elite - Distillation, Chemicals, Food | 01-01-2018 | \$11,823,767 | \$12,849,219 | (\$1,025,452) | -9% | \$10,870,474 | 92% |
| PITB Elite - Distillation, Chemicals, Food | 01-01-2017 | \$11,412,070 | \$10,875,844 | \$536,226 | 5% | \$9,318,425 | 82% |
| PITB Services - Manufacturing, Processing | 01-01-2019 | \$6,186,207 | \$5,263,892 | \$922,315 | 15% | \$4,122,109 | 67% |
| PITB Services - Manufacturing, Processing | 01-01-2018 | \$16,920,087 | \$14,472,728 | \$2,447,359 | 14% | \$12,073,040 | 71% |
| PITB Services - Manufacturing, Processing | 01-01-2017 | \$18,807,589 | \$18,299,485 | \$508,104 | 3% | \$15,645,667 | 83% |
| SMART - Advantage | 01-01-2019 | \$10,122,043 | \$6,775,154 | \$3,346,889 | 33% | \$5,566,497 | 55% |
| SMART - Advantage | 01-01-2018 | \$11,301,985 | \$7,661,802 | \$3,640,183 | 32% | \$6,198,719 | 55% |
| SMART - Advantage | 01-01-2017 | \$13,932,635 | \$10,197,529 | \$3,735,106 | 27% | \$8,600,822 | 62% |
| SMART A Team | 07-01-2018 | \$44,221,983 | \$33,603,111 | \$10,618,872 | 24% | \$28,557,575 | 65% |
| SMART A Team | 07-01-2017 | \$49,301,073 | \$32,557,409 | \$16,743,664 | 34% | \$27,241,311 | 55% |
| SMART Dream Team | 07-01-2018 | \$34,817,714 | \$17,872,998 | \$16,944,716 | 49% | \$14,751,769 | 42% |
| SMART Dream Team | 07-01-2017 | \$35,898,148 | \$22,093,304 | \$13,804,844 | 38% | \$18,527,705 | 52% |
| Southwest Washington Contractors Association | 07-01-2018 | \$1,760,846 | \$1,091,874 | \$668,972 | 38% | \$520,534 | 30% |
| Southwest Washington Contractors Association | 07-01-2017 | \$1,942,666 | \$535,234 | \$1,407,432 | 72% | \$204,350 | 11% |
| State Of WA Department of Enterprise Services | 07-01-2018 | \$2,334,216 | \$2,215,107 | \$119,109 | 5% | \$1,678,836 | 72% |
| State Of WA Department of Enterprise Services | 07-01-2017 | \$2,562,428 | \$1,393,807 | \$1,168,621 | 46% | \$987,657 | 39% |
| Thurston County Chamber of Commerce | 10-01-2018 | \$1,424,540 | \$1,107,781 | \$316,759 | 22% | \$746,645 | 52% |
| Thurston County Chamber of Commerce | 10-01-2017 | \$1,416,323 | \$1,463,797 | (\$47,474) | -3% | \$1,000,897 | 71% |
| Thurston County Chamber of Commerce | 10-01-2016 | \$1,434,947 | \$1,649,518 | (\$214,571) | -15% | \$1,272,492 | 89% |
| Towing & Recovery Association of Washington | 10-01-2018 | \$1,102,762 | \$1,220,575 | (\$117,813) | -11% | \$849,061 | 77% |
| Towing & Recovery Association of Washington | 10-01-2017 | \$1,220,312 | \$1,330,642 | (\$110,330) | -9% | \$698,638 | 57% |
| Towing & Recovery Association of Washington | 10-01-2016 | \$1,401,202 | \$1,611,222 | (\$210,020) | -15% | \$1,446,210 | 103% |

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| | | | | \$ | % | | |
| Tri City Construction Council | 07-01-2018 | \$5,059,278 | \$3,784,833 | \$1,274,445 | 25% | \$3,034,156 | 60% |
| Tri City Construction Council | 07-01-2017 | \$5,584,450 | \$4,876,048 | \$708,402 | 13% | \$4,100,873 | 73% |
| Vigilant | 07-01-2018 | \$28,196,327 | \$19,450,256 | \$8,746,071 | 31% | \$16,310,302 | 58% |
| Vigilant | 07-01-2017 | \$27,961,550 | \$24,013,989 | \$3,947,561 | 14% | \$20,651,852 | 74% |
| WA Association of Sewer & Water Districts | 07-01-2018 | \$1,185,712 | \$1,289,015 | (\$103,303) | -9% | \$903,902 | 76% |
| WA Association of Sewer & Water Districts | 07-01-2017 | \$1,152,354 | \$523,165 | \$629,189 | 55% | \$215,983 | 19% |
| WA Food Industry Association | 07-01-2018 | \$18,495,752 | \$13,929,235 | \$4,566,517 | 25% | \$11,829,206 | 64% |
| WA Food Industry Association | 07-01-2017 | \$19,102,697 | \$14,092,111 | \$5,010,586 | 26% | \$12,098,427 | 63% |
| WA Health Care Association | 07-01-2018 | \$25,779,198 | \$20,777,556 | \$5,001,642 | 19% | \$17,856,825 | 69% |
| WA Health Care Association | 07-01-2017 | \$28,559,054 | \$16,323,061 | \$12,235,993 | 43% | \$13,691,818 | 48% |
| WA Hospitality Association | 01-01-2019 | \$51,044,720 | \$57,586,365 | (\$6,541,645) | -13% | \$50,432,432 | 99% |
| WA Hospitality Association | 01-01-2018 | \$55,507,014 | \$44,802,699 | \$10,704,315 | 19% | \$38,618,544 | 70% |
| WA Hospitality Association | 01-01-2017 | \$56,647,442 | \$47,597,217 | \$9,050,225 | 16% | \$40,196,802 | 71% |
| WA Retail Association | 07-01-2018 | \$12,021,028 | \$10,640,695 | \$1,380,333 | 11% | \$9,077,608 | 76% |
| WA Retail Association | 07-01-2017 | \$12,594,873 | \$6,889,958 | \$5,704,915 | 45% | \$5,686,562 | 45% |
| WA Retail Association - Automotive | 07-01-2018 | \$5,897,953 | \$5,454,667 | \$443,286 | 8% | \$4,484,883 | 76% |
| WA Retail Association - Automotive | 07-01-2017 | \$5,269,756 | \$4,223,656 | \$1,046,100 | 20% | \$3,594,508 | 68% |
| WA State Auto Dealers Association | 01-01-2019 | \$23,156,280 | \$20,840,004 | \$2,316,276 | 10% | \$17,913,154 | 77% |
| WA State Auto Dealers Association | 01-01-2018 | \$24,843,340 | \$20,514,563 | \$4,328,777 | 17% | \$17,553,898 | 71% |
| WA State Auto Dealers Association | 01-01-2017 | \$24,233,072 | \$19,322,622 | \$4,910,450 | 20% | \$16,951,077 | 70% |
| WA State McDonalds Operators Association | 01-01-2019 | \$3,712,726 | \$3,179,250 | \$533,476 | 14% | \$2,673,564 | 72% |
| WA State McDonalds Operators Association | 01-01-2018 | \$4,093,564 | \$2,746,503 | \$1,347,061 | 33% | \$2,275,910 | 56% |
| WA State McDonalds Operators Association | 01-01-2017 | \$3,764,610 | \$3,404,617 | \$359,993 | 10% | \$2,982,273 | 79% |
| WA State Pharmacy Association | 04-01-2019 | \$390,817 | \$59,907 | \$330,910 | 85% | \$23,473 | 6% |
| WA State Pharmacy Association | 04-01-2018 | \$416,080 | \$76,100 | \$339,980 | 82% | \$31,701 | 8% |
| WA Trucking Association | 01-01-2019 | \$1,966,913 | \$2,349,288 | (\$382,375) | -19% | \$1,950,336 | 99% |
| WA Trucking Association | 01-01-2018 | \$2,308,488 | \$1,062,912 | \$1,245,576 | 54% | \$625,276 | 27% |
| Washington State Farm Bureau | 07-01-2018 | \$37,606,328 | \$38,596,966 | (\$990,638) | -3% | \$33,293,434 | 89% |
| Washington State Farm Bureau | 07-01-2017 | \$45,644,017 | \$45,123,146 | \$520,871 | 1% | \$38,941,516 | 85% |
| WMC (WA Manufacturers Council) | 07-01-2018 | \$8,287,841 | \$5,543,089 | \$2,744,752 | 33% | \$4,554,314 | 55% |
| WMC (WA Manufacturers Council) | 07-01-2017 | \$9,085,293 | \$5,082,575 | \$4,002,718 | 44% | \$4,234,768 | 47% |
| WMC Platinum (WA Manufacturers Council) | 07-01-2018 | \$4,456,377 | \$3,315,290 | \$1,141,087 | 26% | \$2,595,509 | 58% |
| WMC Platinum (WA Manufacturers Council) | 07-01-2017 | \$3,493,783 | \$2,085,838 | \$1,407,945 | 40% | \$1,722,511 | 49% |