

**RETRO QUARTERLY REPORT 03/26/2019**  
**GROUPS SUMMARY RESULTS**

Organization Name	<i>Projected results as of 03-26-2019 quarterly report</i>						
	Coverage Year	Standard Premium	Retro Premium	Refund / (Assessment)		Developed Losses	Loss Ratio
				\$	%		
501(C) Agencies Trust	10-01-2017	\$11,672,950	\$10,991,642	\$681,308	6%	\$9,130,647	78%
501(C) Agencies Trust	10-01-2016	\$15,685,146	\$16,348,173	(\$663,027)	-4%	\$10,432,811	67%
501(C) Agencies Trust	10-01-2015	\$13,160,208	\$12,600,119	\$560,089	4%	\$8,006,545	61%
Archbright	07-01-2017	\$51,307,918	\$41,903,701	\$9,404,217	18%	\$36,161,101	70%
Archbright	07-01-2016	\$48,873,096	\$44,464,080	\$4,409,016	9%	\$39,356,479	81%
Archbright	07-01-2015	\$45,899,782	\$39,385,713	\$6,514,069	14%	\$34,744,463	76%
Archbright – WRPS	01-01-2018	\$2,917,132	\$2,512,304	\$404,828	14%	\$2,080,296	71%
Associated Builders & Contractors – Inland Pacific Chapter	07-01-2017	\$5,406,815	\$3,651,240	\$1,755,575	32%	\$2,803,464	52%
Associated Builders & Contractors – Inland Pacific Chapter	07-01-2016	\$5,483,323	\$5,450,407	\$32,916	1%	\$4,033,901	74%
Associated Builders & Contractors – Inland Pacific Chapter	07-01-2015	\$4,708,091	\$3,072,254	\$1,635,837	35%	\$2,193,167	47%
Associated Builders & Contractors of Western WA	07-01-2017	\$25,620,880	\$16,164,529	\$9,456,351	37%	\$13,018,990	51%
Associated Builders & Contractors of Western WA	07-01-2016	\$25,127,135	\$15,756,545	\$9,370,590	37%	\$7,772,818	31%
Associated Builders & Contractors of Western WA	07-01-2015	\$23,538,009	\$16,187,376	\$7,350,633	31%	\$8,070,919	34%
Associated General Contractors	07-01-2017	\$71,276,756	\$38,239,179	\$33,037,577	46%	\$30,438,668	43%
Associated General Contractors	07-01-2016	\$68,301,074	\$42,654,273	\$25,646,801	38%	\$34,466,712	50%
Associated General Contractors	07-01-2015	\$59,665,614	\$38,627,435	\$21,038,179	35%	\$28,781,258	48%
Association of WA Business – Facilities, Prop Mgmt	10-01-2017	\$13,897,385	\$13,903,111	(\$5,726)	0%	\$11,854,123	85%
Association of WA Business – Facilities, Prop Mgmt	10-01-2016	\$13,811,205	\$11,486,790	\$2,324,415	17%	\$9,132,499	66%
Association of WA Business – Facilities, Prop Mgmt	10-01-2015	\$12,837,627	\$12,361,681	\$475,946	4%	\$9,276,729	72%
Association of WA Business – Hospitality	10-01-2017	\$7,776,098	\$7,812,274	(\$36,176)	0%	\$6,691,696	86%
Association of WA Business – Hospitality	10-01-2016	\$8,082,748	\$6,473,013	\$1,609,735	20%	\$5,559,568	69%
Association of WA Business – Hospitality	10-01-2015	\$7,735,904	\$7,558,084	\$177,820	2%	\$6,066,095	78%
Association of WA Business – Manufacturing	01-01-2018	\$12,318,130	\$5,806,878	\$6,511,252	53%	\$4,636,905	38%
Association of WA Business – Manufacturing	01-01-2017	\$14,081,772	\$10,580,401	\$3,501,371	25%	\$9,039,914	64%
Association of WA Business – Manufacturing	01-01-2016	\$15,101,077	\$12,442,461	\$2,658,616	18%	\$10,619,218	70%
Association of WA Business – Retail, Wholesale, Prof Svcs	10-01-2017	\$18,661,035	\$16,025,362	\$2,635,673	14%	\$13,611,261	73%
Association of WA Business – Retail, Wholesale, Prof Svcs	10-01-2016	\$20,034,388	\$18,459,813	\$1,574,575	8%	\$15,563,556	78%
Association of WA Business – Retail, Wholesale, Prof Svcs	10-01-2015	\$23,359,898	\$25,533,780	(\$2,173,882)	-9%	\$20,566,963	88%
AWC Retro (Association of WA Cities)	01-01-2018	\$18,942,945	\$15,647,818	\$3,295,127	17%	\$12,163,277	64%
AWC Retro (Association of WA Cities)	01-01-2017	\$18,410,071	\$18,717,237	(\$307,166)	-2%	\$13,225,168	72%
AWC Retro (Association of WA Cities)	01-01-2016	\$18,647,217	\$16,758,162	\$1,889,055	10%	\$11,763,898	63%
Building Industry Association of WA	07-01-2017	\$82,798,176	\$48,505,441	\$34,292,735	41%	\$40,236,196	49%
Building Industry Association of WA	07-01-2016	\$85,704,764	\$50,472,073	\$35,232,691	41%	\$40,574,282	47%
Building Industry Association of WA	07-01-2015	\$79,542,036	\$51,270,176	\$28,271,860	36%	\$40,469,608	51%

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				\$	%		
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2017	\$2,412,881	\$1,770,181	\$642,700	27%	\$1,119,342	46%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2016	\$2,442,318	\$1,492,256	\$950,062	39%	\$996,186	41%
Greater Vancouver Chamber of Commerce – Manufacturing	07-01-2015	\$2,601,147	\$1,539,537	\$1,061,610	41%	\$943,108	36%
Leadingage WA	07-01-2017	\$8,840,313	\$7,599,237	\$1,241,076	14%	\$6,358,773	72%
Leadingage WA	07-01-2016	\$9,424,033	\$5,504,837	\$3,919,196	42%	\$4,126,274	44%
Leadingage WA	07-01-2015	\$9,724,451	\$7,394,376	\$2,330,075	24%	\$5,657,650	58%
Life Science WA	07-01-2017	\$2,867,942	\$1,557,745	\$1,310,197	46%	\$1,130,024	39%
Life Science WA	07-01-2016	\$2,579,178	\$1,557,387	\$1,021,791	40%	\$1,178,860	46%
Life Science WA	07-01-2015	\$2,442,193	\$1,156,689	\$1,285,504	53%	\$671,554	27%
Master Builders Association – GRIP	07-01-2017	\$59,086,038	\$40,186,679	\$18,899,359	32%	\$33,912,453	57%
Master Builders Association – GRIP	07-01-2016	\$56,344,395	\$36,631,291	\$19,713,104	35%	\$29,792,125	53%
Master Builders Association – GRIP	07-01-2015	\$50,552,703	\$39,723,158	\$10,829,545	21%	\$32,292,956	64%
Northwest District Council of Assemblies of God	07-01-2017	\$1,161,330	\$1,005,201	\$156,129	13%	\$640,421	55%
Northwest District Council of Assemblies of God	07-01-2016	\$1,175,460	\$407,530	\$767,930	65%	\$228,850	19%
Northwest District Council of Assemblies of God	07-01-2015	\$1,088,734	\$1,053,625	\$35,109	3%	\$652,685	60%
PITB – Distillation, Chemicals, Food Processing	01-01-2018	\$11,823,732	\$10,201,711	\$1,622,021	14%	\$8,358,462	71%
PITB – Distillation, Chemicals, Food Processing	01-01-2017	\$11,412,070	\$10,291,035	\$1,121,035	10%	\$8,790,785	77%
PITB – Distillation, Chemicals, Food Processing	01-01-2016	\$9,491,236	\$10,239,675	(\$748,439)	-8%	\$8,788,317	93%
PITB – Manufacturing, Processing	01-01-2018	\$16,865,075	\$11,145,580	\$5,719,495	34%	\$9,152,724	54%
PITB – Manufacturing, Processing	01-01-2017	\$18,792,342	\$17,745,909	\$1,046,433	6%	\$15,148,469	81%
PITB – Manufacturing, Processing	01-01-2016	\$21,980,930	\$21,519,259	\$461,671	2%	\$18,329,774	83%
PITB – Transportation, Warehousing, Facilities	07-01-2017	\$26,951,572	\$20,103,953	\$6,847,619	25%	\$16,967,108	63%
PITB – Transportation, Warehousing, Facilities	07-01-2016	\$29,797,925	\$24,999,586	\$4,798,339	16%	\$21,055,953	71%
PITB – Transportation, Warehousing, Facilities	07-01-2015	\$27,823,434	\$25,796,047	\$2,027,387	7%	\$21,573,262	78%
SMART – 'A' Team	07-01-2017	\$49,312,195	\$31,526,824	\$17,785,371	36%	\$26,318,517	53%
SMART – 'A' Team	07-01-2016	\$48,099,675	\$35,505,620	\$12,594,055	26%	\$28,640,792	60%
SMART – 'A' Team	07-01-2015	\$44,937,190	\$30,172,108	\$14,765,082	33%	\$24,145,381	54%
SMART – Advantage	01-01-2018	\$11,249,815	\$7,094,682	\$4,155,133	37%	\$5,710,759	51%
SMART – Advantage	01-01-2017	\$13,957,250	\$11,337,080	\$2,620,170	19%	\$9,628,334	69%
SMART – Advantage	01-01-2016	\$19,300,766	\$26,558,835	(\$7,258,069)	-38%	\$22,982,921	119%
SMART – Dream Team	07-01-2017	\$35,876,497	\$24,221,850	\$11,654,647	32%	\$20,447,652	57%
SMART – Dream Team	07-01-2016	\$36,667,069	\$26,421,265	\$10,245,804	28%	\$22,393,336	61%
SMART – Dream Team	07-01-2015	\$32,567,597	\$19,156,250	\$13,411,347	41%	\$15,735,053	48%

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Southwest WA Contractors Association	07-01-2017	\$1,942,452	\$657,961	\$1,284,491	66%	\$259,877	13%
Southwest WA Contractors Association	07-01-2016	\$2,421,056	\$2,684,432	(\$263,376)	-11%	\$1,033,951	43%
Southwest WA Contractors Association	07-01-2015	\$1,825,715	\$2,102,052	(\$276,337)	-15%	\$819,748	45%
State of WA Department of Enterprise Services	07-01-2017	\$2,562,428	\$1,490,899	\$1,071,529	42%	\$1,102,499	43%
State of WA Department of Enterprise Services	07-01-2016	\$2,646,238	\$3,114,027	(\$467,789)	-18%	\$2,464,022	93%
State of WA Department of Enterprise Services	07-01-2015	\$2,553,790	\$1,841,603	\$712,187	28%	\$495,423	19%
Thurston County Chamber of Commerce	10-01-2017	\$1,416,278	\$825,311	\$590,967	42%	\$545,370	39%
Thurston County Chamber of Commerce	10-01-2016	\$1,434,443	\$1,648,939	(\$214,496)	-15%	\$1,228,517	86%
Thurston County Chamber of Commerce	10-01-2015	\$1,290,289	\$1,334,290	(\$44,001)	-3%	\$713,708	55%
Tri City Construction Council	07-01-2017	\$5,583,515	\$4,443,837	\$1,139,678	20%	\$3,718,581	67%
Tri City Construction Council	07-01-2016	\$6,211,847	\$7,022,497	(\$810,650)	-13%	\$6,220,947	100%
Tri City Construction Council	07-01-2015	\$6,800,998	\$4,193,379	\$2,607,619	38%	\$3,005,182	44%
Vigilant	07-01-2017	\$27,966,126	\$25,153,601	\$2,812,525	10%	\$21,683,389	78%
Vigilant	07-01-2016	\$29,661,455	\$22,803,600	\$6,857,855	23%	\$19,968,987	67%
Vigilant	07-01-2015	\$26,257,376	\$22,519,649	\$3,737,727	14%	\$17,909,472	68%
WA Association of Sewer & Water Districts	07-01-2017	\$1,152,354	\$595,514	\$556,840	48%	\$248,976	22%
WA Association of Sewer & Water Districts	07-01-2016	\$1,108,017	\$1,202,991	(\$94,974)	-9%	\$726,222	66%
WA Association of Sewer & Water Districts	07-01-2015	\$936,996	\$376,923	\$560,073	60%	\$152,948	16%
WA Food Industry Association	07-01-2017	\$19,098,529	\$13,901,323	\$5,197,206	27%	\$11,924,655	62%
WA Food Industry Association	07-01-2016	\$18,668,542	\$13,539,227	\$5,129,315	27%	\$11,702,583	63%
WA Food Industry Association	07-01-2015	\$16,287,715	\$11,704,504	\$4,583,211	28%	\$10,110,128	62%
WA Health Care Association	07-01-2017	\$28,501,238	\$17,906,660	\$10,594,578	37%	\$15,130,463	53%
WA Health Care Association	07-01-2016	\$31,316,403	\$22,731,563	\$8,584,840	27%	\$19,313,861	62%
WA Health Care Association	07-01-2015	\$28,737,835	\$19,718,922	\$9,018,913	31%	\$16,685,528	58%
WA Hospitality Association	01-01-2018	\$54,936,848	\$42,878,742	\$12,058,106	22%	\$36,889,155	67%
WA Hospitality Association	01-01-2017	\$56,621,904	\$51,363,599	\$5,258,305	9%	\$43,571,402	77%
WA Hospitality Association	01-01-2016	\$55,003,469	\$43,353,011	\$11,650,458	21%	\$36,465,997	66%
WA Retail Association	07-01-2017	\$12,520,396	\$8,346,468	\$4,173,928	33%	\$6,994,101	56%
WA Retail Association	07-01-2016	\$12,663,162	\$10,896,646	\$1,766,516	14%	\$9,396,476	74%
WA Retail Association	07-01-2015	\$12,100,960	\$9,087,038	\$3,013,922	25%	\$6,889,429	57%
WA Retail Association – Automotive	07-01-2017	\$5,269,756	\$4,953,873	\$315,883	6%	\$4,251,184	81%
WA Retail Association – Automotive	07-01-2016	\$4,623,789	\$3,590,936	\$1,032,853	22%	\$3,056,654	66%
WA Retail Association – Automotive	07-01-2015	\$3,683,788	\$2,561,184	\$1,122,604	30%	\$1,618,725	44%

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WA State Auto Dealers Association	01-01-2018	\$24,764,191	\$17,269,215	\$7,494,976	30%	\$14,627,441	59%
WA State Auto Dealers Association	01-01-2017	\$24,233,072	\$19,835,346	\$4,397,726	18%	\$17,429,683	72%
WA State Auto Dealers Association	01-01-2016	\$22,678,602	\$24,113,378	(\$1,434,776)	-6%	\$16,288,155	72%
WA State Farm Bureau	07-01-2017	\$45,588,774	\$43,593,708	\$1,995,066	4%	\$37,563,725	82%
WA State Farm Bureau	07-01-2016	\$53,850,938	\$51,167,719	\$2,683,219	5%	\$33,718,323	63%
WA State Farm Bureau	07-01-2015	\$55,045,723	\$58,938,082	(\$3,892,359)	-7%	\$49,755,236	90%
WA State McDonalds Operators Association	01-01-2018	\$4,093,564	\$2,668,072	\$1,425,492	35%	\$2,206,467	54%
WA State McDonalds Operators Association	01-01-2017	\$3,764,610	\$3,447,421	\$317,189	8%	\$3,021,869	80%
WA State McDonalds Operators Association	01-01-2016	\$3,684,687	\$1,933,475	\$1,751,212	48%	\$1,624,947	44%
WA State Pharmacy Association	04-01-2017	\$468,158	\$361,311	\$106,847	23%	\$207,497	44%
WA State Pharmacy Association	04-01-2016	\$534,307	\$178,660	\$355,647	67%	\$94,661	18%
WA Trucking Associations	01-01-2018	\$2,305,134	\$673,289	\$1,631,845	71%	\$372,557	16%
WMC (WA Manufacturers Council)	07-01-2017	\$9,085,293	\$5,824,761	\$3,260,532	36%	\$4,904,641	54%
WMC (WA Manufacturers Council)	07-01-2016	\$12,017,136	\$8,291,392	\$3,725,744	31%	\$7,039,006	59%
WMC (WA Manufacturers Council)	07-01-2015	\$12,023,427	\$10,026,727	\$1,996,700	17%	\$8,622,103	72%
WMC Platinum (WA Manufacturers Council)	07-01-2017	\$3,493,694	\$2,259,066	\$1,234,628	35%	\$1,876,672	54%