

RETRO QUARTERLY REPORT 12/20/2019
GROUPS SUMMARY RESULTS

<i>Projected results as of 12-20-2019 quarterly report</i>							
Organization Name	Coverage Year	Standard Premium Amount	Projected Retro Premium	Refund / (Assessment)		Developed Losses	Loss Ratio
				\$	%		
501(C) Agencies Trust	10-01-2018	\$10,263,133	\$10,140,550	\$122,583	1%	\$8,431,439	82%
501(C) Agencies Trust	10-01-2017	\$11,647,868	\$10,734,098	\$913,770	8%	\$8,907,409	76%
501(C) Agencies Trust	10-01-2016	\$15,685,146	\$15,170,552	\$514,594	3%	\$9,645,016	61%
Archbright – WRPS	01-01-2018	\$2,917,132	\$2,270,340	\$646,792	22%	\$1,869,410	64%
Archbright Group Retro	07-01-2018	\$49,254,319	\$43,640,157	\$5,614,162	11%	\$37,297,626	76%
Archbright Group Retro	07-01-2017	\$51,381,484	\$41,017,380	\$10,364,104	20%	\$35,350,854	69%
Archbright Group Retro	07-01-2016	\$48,869,769	\$43,255,605	\$5,614,164	11%	\$38,227,393	78%
Associated Builders & Contractors of Western WA	07-01-2018	\$24,798,312	\$19,469,195	\$5,329,117	21%	\$15,905,825	64%
Associated Builders & Contractors of Western WA	07-01-2017	\$25,719,990	\$16,075,982	\$9,644,008	37%	\$12,938,774	50%
Associated Builders & Contractors of Western WA	07-01-2016	\$25,186,362	\$15,852,743	\$9,333,619	37%	\$7,822,688	31%
Associated General Contractors	07-01-2018	\$68,358,345	\$40,970,558	\$27,387,787	40%	\$32,910,910	48%
Associated General Contractors	07-01-2017	\$71,258,946	\$40,497,545	\$30,761,401	43%	\$32,393,647	45%
Associated General Contractors	07-01-2016	\$69,151,805	\$42,610,343	\$26,541,462	38%	\$34,392,515	50%
Association of WA Business – Facilites, Property Management	10-01-2018	\$13,456,083	\$10,029,153	\$3,426,930	25%	\$8,333,818	62%
Association of WA Business – Facilites, Property Management	10-01-2017	\$13,896,291	\$13,300,686	\$595,605	4%	\$11,317,454	81%
Association of WA Business – Facilites, Property Management	10-01-2016	\$13,811,205	\$11,552,709	\$2,258,496	16%	\$9,188,118	67%
Association of WA Business – Hospitality	10-01-2018	\$6,454,892	\$6,163,879	\$291,013	5%	\$5,144,861	80%
Association of WA Business – Hospitality	10-01-2017	\$7,777,200	\$6,957,365	\$819,835	11%	\$5,926,627	76%
Association of WA Business – Hospitality	10-01-2016	\$8,082,748	\$5,946,007	\$2,136,741	26%	\$5,078,071	63%
Association of WA Business – Manufacturing	01-01-2018	\$12,459,591	\$6,920,267	\$5,539,324	44%	\$5,609,860	45%
Association of WA Business – Manufacturing	01-01-2017	\$14,081,772	\$10,320,935	\$3,760,837	27%	\$8,803,097	63%
Association of WA Business – Retail, Wholesale, Services	10-01-2018	\$16,314,959	\$12,207,212	\$4,107,747	25%	\$10,287,546	63%
Association of WA Business – Retail, Wholesale, Services	10-01-2017	\$18,662,917	\$15,786,590	\$2,876,327	15%	\$13,397,696	72%
Association of WA Business – Retail, Wholesale, Services	10-01-2016	\$20,039,146	\$17,694,933	\$2,344,213	12%	\$14,883,039	74%
AWC Retro (Association of WA Cities)	01-01-2018	\$18,948,355	\$19,913,549	(\$965,194)	-5%	\$15,660,984	83%
AWC Retro (Association of WA Cities)	01-01-2017	\$18,410,071	\$17,204,159	\$1,205,912	7%	\$12,103,086	66%
Building Industry Association of WA	07-01-2018	\$76,514,579	\$56,052,840	\$20,461,739	27%	\$47,234,738	62%
Building Industry Association of WA	07-01-2017	\$82,892,934	\$47,955,828	\$34,937,106	42%	\$39,740,519	48%
Building Industry Association of WA	07-01-2016	\$85,725,226	\$51,177,904	\$34,547,322	40%	\$41,191,190	48%

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Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2018	\$2,394,472	\$2,673,172	(\$278,700)	-12%	\$2,134,177	89%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2017	\$2,450,782	\$1,606,169	\$844,613	34%	\$1,008,080	41%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2016	\$2,442,318	\$1,465,673	\$976,645	40%	\$879,430	36%
LeadingAge Washington	07-01-2018	\$7,569,019	\$8,488,907	(\$919,888)	-12%	\$7,982,047	105%
LeadingAge Washington	07-01-2017	\$8,840,313	\$6,289,471	\$2,550,842	29%	\$5,205,097	59%
LeadingAge Washington	07-01-2016	\$9,424,033	\$5,177,164	\$4,246,869	45%	\$3,858,669	41%
Life Science Washington	07-01-2018	\$3,018,679	\$1,913,797	\$1,104,882	37%	\$1,405,084	47%
Life Science Washington	07-01-2017	\$2,897,783	\$1,280,815	\$1,616,968	56%	\$910,850	31%
Life Science Washington	07-01-2016	\$2,596,508	\$1,448,049	\$1,148,459	44%	\$1,088,266	42%
Master Builders Association – GRIP	07-01-2018	\$56,207,427	\$40,785,600	\$15,421,827	27%	\$34,563,482	61%
Master Builders Association – GRIP	07-01-2017	\$59,180,631	\$39,309,243	\$19,871,388	34%	\$33,118,373	56%
Master Builders Association – GRIP	07-01-2016	\$56,425,963	\$35,168,720	\$21,257,243	38%	\$28,504,359	51%
Northwest District Council of Assemblies of God	07-01-2018	\$1,039,597	\$832,127	\$207,470	20%	\$527,899	51%
Northwest District Council of Assemblies of God	07-01-2017	\$1,146,765	\$834,369	\$312,396	27%	\$526,313	46%
Northwest District Council of Assemblies of God	07-01-2016	\$1,173,709	\$377,018	\$796,691	68%	\$209,018	18%
PITB – Transportation, Warehouse Facilities	07-01-2018	\$26,451,352	\$22,326,334	\$4,125,018	16%	\$18,976,729	72%
PITB – Transportation, Warehouse Facilities	07-01-2017	\$26,944,175	\$20,284,358	\$6,659,817	25%	\$17,128,963	64%
PITB – Transportation, Warehouse Facilities	07-01-2016	\$29,762,771	\$24,926,012	\$4,836,759	16%	\$20,991,733	71%
PITB Elite – Distillation, Chemicals, Food	01-01-2018	\$11,823,793	\$12,729,565	(\$905,772)	-8%	\$10,538,212	89%
PITB Elite – Distillation, Chemicals, Food	01-01-2017	\$11,412,070	\$10,310,748	\$1,101,322	10%	\$8,808,571	77%
PITB Services – Manufacturing, Processing	01-01-2018	\$16,920,072	\$14,479,100	\$2,440,972	14%	\$12,078,638	71%
PITB Services – Manufacturing, Processing	01-01-2017	\$18,807,589	\$16,628,852	\$2,178,737	12%	\$14,143,191	75%
SMART – A Team	07-01-2018	\$44,212,868	\$33,985,826	\$10,227,042	23%	\$28,902,688	65%
SMART – A Team	07-01-2017	\$49,297,160	\$33,244,706	\$16,052,454	33%	\$27,856,587	57%
SMART – A Team	07-01-2016	\$48,078,709	\$36,985,825	\$11,092,884	23%	\$29,918,717	62%
SMART – Advantage	01-01-2018	\$11,300,089	\$8,228,610	\$3,071,479	27%	\$6,688,417	59%
SMART – Advantage	01-01-2017	\$13,932,635	\$10,756,097	\$3,176,538	23%	\$9,104,995	65%
SMART – Dream Team	07-01-2018	\$34,793,004	\$18,563,679	\$16,229,325	47%	\$15,374,909	44%
SMART – Dream Team	07-01-2017	\$35,881,489	\$23,970,801	\$11,910,688	33%	\$20,221,111	56%

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SMART – Dream Team	07-01-2016	\$36,666,158	\$27,035,279	\$9,630,879	26%	\$22,950,923	63%
Southwest WA Contractors Association	07-01-2018	\$1,760,846	\$1,034,391	\$726,455	41%	\$491,088	28%
Southwest WA Contractors Association	07-01-2017	\$1,942,666	\$583,142	\$1,359,524	70%	\$226,024	12%
Southwest WA Contractors Association	07-01-2016	\$2,421,056	\$2,637,387	(\$216,331)	-9%	\$1,015,011	42%
State of WA Department of Enterprise Services	07-01-2018	\$2,334,216	\$2,232,385	\$101,831	4%	\$1,692,552	73%
State of WA Department of Enterprise Services	07-01-2017	\$2,562,428	\$1,393,807	\$1,168,621	46%	\$1,004,415	39%
State of WA Department of Enterprise Services	07-01-2016	\$2,646,238	\$3,114,027	(\$467,789)	-18%	\$2,835,782	107%
Thurston County Chamber of Commerce	10-01-2018	\$1,423,044	\$918,820	\$504,224	35%	\$611,876	43%
Thurston County Chamber of Commerce	10-01-2017	\$1,416,323	\$1,722,491	(\$306,168)	-22%	\$1,325,628	94%
Thurston County Chamber of Commerce	10-01-2016	\$1,434,947	\$1,649,518	(\$214,571)	-15%	\$1,149,224	80%
Towing & Recovery Association of Washington	10-01-2018	\$1,102,762	\$1,172,016	(\$69,254)	-6%	\$804,511	73%
Towing & Recovery Association of Washington	10-01-2017	\$1,220,312	\$1,467,929	(\$247,617)	-20%	\$833,150	68%
Towing & Recovery Association of Washington	10-01-2016	\$1,401,202	\$1,611,222	(\$210,020)	-15%	\$1,486,021	106%
Tri City Construction Council	07-01-2018	\$5,059,109	\$4,351,237	\$707,872	14%	\$3,515,917	69%
Tri City Construction Council	07-01-2017	\$5,582,622	\$4,086,616	\$1,496,006	27%	\$3,402,621	61%
Tri City Construction Council	07-01-2016	\$6,211,847	\$6,396,270	(\$184,423)	-3%	\$5,641,598	91%
Vigilant	07-01-2018	\$28,196,925	\$19,819,581	\$8,377,344	30%	\$16,640,571	59%
Vigilant	07-01-2017	\$27,961,733	\$24,435,548	\$3,526,185	13%	\$21,033,491	75%
Vigilant	07-01-2016	\$29,661,455	\$23,563,090	\$6,098,365	21%	\$20,678,358	70%
WA Association of Sewer & Water Districts	07-01-2018	\$1,185,712	\$1,289,015	(\$103,303)	-9%	\$786,205	66%
WA Association of Sewer & Water Districts	07-01-2017	\$1,152,354	\$565,219	\$587,135	51%	\$235,161	20%
WA Association of Sewer & Water Districts	07-01-2016	\$1,108,017	\$1,202,991	(\$94,974)	-9%	\$652,833	59%
WA Food Industry Association	07-01-2018	\$18,490,798	\$16,555,115	\$1,935,683	10%	\$14,194,426	77%
WA Food Industry Association	07-01-2017	\$19,102,697	\$15,733,535	\$3,369,162	18%	\$13,594,856	71%
WA Food Industry Association	07-01-2016	\$18,667,934	\$12,638,638	\$6,029,296	32%	\$10,869,018	58%
WA Health Care Association	07-01-2018	\$25,592,586	\$21,534,776	\$4,057,810	16%	\$18,551,563	72%
WA Health Care Association	07-01-2017	\$28,559,530	\$16,680,946	\$11,878,584	42%	\$14,016,416	49%
WA Health Care Association	07-01-2016	\$31,316,403	\$21,378,913	\$9,937,490	32%	\$18,083,202	58%
WA Hospitality Association	01-01-2018	\$55,479,229	\$46,070,245	\$9,408,984	17%	\$39,773,699	72%

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WA Hospitality Association	01-01-2017	\$56,650,220	\$48,760,909	\$7,889,311	14%	\$41,238,986	73%
WA Retail Association	07-01-2018	\$12,044,260	\$12,088,559	(\$44,299)	0%	\$10,374,955	86%
WA Retail Association	07-01-2017	\$12,603,197	\$8,202,715	\$4,400,482	35%	\$6,862,145	54%
WA Retail Association	07-01-2016	\$12,663,162	\$10,462,235	\$2,200,927	17%	\$8,999,740	71%
WA Retail Association – Automotive	07-01-2018	\$5,897,111	\$5,602,472	\$294,639	5%	\$4,612,366	78%
WA Retail Association – Automotive	07-01-2017	\$5,269,756	\$4,517,657	\$752,099	14%	\$3,858,900	73%
WA Retail Association – Automotive	07-01-2016	\$4,623,789	\$3,604,782	\$1,019,007	22%	\$3,069,217	66%
WA State Auto Dealers Association	01-01-2018	\$24,842,760	\$20,013,980	\$4,828,780	19%	\$17,102,051	69%
WA State Auto Dealers Association	01-01-2017	\$24,233,072	\$19,271,379	\$4,961,693	20%	\$16,903,243	70%
WA State Farm Bureau	07-01-2018	\$37,586,168	\$35,035,924	\$2,550,244	7%	\$30,088,166	80%
WA State Farm Bureau	07-01-2017	\$45,633,243	\$44,341,913	\$1,291,330	3%	\$38,237,067	84%
WA State Farm Bureau	07-01-2016	\$53,850,938	\$51,133,907	\$2,717,031	5%	\$33,694,857	63%
WA State McDonalds Operators Association	01-01-2018	\$4,093,564	\$2,963,520	\$1,130,044	28%	\$2,468,057	60%
WA State McDonalds Operators Association	01-01-2017	\$3,764,610	\$3,338,982	\$425,628	11%	\$2,921,558	78%
WA State Pharmacy Association	04-01-2018	\$416,063	\$476,577	(\$60,514)	-15%	\$249,803	60%
WA Trucking Associations	01-01-2018	\$2,305,134	\$941,838	\$1,363,296	59%	\$546,809	24%
WMC (WA Manufacturers Council)	07-01-2018	\$8,287,843	\$6,136,405	\$2,151,438	26%	\$5,075,288	61%
WMC (WA Manufacturers Council)	07-01-2017	\$9,085,293	\$5,956,014	\$3,129,279	34%	\$5,023,106	55%
WMC (WA Manufacturers Council)	07-01-2016	\$12,017,136	\$8,075,764	\$3,941,372	33%	\$6,842,260	57%
WMC Platinum (WA Manufacturer's Council)	07-01-2018	\$4,431,262	\$4,351,130	\$80,132	2%	\$3,457,105	78%
WMC Platinum (WA Manufacturer's Council)	07-01-2017	\$3,493,783	\$2,455,563	\$1,038,220	30%	\$2,051,532	59%