

**RETRO QUARTERLY REPORT 12/28/2020**  
**GROUP SUMMARY RESULTS**

Organization Name	Coverage Year	Standard Premium	Projected Retro Premium	Refund / (Assessment)		Developed Losses	Loss Ratio
				\$	%		
				<i>Projected results as of 12-28-2020 quarterly report</i>			
501(C) Agencies Trust	10-01-2019	\$9,172,958	\$7,879,772	\$1,293,186	14%	\$6,488,072	71%
501(C) Agencies Trust	10-01-2018	\$10,409,524	\$7,779,398	\$2,630,126	25%	\$6,373,443	61%
501(C) Agencies Trust	10-01-2017	\$11,804,549	\$10,121,551	\$1,682,998	14%	\$8,368,360	71%
Archbright	07-01-2019	\$41,879,254	\$34,389,507	\$7,489,747	18%	\$29,215,017	70%
Archbright	07-01-2018	\$49,288,144	\$42,115,818	\$7,172,326	15%	\$35,927,072	73%
Archbright	07-01-2017	\$51,376,647	\$38,434,808	\$12,941,839	25%	\$32,998,534	64%
Archbright – WRPS	01-01-2019	\$3,181,224	\$2,111,929	\$1,069,295	34%	\$1,714,836	54%
Archbright – WRPS	01-01-2018	\$2,917,132	\$1,798,950	\$1,118,182	38%	\$1,159,286	40%
Associated Builders & Contractors – Inland Pacific Chapter	07-01-2018	\$4,916,337	\$4,841,987	\$74,350	2%	\$3,797,204	77%
Associated Builders & Contractors – Inland Pacific Chapter	07-01-2017	\$5,394,925	\$4,269,694	\$1,125,231	21%	\$3,311,032	61%
Associated Builders & Contractors of Western WA	07-01-2019	\$25,708,356	\$17,668,079	\$8,040,277	31%	\$14,317,515	56%
Associated Builders & Contractors of Western WA	07-01-2018	\$24,812,760	\$18,579,126	\$6,233,634	25%	\$15,135,990	61%
Associated Builders & Contractors of Western WA	07-01-2017	\$25,727,488	\$15,090,549	\$10,636,939	41%	\$12,086,773	47%
Associated General Contractors	07-01-2019	\$65,764,288	\$43,388,687	\$22,375,601	34%	\$35,100,007	53%
Associated General Contractors	07-01-2018	\$68,543,990	\$44,304,350	\$24,239,640	35%	\$35,788,957	52%
Associated General Contractors	07-01-2017	\$71,562,956	\$38,879,074	\$32,683,882	46%	\$30,981,762	43%
Association of WA Business – Facilities, Property Management	10-01-2019	\$11,921,914	\$7,341,069	\$4,580,845	38%	\$6,021,546	51%
Association of WA Business – Facilities, Property Management	10-01-2018	\$13,528,402	\$10,699,017	\$2,829,385	21%	\$8,996,038	66%
Association of WA Business – Facilities, Property Management	10-01-2017	\$13,896,291	\$12,233,844	\$1,662,447	12%	\$10,366,986	75%
Association of WA Business – Hospitality	10-01-2019	\$4,770,173	\$3,320,192	\$1,449,981	30%	\$2,746,409	58%
Association of WA Business – Hospitality	10-01-2018	\$6,615,720	\$5,843,078	\$772,642	12%	\$4,858,424	73%
Association of WA Business – Hospitality	10-01-2017	\$7,778,687	\$5,944,067	\$1,834,620	24%	\$5,019,807	65%
Association of WA Business – Manufacturing	01-01-2019	\$9,364,762	\$4,698,260	\$4,666,502	50%	\$3,789,960	40%
Association of WA Business – Manufacturing	01-01-2018	\$12,459,591	\$6,187,554	\$6,272,037	50%	\$4,966,048	40%
Association of WA Business – Retail, Wholesale, Services	10-01-2019	\$13,549,136	\$8,741,090	\$4,808,046	35%	\$7,294,726	54%
Association of WA Business – Retail, Wholesale, Services	10-01-2018	\$16,317,987	\$14,087,462	\$2,230,525	14%	\$11,968,615	73%
Association of WA Business – Retail, Wholesale, Services	10-01-2017	\$18,641,961	\$15,165,905	\$3,476,056	19%	\$12,843,529	69%
AWC Retro (Association of WA Cities)	01-01-2019	\$18,404,256	\$15,167,860	\$3,236,396	18%	\$11,788,706	64%
AWC Retro (Association of WA Cities)	01-01-2018	\$18,925,461	\$17,052,842	\$1,872,619	10%	\$13,316,013	70%

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				\$	%		
Building Industry Association of WA	07-01-2019	\$69,971,867	\$44,478,197	\$25,493,670	36%	\$37,124,637	53%
Building Industry Association of WA	07-01-2018	\$76,589,856	\$48,513,415	\$28,076,441	37%	\$40,482,324	53%
Building Industry Association of WA	07-01-2017	\$82,976,041	\$46,050,447	\$36,925,594	45%	\$38,031,567	46%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2019	\$2,332,318	\$954,936	\$1,377,382	59%	\$574,067	25%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2018	\$2,388,726	\$2,666,757	(\$278,031)	-12%	\$2,243,498	94%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2017	\$2,450,782	\$2,211,874	\$238,908	10%	\$1,414,933	58%
Greater Vancouver Chamber of Commerce – Retail	10-01-2017	\$1,065,061	\$861,829	\$203,232	19%	\$518,757	49%
LeadingAge WA	07-01-2019	\$6,925,420	\$7,438,353	(\$512,933)	-7%	\$6,289,590	91%
LeadingAge WA	07-01-2018	\$7,568,718	\$8,488,569	(\$919,851)	-12%	\$7,273,450	96%
LeadingAge WA	07-01-2017	\$8,840,313	\$5,634,694	\$3,205,619	36%	\$4,628,353	52%
Life Science WA	07-01-2019	\$2,896,869	\$1,064,769	\$1,832,100	63%	\$746,877	26%
Life Science WA	07-01-2018	\$3,018,679	\$2,394,066	\$624,613	21%	\$1,783,348	59%
Life Science WA	07-01-2017	\$2,897,783	\$1,116,053	\$1,781,730	61%	\$781,053	27%
Master Builders Association – GRIP	07-01-2019	\$47,148,604	\$29,877,878	\$17,270,726	37%	\$25,088,427	53%
Master Builders Association – GRIP	07-01-2018	\$56,236,345	\$38,044,221	\$18,192,124	32%	\$32,092,857	57%
Master Builders Association – GRIP	07-01-2017	\$59,152,450	\$36,671,110	\$22,481,340	38%	\$30,742,968	52%
Northwest District Council of the Assemblies of God	07-01-2019	\$868,737	\$856,004	\$12,733	1%	\$542,636	62%
Northwest District Council of the Assemblies of God	07-01-2018	\$1,039,597	\$975,767	\$63,830	6%	\$624,197	60%
Northwest District Council of the Assemblies of God	07-01-2017	\$1,146,765	\$758,537	\$388,228	34%	\$475,474	41%
PITB – Transportation, Warehouse, Facilities	07-01-2019	\$24,312,089	\$14,016,248	\$10,295,841	42%	\$11,616,628	48%
PITB – Transportation, Warehouse, Facilities	07-01-2018	\$26,466,518	\$21,376,885	\$5,089,633	19%	\$18,125,822	68%
PITB – Transportation, Warehouse, Facilities	07-01-2017	\$26,941,676	\$19,531,832	\$7,409,844	28%	\$16,455,100	61%
PITB Elite – Distillation, Chemicals, Food	01-01-2019	\$12,502,826	\$13,247,743	(\$744,917)	-6%	\$13,154,931	105%
PITB Elite – Distillation, Chemicals, Food	01-01-2018	\$11,823,767	\$12,802,272	(\$978,505)	-8%	\$10,600,907	90%
PITB Services – Manufacturing, Processing	01-01-2019	\$6,186,242	\$5,181,914	\$1,004,328	16%	\$4,054,495	66%
PITB Services – Manufacturing, Processing	01-01-2018	\$16,920,087	\$14,055,427	\$2,864,660	17%	\$11,706,505	69%
SMART 'A' Team	07-01-2019	\$40,386,087	\$24,535,002	\$15,851,085	39%	\$20,537,377	51%
SMART 'A' Team	07-01-2018	\$44,211,127	\$32,776,020	\$11,435,107	26%	\$27,812,931	63%
SMART 'A' Team	07-01-2017	\$49,317,178	\$32,433,842	\$16,883,336	34%	\$27,130,099	55%

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SMART Advantage	01-01-2019	\$10,136,183	\$6,479,548	\$3,656,635	36%	\$5,306,418	52%
SMART Advantage	01-01-2018	\$11,301,885	\$7,448,049	\$3,853,836	34%	\$6,014,075	53%
SMART Dream Team	07-01-2019	\$28,048,986	\$15,660,429	\$12,388,557	44%	\$12,905,456	46%
SMART Dream Team	07-01-2018	\$34,797,857	\$17,698,935	\$17,098,922	49%	\$14,595,738	42%
SMART Dream Team	07-01-2017	\$35,897,003	\$21,669,707	\$14,227,296	40%	\$18,145,831	51%
Southwest WA Contractors Association	07-01-2019	\$1,631,989	\$737,289	\$894,700	55%	\$333,908	20%
Southwest WA Contractors Association	07-01-2018	\$1,760,783	\$1,031,173	\$729,610	41%	\$489,440	28%
Southwest WA Contractors Association	07-01-2017	\$1,942,666	\$512,329	\$1,430,337	74%	\$193,988	10%
State of WA Department of Enterprise Services	07-01-2019	\$2,280,311	\$1,415,888	\$864,423	38%	\$1,046,196	46%
State of WA Department of Enterprise Services	07-01-2018	\$2,334,216	\$2,084,151	\$250,065	11%	\$1,574,873	67%
State of WA Department of Enterprise Services	07-01-2017	\$2,562,428	\$1,393,807	\$1,168,621	46%	\$818,992	32%
Thurston County Chamber of Commerce	10-01-2019	\$879,338	\$1,050,681	(\$171,343)	-19%	\$1,095,004	125%
Thurston County Chamber of Commerce	10-01-2018	\$1,424,540	\$1,175,149	\$249,391	18%	\$794,709	56%
Thurston County Chamber of Commerce	10-01-2017	\$1,416,323	\$1,400,084	\$16,239	1%	\$955,441	67%
Towing & Recovery Association of WA	10-01-2019	\$1,031,971	\$1,232,277	(\$200,306)	-19%	\$1,247,850	121%
Towing & Recovery Association of WA	10-01-2018	\$1,102,762	\$1,211,126	(\$108,364)	-10%	\$840,392	76%
Towing & Recovery Association of WA	10-01-2017	\$1,220,312	\$1,197,062	\$23,250	2%	\$625,624	51%
Tri City Construction Council	07-01-2019	\$5,138,403	\$4,074,607	\$1,063,796	21%	\$3,277,022	64%
Tri City Construction Council	07-01-2018	\$5,060,165	\$3,784,971	\$1,275,194	25%	\$3,034,241	60%
Tri City Construction Council	07-01-2017	\$5,584,450	\$4,216,949	\$1,367,501	24%	\$3,517,843	63%
Vigilant	07-01-2019	\$22,989,701	\$19,425,253	\$3,564,448	16%	\$15,919,839	69%
Vigilant	07-01-2018	\$28,196,306	\$18,504,956	\$9,691,350	34%	\$15,464,909	55%
Vigilant	07-01-2017	\$27,961,550	\$23,927,752	\$4,033,798	14%	\$20,573,780	74%
WA Association of Sewer & Water Districts	07-01-2019	\$1,144,658	\$1,244,383	(\$99,725)	-9%	\$637,422	56%
WA Association of Sewer & Water Districts	07-01-2018	\$1,185,712	\$1,289,015	(\$103,303)	-9%	\$811,831	68%
WA Association of Sewer & Water Districts	07-01-2017	\$1,152,354	\$498,188	\$654,166	57%	\$204,593	18%
WA Food Industry Association	07-01-2019	\$18,140,741	\$14,338,381	\$3,802,360	21%	\$12,265,220	68%
WA Food Industry Association	07-01-2018	\$18,491,660	\$13,079,459	\$5,412,201	29%	\$11,064,005	60%
WA Food Industry Association	07-01-2017	\$19,099,461	\$14,787,283	\$4,312,178	23%	\$12,732,317	67%

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WA Health Care Association	07-01-2019	\$22,844,894	\$20,592,460	\$2,252,434	10%	\$17,803,333	78%
WA Health Care Association	07-01-2018	\$25,843,076	\$20,280,875	\$5,562,201	22%	\$17,403,413	67%
WA Health Care Association	07-01-2017	\$28,565,716	\$15,896,508	\$12,669,208	44%	\$13,304,656	47%
WA Hospitality Association	01-01-2019	\$51,222,155	\$50,743,879	\$478,276	1%	\$44,195,584	86%
WA Hospitality Association	01-01-2018	\$55,493,870	\$43,491,293	\$12,002,577	22%	\$37,425,059	67%
WA Manufacturers Council (WMC)	07-01-2019	\$7,939,852	\$6,255,851	\$1,684,001	21%	\$5,193,309	65%
WA Manufacturers Council (WMC)	07-01-2018	\$8,287,841	\$5,325,979	\$2,961,862	36%	\$4,363,675	53%
WA Manufacturers Council (WMC)	07-01-2017	\$9,085,293	\$5,266,735	\$3,818,558	42%	\$4,400,985	48%
WA Manufacturers Council Platinum (WMC Platinum)	07-01-2019	\$5,491,333	\$2,589,145	\$2,902,188	53%	\$2,044,103	37%
WA Manufacturers Council Platinum (WMC Platinum)	07-01-2018	\$4,456,377	\$3,010,420	\$1,445,957	32%	\$2,342,187	53%
WA Manufacturers Council Platinum (WMC Platinum)	07-01-2017	\$3,493,783	\$2,157,843	\$1,335,940	38%	\$1,786,588	51%
WA Retail Association	07-01-2019	\$10,465,755	\$10,276,327	\$189,428	2%	\$8,810,860	84%
WA Retail Association	07-01-2018	\$12,020,061	\$10,234,671	\$1,785,390	15%	\$8,713,579	72%
WA Retail Association	07-01-2017	\$12,594,873	\$6,887,357	\$5,707,516	45%	\$5,684,233	45%
WA Retail Association – Automotive	07-01-2019	\$6,235,007	\$7,578,605	(\$1,343,598)	-22%	\$7,393,333	119%
WA Retail Association – Automotive	07-01-2018	\$5,897,957	\$5,830,994	\$66,963	1%	\$4,809,390	82%
WA Retail Association – Automotive	07-01-2017	\$5,269,756	\$4,292,844	\$976,912	19%	\$3,656,728	69%
WA State Auto Dealers Association	01-01-2019	\$23,178,282	\$19,269,093	\$3,909,189	17%	\$16,494,261	71%
WA State Auto Dealers Association	01-01-2018	\$24,843,340	\$19,654,251	\$5,189,089	21%	\$16,777,307	68%
WA State McDonalds Operators Association	01-01-2019	\$3,712,726	\$2,672,993	\$1,039,733	28%	\$2,225,323	60%
WA State McDonalds Operators Association	01-01-2018	\$4,093,564	\$2,638,678	\$1,454,886	36%	\$2,180,441	53%
WA State Pharmacy Association	04-01-2019	\$391,245	\$135,476	\$255,769	65%	\$64,618	17%
WA State Pharmacy Association	04-01-2018	\$416,087	\$71,553	\$344,534	83%	\$29,224	7%
WA State Pharmacy Association	04-01-2017	\$468,158	\$453,653	\$14,505	3%	\$264,046	56%
WA Trucking Associations	01-01-2019	\$1,966,913	\$2,349,288	(\$382,375)	-19%	\$1,828,808	93%
WA Trucking Associations	01-01-2018	\$2,308,488	\$1,023,576	\$1,284,912	56%	\$599,752	26%
WA State Farm Bureau	07-01-2019	\$32,941,176	\$30,144,549	\$2,796,627	8%	\$25,864,227	79%
WA State Farm Bureau	07-01-2018	\$37,609,260	\$39,270,870	(\$1,661,610)	-4%	\$33,900,044	90%
WA State Farm Bureau	07-01-2017	\$45,644,017	\$44,242,307	\$1,401,710	3%	\$38,146,779	84%