		Pro	jected results a	s of 09-29-2020	quarterly repoi	ort							
Organization Name	Coverage	Standard	Projected	Refund / (Assessment)		Developed							
	Year	Premium	Retro Premium	\$	%	Losses	Loss Ratio						
501(C) Agencies Trust	10-01-2018	\$10,409,524	\$7,894,811	\$2,514,713	24%	\$6,473,771	62%						
501(C) Agencies Trust	10-01-2017	\$11,769,377	\$10,387,002	\$1,382,375	12%	\$8,600,736	73%						
Archbright	07-01-2019	\$41,526,979	\$29,858,145	\$11,668,834	28%	\$25,166,336	61%						
Archbright	07-01-2018	\$49,288,144	\$43,924,109	\$5,364,035	11%	\$37,551,382	76%						
Archbright	07-01-2017	\$51,377,557	\$38,988,913	\$12,388,644	24%	\$33,503,242	65%						
Archbright - WRPS	01-01-2019	\$3,181,224	\$2,191,912	\$989,312	31%	\$1,784,278	56%						
Archbright - WRPS	01-01-2018	\$2,917,132	\$1,798,950	\$1,118,182	38%	\$1,193,738	41%						
Assocation of WA Business - Hospitality	10-01-2018	\$6,615,720	\$6,410,960	\$204,760	3%	\$5,354,773	81%						
Assocation of WA Business - Hospitality	10-01-2017	\$7,778,687	\$6,117,225	\$1,661,462	21%	\$5,174,760	67%						
Assocation of WA Business - Facilities, Property Management	10-01-2018	\$13,528,402	\$10,930,814	\$2,597,588	19%	\$9,202,146	68%						
Assocation of WA Business - Facilities, Property Management	10-01-2017	\$13,896,291	\$12,315,673	\$1,580,618	11%	\$10,439,889	75%						
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2019	\$2,328,046	\$987,434	\$1,340,612	58%	\$596,020	26%						
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2018	\$2,388,726	\$2,666,757	(\$278,031)	-12%	\$1,959,729	82%						
Greater Vancouver Chamber of Commerce - Manufacturing	07-01-2017	\$2,450,782	\$1,859,121	\$591,661	24%	\$1,177,988	48%						
Assocation of WA Business - Retail, Wholesale, Services	10-01-2018	\$16,319,076	\$15,110,317	\$1,208,759	7%	\$12,883,136	79%						
Assocation of WA Business - Retail, Wholesale, Services	10-01-2017	\$18,643,105	\$15,193,692	\$3,449,413	19%	\$12,868,330	69%						
Associated Builders & Contractors - Inland Pacific Chapter	07-01-2018	\$4,916,337	\$5,311,771	(\$395,434)	-8%	\$4,182,439	85%						
Associated Builders & Contractors - Inland Pacific Chapter	07-01-2017	\$5,394,925	\$4,109,996	\$1,284,929	24%	\$3,180,075	59%						
Associated Builders & Contractors of Western WA	07-01-2019	\$25,636,269	\$17,123,414	\$8,512,855	33%	\$13,849,360	54%						
Associated Builders & Contractors of Western WA	07-01-2018	\$24,812,850	\$18,255,053	\$6,557,797	26%	\$14,855,886	60%						
Associated Builders & Contractors of Western WA	07-01-2017	\$25,720,693	\$15,671,515	\$10,049,178	39%	\$12,589,162	49%						
Associated General Contractors	07-01-2019	\$65,600,734	\$43,570,055	\$22,030,679	34%	\$35,263,042	54%						
Associated General Contractors	07-01-2018	\$68,476,523	\$43,597,531	\$24,878,992	36%	\$35,179,810	51%						
Associated General Contractors	07-01-2017	\$71,387,035	\$38,968,412	\$32,418,623	45%	\$31,065,618	44%						
Association of WA Business - Manufacturing	01-01-2019	\$9,361,255	\$4,855,456	\$4,505,799	48%	\$3,928,785	42%						
Association of WA Business - Manufacturing	01-01-2018	\$12,459,591	\$6,226,266	\$6,233,325	50%	\$5,000,063	40%						
Association of WA Business - Manufacturing	01-01-2017	\$14,081,772	\$9,933,042	\$4,148,730	29%	\$8,285,170	59%						
AWC Retro (Association of WA Cities)	01-01-2019	\$18,425,455	\$15,859,698	\$2,565,757	14%	\$12,355,265	67%						
AWC Retro (Association of WA Cities)	01-01-2018	\$18,944,454	\$18,535,292	\$409,162	2%	\$14,530,951	77%						
AWC Retro (Association of WA Cities)	01-01-2017	\$18,406,706	\$16,117,742	\$2,288,964	12%	\$11,297,531	61%						
Building Industry Assocation of WA	07-01-2019	\$69,585,279	\$39,598,843	\$29,986,436	43%	\$32,771,376	47%						
Building Industry Assocation of WA	07-01-2018	\$76,610,955	\$48,870,016	\$27,740,939	36%	\$40,800,751	53%						
Building Industry Assocation of WA	07-01-2017	\$82,971,651	\$47,414,878	\$35,556,773	43%	\$39,253,215	47%						
Greater Vancouver Chamber of Commerce - Retail	10-01-2017	\$1,065,061	\$861,829	\$203,232	19%	\$459,111	43%						

Organization Name		Projected results as of 09-29-2020 quarterly report							
	Coverage	Standard	Projected	Refund / (Assessment)		Developed			
	Year	Premium	Retro Premium	\$	%	Losses	Loss Ratio		
LeadingAge Washington	07-01-2019	\$6,856,290	\$7,689,557	(\$833,267)	-12%	\$6,731,892	98%		
LeadingAge Washington	07-01-2018	\$7,568,718	\$8,488,569	(\$919,851)	-12%	\$7,643,488	101%		
LeadingAge Washington	07-01-2017	\$8,840,313	\$5,911,894	\$2,928,419	33%	\$4,872,518	55%		
Life Science Washington	07-01-2019	\$2,814,362	\$1,192,268	\$1,622,094	58%	\$850,977	30%		
Life Science Washington	07-01-2018	\$3,018,679	\$1,977,637	\$1,041,042	34%	\$1,455,365	48%		
Life Science Washington	07-01-2017	\$2,897,783	\$1,179,211	\$1,718,572	59%	\$830,808	29%		
Master Builders Association - GRIP	07-01-2019	\$46,892,400	\$28,723,483	\$18,168,917	39%	\$24,058,442	51%		
Master Builders Association - GRIP	07-01-2018	\$56,231,509	\$40,821,164	\$15,410,345	27%	\$34,594,585	62%		
Master Builders Association - GRIP	07-01-2017	\$59,152,450	\$38,873,185	\$20,279,265	34%	\$32,726,652	55%		
NW District Council of The Assemblies of God	07-01-2019	\$868,737	\$612,574	\$256,163	29%	\$381,280	44%		
NW District Council of The Assemblies of God	07-01-2018	\$1,039,597	\$908,671	\$130,926	13%	\$579,216	56%		
NW District Council of The Assemblies of God	07-01-2017	\$1,146,765	\$785,229	\$361,536	32%	\$493,369	43%		
PITB - Transportation Warehouse Facilities	07-01-2019	\$24,053,542	\$12,277,155	\$11,776,387	49%	\$10,069,061	42%		
PITB - Transportation Warehouse Facilities	07-01-2018	\$26,466,518	\$21,708,612	\$4,757,906	18%	\$18,422,916	70%		
PITB - Transportation Warehouse Facilities	07-01-2017	\$26,941,676	\$19,922,318	\$7,019,358	26%	\$16,804,817	62%		
PITB Elite - Distillation Chemicals Food	01-01-2019	\$12,502,826	\$13,247,743	(\$744,917)	-6%	\$13,620,008	109%		
PITB Elite - Distillation Chemicals Food	01-01-2018	\$11,823,767	\$12,536,590	(\$712,823)	-6%	\$10,371,812	88%		
PITB Elite - Distillation Chemicals Food	01-01-2017	\$11,412,070	\$10,519,984	\$892,086	8%	\$8,997,352	79%		
PITB Services - Manufacturing Processing	01-01-2019	\$6,186,242	\$4,997,368	\$1,188,874	19%	\$3,902,287	63%		
PITB Services - Manufacturing Processing	01-01-2018	\$16,920,087	\$14,296,494	\$2,623,593	16%	\$11,918,245	70%		
PITB Services - Manufacturing Processing	01-01-2017	\$18,807,589	\$18,235,484	\$572,105	3%	\$15,588,108	83%		
SMART 'A' Team	07-01-2019	\$39,771,456	\$22,896,505	\$16,874,951	42%	\$19,085,185	48%		
SMART 'A' Team	07-01-2018	\$44,224,817	\$33,129,435	\$11,095,382	25%	\$28,130,766	64%		
SMART 'A' Team	07-01-2017	\$49,306,100	\$32,905,616	\$16,400,484	33%	\$27,552,761	56%		
SMART Advantage	01-01-2019	\$10,132,762	\$6,919,263	\$3,213,499	32%	\$5,692,622	56%		
SMART Advantage	01-01-2018	\$11,301,885	\$7,634,982	\$3,666,903	32%	\$6,175,554	55%		
SMART Advantage	01-01-2017	\$13,932,635	\$10,106,718	\$3,825,917	27%	\$8,518,855	61%		
SMART Dream Team	07-01-2019	\$28,045,542	\$11,783,390	\$16,262,152	58%	\$9,443,997	34%		
SMART Dream Team	07-01-2018	\$34,844,986	\$18,549,330	\$16,295,656	47%	\$15,359,970	44%		
SMART Dream Team	07-01-2017	\$35,898,148	\$21,807,822	\$14,090,326	39%	\$18,270,312	51%		
Southwest Washington Contractors Association	07-01-2019	\$1,631,989	\$772,259	\$859,730	53%	\$351,412	22%		
Southwest Washington Contractors Association	07-01-2018	\$1,760,783	\$1,088,319	\$672,464	38%	\$518,714	29%		
Southwest Washington Contractors Association	07-01-2017	\$1,942,666	\$528,990	\$1,413,676	73%	\$201,526	10%		

Organization Name		Pro	jected results a	s of 09-29-2020	quarterly repoi	•							
	Coverage	Standard	Projected	Refund / (Assessment)		Developed							
	Year	Premium	Retro Premium	\$	%	Losses	Loss Ratio						
State of WA Department of Enterprise Services	07-01-2019	\$2,280,311	\$1,188,826	\$1,091,485	48%	\$865,938	38%						
State of WA Department of Enterprise Services	07-01-2018	\$2,334,216	\$2,156,180	\$178,036	8%	\$1,632,055	70%						
State of WA Department of Enterprise Services	07-01-2017	\$2,562,428	\$1,393,807	\$1,168,621	46%	\$896,376	35%						
Thurston County Chamber of Commerce	10-01-2018	\$1,424,540	\$1,249,837	\$174,703	12%	\$847,995	60%						
Thurston County Chamber of Commerce	10-01-2017	\$1,416,323	\$1,445,932	(\$29,609)	-2%	\$988,151	70%						
Towing & Recovery Association of WA	10-01-2018	\$1,102,762	\$1,229,881	(\$127,119)	-12%	\$857,598	78%						
Towing & Recovery Association of WA	10-01-2017	\$1,220,312	\$1,239,157	(\$18,845)	-2%	\$648,633	53%						
Tri City Construction Council	07-01-2019	\$5,111,618	\$3,137,848	\$1,973,770	39%	\$2,481,412	49%						
Tri City Construction Council	07-01-2018	\$5,059,278	\$4,031,175	\$1,028,103	20%	\$3,243,683	64%						
Tri City Construction Council	07-01-2017	\$5,584,450	\$4,801,709	\$782,741	14%	\$4,035,114	72%						
Vigilant	07-01-2019	\$22,860,490	\$18,005,701	\$4,854,789	21%	\$14,698,873	64%						
Vigilant	07-01-2018	\$28,196,327	\$18,592,175	\$9,604,152	34%	\$15,542,909	55%						
Vigilant	07-01-2017	\$27,961,550	\$23,992,697	\$3,968,853	14%	\$20,632,576	74%						
WA Association of Sewer & Water Districts	07-01-2019	\$1,144,810	\$1,244,549	(\$99,739)	-9%	\$955,925	84%						
WA Association of Sewer & Water Districts	07-01-2018	\$1,185,712	\$1,289,015	(\$103,303)	-9%	\$905,090	76%						
WA Association of Sewer & Water Districts	07-01-2017	\$1,152,354	\$515,958	\$636,396	55%	\$212,696	18%						
WA Food Industry Association	07-01-2019	\$18,096,722	\$12,283,878	\$5,812,844	32%	\$10,408,375	58%						
WA Food Industry Association	07-01-2018	\$18,491,660	\$13,659,435	\$4,832,225	26%	\$11,586,366	63%						
WA Food Industry Association	07-01-2017	\$19,099,461	\$14,972,465	\$4,126,996	22%	\$12,901,141	68%						
WA Health Care Association	07-01-2019	\$22,757,231	\$28,093,912	(\$5,336,681)	-23%	\$24,617,054	108%						
WA Health Care Association	07-01-2018	\$25,834,238	\$20,539,253	\$5,294,985	20%	\$17,638,330	68%						
WA Health Care Association	07-01-2017	\$28,565,716	\$16,304,039	\$12,261,677	43%	\$13,674,304	48%						
WA Hospitality Association	01-01-2019	\$51,210,768	\$54,106,006	(\$2,895,238)	-6%	\$47,257,157	92%						
WA Hospitality Association	01-01-2018	\$55,497,589	\$43,522,669	\$11,974,920	22%	\$37,453,481	67%						
WA Hospitality Association	01-01-2017	\$56,655,161	\$47,047,685	\$9,607,476	17%	\$39,704,260	70%						
WA Manufacturers Council	07-01-2019	\$7,912,646	\$5,798,172	\$2,114,474	27%	\$4,792,461	61%						
WA Manufacturers Council	07-01-2018	\$8,287,841	\$5,625,727	\$2,662,114	32%	\$4,626,875	56%						
WA Manufacturers Council	07-01-2017	\$9,085,293	\$5,275,948	\$3,809,345	42%	\$4,409,300	49%						
WA Manufacturers Council (WMC Platinum)	07-01-2019	\$5,490,623	\$2,267,057	\$3,223,566	59%	\$1,764,327	32%						
WA Manufacturers Council (WMC Platinum)	07-01-2018	\$4,456,377	\$3,153,829	\$1,302,548	29%	\$2,461,349	55%						
WA Manufacturers Council (WMC Platinum)	07-01-2017	\$3,493,783	\$2,212,547	\$1,281,236	37%	\$1,835,270	53%						
WA Retail Association	07-01-2019	\$10,207,458	\$9,188,832	\$1,018,626	10%	\$7,845,704	77%						
WA Retail Association	07-01-2018	\$12,020,061	\$10,754,379	\$1,265,682	11%	\$9,179,581	76%						
WA Retail Association	07-01-2017	\$12,594,873	\$6,685,670	\$5,909,203	47%	\$5,503,572	44%						

Organization Name		Pro	jected results a	s of 09-29-2020	quarterly repoi	rt	
	Coverage	Standard	Projected	Refund / (Assessment)		Developed	II Datie
	Year	Premium	Retro Premium	\$	%	Losses	Loss Ratio
WA Retail Association - Auto	07-01-2019	\$6,223,512	\$7,564,633	(\$1,341,121)	-22%	\$6,343,675	102%
WA Retail Association - Auto	07-01-2018	\$5,897,957	\$6,174,412	(\$276,455)	-5%	\$5,105,520	87%
WA Retail Association - Auto	07-01-2017	\$5,269,756	\$4,386,957	\$882,799	17%	\$3,741,363	71%
WA State Auto Dealers Association	01-01-2019	\$23,156,077	\$18,940,718	\$4,215,359	18%	\$16,198,704	70%
WA State Auto Dealers Association	01-01-2018	\$24,843,340	\$20,495,979	\$4,347,361	17%	\$17,537,123	71%
WA State Auto Dealers Association	01-01-2017	\$24,233,072	\$19,246,769	\$4,986,303	21%	\$16,880,271	70%
WA State McDonalds Operators Association	01-01-2019	\$3,712,726	\$3,215,962	\$496,764	13%	\$2,706,070	73%
WA State McDonalds Operators Association	01-01-2018	\$4,093,564	\$2,608,520	\$1,485,044	36%	\$2,153,739	53%
WA State McDonalds Operators Association	01-01-2017	\$3,764,610	\$3,426,563	\$338,047	9%	\$3,002,575	80%
WA State Pharmacy Association	04-01-2019	\$391,245	\$143,088	\$248,157	63%	\$68,764	18%
WA State Pharmacy Association	04-01-2018	\$416,087	\$74,238	\$341,849	82%	\$30,686	7%
WA State Pharmacy Assocation	04-01-2017	\$468,158	\$456,648	\$11,510	2%	\$265,879	57%
WA Trucking Associations	01-01-2019	\$1,966,913	\$2,349,288	(\$382,375)	-19%	\$1,896,437	96%
WA Trucking Associations	01-01-2018	\$2,308,488	\$1,053,002	\$1,255,486	54%	\$618,846	27%
Washington State Farm Bureau	07-01-2019	\$32,723,099	\$24,875,176	\$7,847,923	24%	\$21,128,591	65%
Washington State Farm Bureau	07-01-2018	\$37,609,260	\$38,532,274	(\$923,014)	-2%	\$33,235,077	88%
Washington State Farm Bureau	07-01-2017	\$45,644,017	\$45,283,931	\$360,086	1%	\$39,086,584	86%