

**Retro Employers, Calendar Year 2015**  
*Market Share Based on Accident, Medical Aid, and Stay at Work Premiums*

Risk Class	*Examples of Businesses within the Class	Total Premium	Retro Premium	Market Share
<b>ALL CLASSIFICATIONS</b>		<b>\$2,065,993,851</b>	<b>\$849,577,515</b>	<b>41.1%</b>
<b>AGRICULTURE</b>		<b>\$95,339,747</b>	<b>\$53,944,889</b>	<b>56.6%</b>
<b>4802</b>	Vegetable Farms – Machine Harvest	7,881,540	4,417,262	56.0%
<b>4803</b>	Orchards	41,985,697	29,385,904	70.0%
<b>4804</b>	Egg & Poultry Farms	2,071,278	1,471,137	71.0%
<b>4805</b>	Nurseries & Shellfish Farms	7,179,008	3,371,454	47.0%
<b>4806</b>	Hand Harvesting: Berries, Nuts, Flowers	395,254	245,340	62.1%
<b>4808</b>	Diversified Field Crops & Cereal Grains	9,999,741	3,503,744	35.0%
<b>4809</b>	Greenhouses & Mushroom Farms	3,722,494	1,185,480	31.8%
<b>4810</b>	Vegetable Farms – Hand Harvest	1,938,507	802,580	41.4%
<b>4811</b>	Hop & Mint Farms	5,068,358	2,852,318	56.3%
<b>4812</b>	Fish & Shellfish Hatcheries	342,258	113,687	33.2%
<b>4813</b>	Vineyards	3,028,182	1,310,407	43.3%
<b>7301</b>	Dairy Farms	7,658,349	4,790,955	62.6%
<b>7302</b>	Livestock Farms & Stables	3,706,381	373,674	10.1%
<b>7307</b>	Tree Farms	362,700	120,947	33.3%
<b>FOREST PRODUCTS</b>		<b>\$56,091,776</b>	<b>\$31,925,706</b>	<b>56.9%</b>
<b>1002</b>	Sawmills & Automated Shake & Shingle Mills	7,191,159	5,729,949	79.7%
<b>1003</b>	Pole Yards & Log Home Manufacturing	665,395	555,128	83.4%
<b>1004</b>	Log Storage or Sorting Yards	217,234	99,672	45.9%
<b>1005</b>	Shake & Shingle Mills – Non-automated	-	-	0.0%
<b>2401</b>	Pulp & Paper Goods Manufacturing, NOC	5,618,348	5,437,036	96.8%
<b>2903</b>	Wood Products Manufacturing, NOC	14,672,234	9,236,258	63.0%
<b>2904</b>	Plywood & Veneer Manufacturing	2,709,457	2,075,631	76.6%
<b>2905</b>	Furniture & Casket Manufacturing – Wood	1,139,097	553,891	48.6%
<b>2907</b>	Cabinet & Countertop Manufacturing – Wood	8,275,089	5,671,375	68.5%
<b>2909</b>	Woodenware Products Manufacturing	232,400	71,300	30.7%
<b>5001</b>	Logging Operations, NOC	2,947,716	38,654	1.3%
<b>5002</b>	Log Booming & Rafting	-	-	0.0%
<b>5003</b>	Log Hauling	5,268,476	1,382,241	26.2%
<b>5004</b>	Forestry & Timberland Services – Manual Labor	1,898,735	5,835	0.3%
<b>5005</b>	Mechanized Logging	3,322,981	783,697	23.6%
<b>5006</b>	Forestry/Timberland Services – Machine Operations	708,880	24,497	3.5%
<b>6902</b>	Log Road Construction	1,224,575	260,542	21.3%
<b>MISCELLANEOUS CONSTRUCTION AND MINING</b>		<b>\$132,291,387</b>	<b>\$72,746,212</b>	<b>55.0%</b>
<b>0101</b>	Excavation, Road Construction, Land Clearing, NOC	33,334,146	19,347,789	58.0%
<b>0103</b>	Drilling & Geophysical Exploration, NOC	2,815,380	1,537,172	54.6%
<b>0104</b>	Dredging, NOC	153,807	129,167	84.0%
<b>0105</b>	Fence Construction, NOC	3,916,677	1,705,545	43.5%
<b>0106</b>	Tree pruning, NOC	4,939,947	771,757	15.6%
<b>0107</b>	Underground Utility Line Const & Pipelaying, NOC	10,144,497	6,794,969	67.0%
<b>0108</b>	Sewer & Septic System Construction	7,303,283	4,456,845	61.0%
<b>0112</b>	Sand & Gravel Production including Dealers	4,445,775	2,658,833	59.8%
<b>0201</b>	Bridge, Bulkhead & Tunnel Construction	6,343,622	3,151,262	49.7%
<b>0202</b>	Pile Driving with Water Hazard, Diving	2,063,176	1,049,255	50.9%
<b>0210</b>	Asphalt Paving – Streets & Roads	2,126,806	1,832,161	86.1%
<b>0212</b>	Asphalt Paving, NOC	2,621,219	1,276,137	48.7%
<b>0214</b>	Concrete Work – Streets, Roads & Sidewalks	4,151,354	2,529,698	60.9%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
<b>0217</b>	Concrete Work – Foundations & Flatwork	20,564,298	9,164,585	44.6%
<b>0219</b>	Guardrails, Street Signs & Traffic Lights Installation	2,765,119	1,891,786	68.4%
<b>0403</b>	Sign Erection	1,087,351	475,892	43.8%
<b>0508</b>	Tower, Tank, Windmill & Crane Construction	3,617,839	936,049	25.9%
<b>0509</b>	Overhead Power & Transmission Line Construction	2,093,431	1,423,298	68.0%
<b>0701</b>	Dam Construction	100,218	100,218	100.0%
<b>1702</b>	Underground Mines	914,872	868,587	94.9%
<b>1703</b>	Open Cut Mines	291,269	29,603	10.2%
<b>1704</b>	Quarries	1,120,046	745,702	66.6%
<b>3506</b>	Mobile Crane, Hoisting Services & Concrete Pumping	2,010,906	1,560,513	77.6%
<b>4900</b>	Construction Project or Site Superintendent/Manager	4,037,737	2,405,135	59.6%
<b>4911</b>	Construction Estimator	1,490,916	934,250	62.7%
<b>5206</b>	Construction/Logging/Trucking – Permanent Yard	7,837,696	4,970,004	63.4%
<b>BUILDING CONSTRUCTION AND TRADES</b>		<b>\$433,117,204</b>	<b>\$207,497,309</b>	<b>47.9%</b>
<b>0301</b>	Landscape Construction & Renovation	14,307,566	5,217,831	36.5%
<b>0302</b>	Masonry Construction	10,687,986	6,560,180	61.4%
<b>0303</b>	Plastering, Stuccoing & Lathing: Buildings	2,082,417	748,593	35.9%
<b>0306</b>	Plumbing	27,674,486	15,436,666	55.8%
<b>0307</b>	HVAC Systems – Installation, Service & Repair	22,949,683	14,556,143	63.4%
<b>0308</b>	Lawn Care Maintenance	16,825,645	4,458,078	26.5%
<b>0502</b>	Floor & Counter Covering Installation	9,737,759	2,734,868	28.1%
<b>0504</b>	Painting: Building & Structures – Exterior Work	17,052,090	6,976,481	40.9%
<b>0507</b>	Roof Work – Construction & Repair	38,551,340	22,174,418	57.5%
<b>0510</b>	Wood Frame Building Construction	58,219,830	25,141,027	43.2%
<b>0511</b>	Glass Installation: Buildings	9,102,590	5,032,209	55.3%
<b>0512</b>	Insulation Installation & Asbestos Abatement Work	9,281,240	4,958,875	53.4%
<b>0513</b>	Interior Finish Carpentry	18,957,112	6,906,956	36.4%
<b>0514</b>	Garage Door Installation	3,225,126	1,618,140	50.2%
<b>0516</b>	Building Repair & Carpentry, NOC	44,745,795	19,712,442	44.1%
<b>0517</b>	Factory Built Home Set-up by Contractor/Manufacturer	431,962	124,403	28.8%
<b>0518</b>	Non Wood Frame Building Construction	35,522,629	22,312,688	62.8%
<b>0519</b>	Sheet Metal Siding, Gutter & Downspout Installation	4,650,480	2,500,284	53.8%
<b>0521</b>	Painting: Buildings – Interior Work	10,067,296	3,559,492	35.4%
<b>0540</b>	Wallboard Installation – Discounted Rate	9,392,541	7,279,890	77.5%
<b>0541</b>	Wallboard Taping – Discounted Rate	4,490,437	3,461,764	77.1%
<b>0550</b>	Wallboard Installation – Undiscounted Rate	5,048,369	1,285,132	25.5%
<b>0551</b>	Wallboard Taping – Undiscounted Rate	2,737,462	679,532	24.8%
<b>0601</b>	Electrical Wiring: Buildings & Structures	25,131,972	14,283,004	56.8%
<b>0602</b>	Elevator Installation, Service & Repair	1,601,183	516,589	32.3%
<b>0603</b>	Machinery Installation, Service & Repair	11,466,465	3,239,540	28.3%
<b>0606</b>	Vending Machine Installation, Service & Repair	2,324,966	976,502	42.0%
<b>0607</b>	Store Display Service by Contractor	11,830,506	3,489,970	29.5%
<b>0608</b>	Telephone & Electrical Alarm System Installation	5,020,271	1,555,612	31.0%
<b>FOOD PROCESSING AND MANUFACTURING</b>		<b>\$67,014,318</b>	<b>\$39,101,653</b>	<b>58.3%</b>
<b>2101</b>	Grain, Feed & Flour Mills & Dealers	3,972,548	2,248,760	56.6%
<b>2104</b>	Fruit & Vegetable Packing – Fresh	20,709,090	17,768,438	85.8%
<b>3304</b>	Meat, Fish & Poultry Dealers – Wholesale	9,735,678	5,317,528	54.6%
<b>3702</b>	Breweries, Wineries & Beverage Bottling	4,997,759	992,891	19.9%
<b>3902</b>	Fruit/Vegetable Canneries/Food Product Mfg, NOC	17,022,579	7,498,891	44.1%
<b>3903</b>	Sugar Refining	22,012	-	0.0%
<b>3906</b>	Bakeries & Confectionaries – Wholesale, NOC	6,184,798	2,696,521	43.6%
<b>4301</b>	Meat Products Mfg/Slaughter & Packing Houses	2,739,575	1,940,228	70.8%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
<b>4302</b>	Custom Meat Cutting	500,268	22,651	4.5%
<b>4304</b>	Feed Lots & Stock Yards	1,130,011	615,745	54.5%
<b>METAL AND MACHINERY MANUFACTURING</b>		<b>\$73,298,399</b>	<b>\$40,805,768</b>	<b>55.7%</b>
<b>1801</b>	Lead Smelting, Rolling Mills & Metal Recovery	491,303	454,969	92.6%
<b>1802</b>	Aluminum Smelting	5,546	-	0.0%
<b>3402</b>	Machine Shops & Machinery Mfg, NOC	22,513,480	11,236,274	49.9%
<b>3403</b>	Aircraft Manufacturing	536,636	83,302	15.5%
<b>3404</b>	Metal Goods Manufacturing, NOC – Under 9 Gauge	12,318,228	7,945,273	64.5%
<b>3405</b>	Precision machined parts & products, NOC	12,620,741	8,225,954	65.2%
<b>3603</b>	Electroplating & Detinning, NOC	2,783,280	1,670,232	60.0%
<b>3604</b>	Galvanizing or Tinning, NOC	341,476	-	0.0%
<b>3605</b>	Truck Manufacturing	4,774	-	0.0%
<b>5101</b>	Pipe Manufacturing – Iron or Steel	831,167	143,113	17.2%
<b>5103</b>	Foundries, NOC	3,342,532	2,729,357	81.7%
<b>5106</b>	Blacksmithing & Forging Works	169,129	45,356	26.8%
<b>5108</b>	Cable or Wire Rope Manufacturing	291,892	286,319	98.1%
<b>5109</b>	Heavy Machinery Manufacturing	4,978,636	2,074,408	41.7%
<b>5201</b>	Electric Equipment Manufacturing	698,229	117,140	16.8%
<b>5204</b>	Railroad Car Manufacturing	1,888,707	97,340	5.2%
<b>5208</b>	Iron or Steel Works – Shop	5,436,380	3,280,063	60.3%
<b>5209</b>	Metal Goods Manufacturing, NOC – 9 Gauge or More	4,046,263	2,416,668	59.7%
<b>MISCELLANEOUS MANUFACTURING</b>		<b>\$50,979,992</b>	<b>\$29,920,029</b>	<b>58.7%</b>
<b>0901</b>	Shipbuilding or Repair, NOC	76,119	10,841	14.2%
<b>2906</b>	Pattern or Model Manufacturing; Wood Instrument Mfg	1,519,938	1,277,423	84.0%
<b>2908</b>	Factory Built Housing; Campers/Trailers Mfg	813,567	641,383	78.8%
<b>3102</b>	Rock Wool Insulation Manufacturing	284	-	0.0%
<b>3103</b>	Cement Manufacturing	176,870	110,975	62.7%
<b>3104</b>	Soapstone & Plasterboard Mfg; Wood preserving	2,374,301	1,170,744	49.3%
<b>3105</b>	Concrete Products Manufacturing	3,708,019	2,903,513	78.3%
<b>3501</b>	Brick or Clay Product Manufacturing, NOC	21,905	8,288	37.8%
<b>3503</b>	Decorative Tile, Pottery, Glassware Manufacturing, NOC	1,666,287	671,310	40.3%
<b>3509</b>	Statuary & Ornament Manufacturing	132,535	10,864	8.2%
<b>3510</b>	Plastic Products Manufacturing	9,728,452	6,883,854	70.8%
<b>3511</b>	Fiberglass Products Manufacturing, NOC	2,435,456	1,625,097	66.7%
<b>3512</b>	Plastic – Cutting, Bending & Milling	3,312,175	2,165,070	65.4%
<b>3513</b>	Rubber Goods Manufacturing, NOC	834,751	594,997	71.3%
<b>3602</b>	Electronic Products & Instrument Mfg/Dental Labs	4,228,380	1,700,965	40.2%
<b>3701</b>	Chemical Mixing & Manufacturing	4,903,428	2,143,413	43.7%
<b>3708</b>	Mattress, Textile, Felt, & Rope Manufacturing, NOC	4,999,709	3,026,073	60.5%
<b>3802</b>	Garments/Handbag/Pack/Tent Manufacturing	3,060,026	1,153,407	37.7%
<b>3808</b>	Upholstery Work, NOC	761,274	251,416	33.0%
<b>4101</b>	Printing Services & Book Binding	3,824,817	2,080,157	54.4%
<b>6604</b>	Optical Goods Manufacturing	300,580	122,143	40.6%
<b>6908</b>	Paper Products Manufacturing	2,101,119	1,368,096	65.1%
<b>UTILITIES AND COMMUNICATIONS</b>		<b>\$13,679,624</b>	<b>\$4,377,430</b>	<b>32.0%</b>
<b>1301</b>	Electric Light & Power Companies	4,116,871	1,652,622	40.1%
<b>1303</b>	Telephone Companies – All Other Employees, NOC	1,174,533	75,657	6.4%
<b>1304</b>	Telephone Companies – Office & Admin Staff	725,278	370,885	51.1%
<b>1305</b>	TV Cable Companies – All Other Employees, NOC	1,177,696	-	0.0%
<b>1507</b>	Waterworks Operations, Repair & Maintenance	4,017,219	1,505,301	37.5%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
<b>3408</b>	Natural Gas Companies	406,488	220,151	54.2%
<b>4103</b>	Newspaper Publishing	890,915	492,663	55.3%
<b>4501</b>	Radio or Television – Field Employees	126,593	1,273	1.0%
<b>4502</b>	Radio or Television – All Other Employees	1,044,031	58,878	5.6%
<b>TRANSPORTATION AND WAREHOUSING</b>		<b>\$182,031,498</b>	<b>\$63,394,858</b>	<b>34.8%</b>
<b>1101</b>	Parcel & Package Delivery Service	30,746,764	9,663,894	31.4%
<b>1102</b>	Trucking, NOC	56,194,518	21,445,998	38.2%
<b>1105</b>	Septic Tank Pumping & Street Sweeping Services	4,387,781	2,010,967	45.8%
<b>1109</b>	Auto Towing Services	4,408,424	1,502,283	34.1%
<b>1401</b>	Taxi Cab Companies	1,181,463	3,011	0.3%
<b>1404</b>	Cabulance & Paratransit	2,662,127	144,566	5.4%
<b>1405</b>	Ambulance Services	2,789,980	375,674	13.5%
<b>1407</b>	Bus Companies	4,933,785	711,661	14.4%
<b>2002</b>	Freight Handling Services	7,957,756	2,031,198	25.5%
<b>2007</b>	Grain, Bean & Pea Elevators or Warehouses	1,412,924	1,038,844	73.5%
<b>2008</b>	Field Bonded Warehouses	5,606	-	0.0%
<b>2102</b>	Warehouses, NOC, Grocery Dist & Recycle Centers	19,208,894	7,496,790	39.0%
<b>2105</b>	Beer, Wine, & Soft Drink Distributors	9,004,198	4,683,376	52.0%
<b>4305</b>	Solid Waste Collection Services/Landfill Operations	10,498,263	4,373,870	41.7%
<b>4404</b>	Cold Storage Warehouse	2,612,372	1,750,271	67.0%
<b>6801</b>	Scheduled Airlines – Flight Crew	4,415,410	29,544	0.7%
<b>6802</b>	Scheduled Airlines – Ground Crew	4,068,052	109,337	2.7%
<b>6803</b>	Non Scheduled Airlines – Flight Crew	1,226,707	54,441	4.4%
<b>6804</b>	Non Scheduled Airlines – Ground Crew	6,319,364	1,452,670	23.0%
<b>6903</b>	Aerial Fire Fighting, Spraying, Seeding & Crop Dusting	379,633	33,091	8.7%
<b>6907</b>	Moving & Storage Companies	7,617,477	4,483,372	58.9%
<b>DEALERS AND WHOLESALERS</b>		<b>\$70,702,182</b>	<b>\$31,686,175</b>	<b>44.8%</b>
<b>0604</b>	Scrap Metal Dealers & Processors	2,547,020	1,516,338	59.5%
<b>1103</b>	Solid Fuel, Topsoil, Beauty Bark, & Firewood Dealers	3,510,619	946,574	27.0%
<b>1104</b>	Auto Wrecking	2,202,203	400,706	18.2%
<b>1106</b>	Tool Rental Stores	1,387,318	305,957	22.1%
<b>1108</b>	Glass Merchants	3,450,022	2,632,481	76.3%
<b>2004</b>	Iron & Steel Merchants	3,774,774	2,864,945	75.9%
<b>2009</b>	Lumber Yards & Building Material Dealers	9,678,062	5,129,892	53.0%
<b>2106</b>	Fertilizer Dealers	2,618,344	1,097,612	41.9%
<b>3101</b>	Ready-mix Concrete Dealers	2,748,009	2,013,604	73.3%
<b>3309</b>	Motorcycle Dealers	1,076,765	434,507	40.4%
<b>3407</b>	Gas, Oil, or Asphalt Dealers	7,426,879	3,335,368	44.9%
<b>4401</b>	Cold Storage Lockers	55,583	31,018	55.8%
<b>4402</b>	Ice Manufacturing or Dealers	184,783	31,373	17.0%
<b>6405</b>	Tire Sales & Service Centers	4,825,530	2,133,282	44.2%
<b>6407</b>	Wholesale Stores, NOC	9,483,238	2,761,898	29.1%
<b>6408</b>	Farm Machinery Dealers	1,793,127	936,497	52.2%
<b>6409</b>	Machinery & Equipment Dealers & Repair NOC	12,586,309	4,644,876	36.9%
<b>6410</b>	Janitorial Supply Dealers	370,111	9,975	2.7%
<b>6603</b>	Auction Sales	983,486	459,272	46.7%
<b>STORES</b>		<b>\$96,359,042</b>	<b>\$35,795,528</b>	<b>37.1%</b>
<b>3303</b>	Meat, Fish & Poultry Dealers – Retail	1,129,621	91,317	8.1%
<b>3410</b>	Convenience Grocery Store – with Self Service Gas	7,381,671	1,292,590	17.5%
<b>3901</b>	Bakeries – Retail	2,115,819	752,475	35.6%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
<b>6304</b>	Department & Antique Stores	3,116,779	2,463,315	79.0%
<b>6305</b>	Clothing & Shoe Stores	6,492,705	1,706,172	26.3%
<b>6306</b>	Furniture & Appliance Stores	11,166,832	4,138,454	37.1%
<b>6308</b>	Jewelry & Optical Goods Stores	832,305	84,300	10.1%
<b>6309</b>	Hardware, Auto Parts & Sporting Good Stores	19,587,413	7,865,952	40.2%
<b>6402</b>	Supermarkets	14,012,232	8,890,837	63.5%
<b>6403</b>	Convenience Grocery Stores – No Gas	9,363,861	1,676,321	17.9%
<b>6404</b>	Florists	1,527,261	230,464	15.1%
<b>6406</b>	Retail Stores, NOC	16,378,199	5,284,431	32.3%
<b>6504</b>	Charitable & Welfare Stores	2,877,328	1,302,591	45.3%
<b>6506</b>	Photography Studios & Film Print Shops	377,016	16,309	4.3%
<b>TEMPORARY HELP</b>		<b>\$38,464,721</b>	<b>\$9,676,053</b>	<b>25.2%</b>
<b>7104</b>	Temp Help – Administrative Staff	398,971	65,187	16.3%
<b>7105</b>	Temp Help – Office Services	1,154,206	226,293	19.6%
<b>7106</b>	Temp Help – Retail Store Services	601,014	22,129	3.7%
<b>7107</b>	Temp Help – Food Services	161,996	20,243	12.5%
<b>7108</b>	Temp Help – Warehousing Services	3,191,399	688,287	21.6%
<b>7109</b>	Temp Help – Light Assembly Work	577,126	185,850	32.2%
<b>7110</b>	Temp Help – Field Technical Services	871,714	128,551	14.7%
<b>7111</b>	Temp Help – Health Care Services	4,521,029	281,899	6.2%
<b>7112</b>	Temp Help – Agricultural Services	305,380	64,134	21.0%
<b>7113</b>	Temp Help – Maintenance Services	1,202,955	286,580	23.8%
<b>7114</b>	Temp Help – Assembly Work & Freight Handling	8,353,030	2,881,254	34.5%
<b>7115</b>	Temp Help – Food Processing Services	2,397,516	511,441	21.3%
<b>7116</b>	Temp Help – Flagging for Public Utility Construction	943,541	530,153	56.2%
<b>7117</b>	Temp Help – Machine Operators & Skilled Craftsmen	4,163,883	1,084,869	26.1%
<b>7118</b>	Temp Help – Flagging for Construction Services NOC	5,803,834	1,621,383	27.9%
<b>7119</b>	Temp Help – Vehicle Operations	1,423,746	209,645	14.7%
<b>7120</b>	Temp Help – Hazardous Waste Services	14,933	-	0.0%
<b>7121</b>	Temp Help – Logging & Aircraft Services	83	-	0.0%
<b>7122</b>	Temp Help – Laborers for Manufacturing	2,378,365	868,155	36.5%
<b>MISCELLANEOUS SERVICES</b>		<b>\$334,001,435</b>	<b>\$141,510,154</b>	<b>42.4%</b>
<b>2201</b>	Laundry or Dry Cleaning Services	1,392,771	301,100	21.6%
<b>2202</b>	Carpet Cleaning	1,813,418	441,034	24.3%
<b>2203</b>	Laundries – Commercial NOC	2,842,798	2,173,400	76.5%
<b>2204</b>	Laundries – Coin Operated	222,555	3,048	1.4%
<b>3406</b>	Gas Stations – Full Service, Car Washes & Detailers	4,916,902	428,358	8.7%
<b>3409</b>	Gas Stations – Self Service – No Groceries	58,990	850	1.4%
<b>3411</b>	Automobile Dealers, Rentals & Service Shops	37,046,724	20,089,025	54.2%
<b>3412</b>	Automobile Body Repair Centers	10,288,246	1,296,176	12.6%
<b>3414</b>	Boat Dealers, Marinas & Boat Houses	3,620,235	346,000	9.6%
<b>3415</b>	Factory Built Housing Dealers	351,334	124,182	35.3%
<b>3905</b>	Restaurants & Taverns	80,527,812	42,386,393	52.6%
<b>3909</b>	Catering Services	3,050,450	848,968	27.8%
<b>4504</b>	Movie & Live Theatres	1,604,856	221,895	13.8%
<b>4905</b>	Motels & Hotels	21,944,176	10,955,458	49.9%
<b>4910</b>	Property & Building Management Services	30,262,267	8,068,062	26.7%
<b>5207</b>	Bowling Centers & Skating Rinks	868,603	433,768	49.9%
<b>5308</b>	Community Action Organizations	1,673,012	261,779	15.6%
<b>6201</b>	Mortuaries	757,175	47,736	6.3%
<b>6202</b>	Cemeteries	770,702	160,723	20.9%
<b>6203</b>	YMCA, YWCA, Boys & Girls Clubs	1,695,386	1,200,964	70.8%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
6204	Health Clubs, Gyms, Exercise Facilities & Baths NOC	3,439,404	174,256	5.1%
6205	Clubs NOC	2,906,844	1,302,497	44.8%
6206	Golf Courses NOC	1,951,412	985,406	50.5%
6207	Carnivals & Circuses – Traveling	545,558	-	0.0%
6208	Amusement Parks, Race Tracks & Fairs	1,768,263	431,202	24.4%
6209	Campgrounds NOC & Public Swimming Pools	2,544,796	535,821	21.1%
6509	Boarding Homes & Retirement Centers	36,884,894	20,505,784	55.6%
6510	Domestic Servants	1,942,794	47,608	2.5%
6511	Chore Services	23,411,467	5,197,388	22.2%
6512	Home Care Services – HCQA	8,898,901	8,898,901	100.0%
6602	Janitorial Services & Pest Control	29,621,313	7,565,479	25.5%
6607	Card Rooms, Bingo Parlors & Recreational Centers	2,592,018	1,772,192	68.4%
6704	Parking Lot Operations	839,397	157,404	18.8%
6705	Ski Facilities & Outdoor Recreation Guides	1,975,376	490,235	24.8%
6706	Athletic Teams – Care of team, gear & facilities	157,123	-	0.0%
6707	Contact Sports, NOC	262,700	-	0.0%
6708	Auto & Boat Racing – Per Race	1,640	-	0.0%
6709	Sheltered Workshops	3,925,798	2,629,808	67.0%
6809	Baseball, Basketball & Soccer Teams	378,059	-	0.0%
7203	Community Service Workers	82,668	27,052	32.7%
7204	Preferred Workers	-	-	0.0%
7308	Pet Grooming/Boarding Services/Animal Shelters	3,916,058	855,549	21.8%
7309	Work Activity Centers	246,540	144,653	58.7%
<b>HEALTH CARE</b>		<b>\$81,940,885</b>	<b>\$30,076,561</b>	<b>36.7%</b>
6105	Hospitals, NOC	3,138,730	643,712	20.5%
6108	Nursing Homes	31,032,598	23,776,754	76.6%
6109	Physicians & Medical Clinics	33,806,703	4,340,017	12.8%
6110	Home Health Services & Nursing Care, NOC	7,634,256	1,045,083	13.7%
6120	Acute Care Hospitals with Safe Patient Handling	6,324,835	270,995	4.3%
6121	Acute Care Hospitals without Safe Patient Handling	3,763	-	0.0%
<b>MISC. PROFESSIONAL AND CLERICAL</b>		<b>\$103,124,324</b>	<b>\$23,546,292</b>	<b>22.8%</b>
1006	Land surveying services, NOC	446,156	46,395	10.4%
1007	Environmental Surveyors, Grading Bureaus, Foresters	3,101,234	312,588	10.1%
4107	Business Machines – Installation, Service & Repair	3,674,924	537,586	14.6%
4108	Mailing Services	574,133	85,984	15.0%
4109	Sign Painting – In Shop & Buildings	316,350	58,404	18.5%
4901	Consulting Engineers & Architectural Services	3,710,436	417,524	11.3%
4903	Insurance & Building Inspection Services	408,687	23,849	5.8%
4904	Clerical Office, NOC	20,375,081	7,199,024	35.3%
5301	Accounting, Law & Service Companies	10,627,946	731,061	6.9%
5302	Software Design & Engineering & Internet Service Providers	3,995,469	584,862	14.6%
6107	Veterinary Services	4,180,187	104,483	2.5%
6301	Sales Personnel – Vehicles & Boats	5,235,979	3,510,895	67.1%
6303	Sales Personnel – Outside, NOC	17,295,110	3,623,750	21.0%
6501	Barbers, Beauty Salons & Tanning Parlors	5,763,474	1,532,745	26.6%
6502	Banks & Financial Institutions	5,591,818	1,158,676	20.7%
6503	Labor Unions	506,226	31,271	6.2%
6601	Security Guard Agencies & Armored Car Services	6,989,371	1,604,599	23.0%
6605	Actors, Entertainers & Musicians, NOC	871,714	113,535	13.0%
6608	Motion Picture Production	1,726,391	-	0.0%
6620	Entertainers & Dancers	28,506	11,928	41.8%
6909	Medical & Testing Labs/Blood Banks	4,931,683	1,310,180	26.6%

<b>Risk Class</b>	<b>*Examples of Businesses within the Class</b>	<b>Total Premium</b>	<b>Retro Premium</b>	<b>Market Share</b>
<b>7100</b>	Exempt limited liability members NOC	16,377	4,522	27.6%
<b>7101</b>	Executive Officers, NOC	204,687	93,489	45.7%
<b>7202</b>	Real Estate Agencies	2,552,385	448,942	17.6%
<b>GOVERNMENT AND SCHOOLS</b>		<b>\$237,557,317</b>	<b>\$33,572,898</b>	<b>14.1%</b>
<b>0803</b>	Cities – All Other Employees, NOC	10,876,814	6,911,895	63.5%
<b>1501</b>	County & Tribal Councils – All Other Employees, NOC	18,203,840	5,219,682	28.7%
<b>4201</b>	Port Districts	1,932,564	62,826	3.3%
<b>4902</b>	State Government – Office & Administrative Employees	11,908,155	2,015,609	16.9%
<b>4906</b>	Colleges & Universities	33,686,329	2,687,851	8.0%
<b>4907</b>	Inmates – Prison Industries	472,428	6,449	1.4%
<b>4908</b>	Inmates – Adult Camps	182,451	-	0.0%
<b>4909</b>	Inmates – Juvenile Camps	2,515	-	0.0%
<b>5300</b>	State Government – Administrative Field Staff	5,492,424	844,542	15.4%
<b>5305</b>	Cities – Office & Administrative Employees	1,085,604	598,665	55.1%
<b>5306</b>	Counties – Office & Administrative Employees	2,209,993	562,417	25.4%
<b>5307</b>	State Government – All Other Employees, NOC	29,280,686	3,008,225	10.3%
<b>6103</b>	Schools, Churches & Day Care – Prof/Clerical Staff	20,187,068	2,045,470	10.1%
<b>6104</b>	Schools, Churches & Day Care – All Other Staff	12,400,677	1,618,430	13.1%
<b>6505</b>	Welfare Special Works Programs	550,702	56,452	10.3%
<b>6901</b>	Volunteers	478,478	109,968	23.0%
<b>6904</b>	County & City Fire fighters – Salaried	18,556,699	2,272,985	12.2%
<b>6905</b>	County & City Law Enforcement Officers	8,651,687	4,852,933	56.1%
<b>6906</b>	Volunteer Law Enforcement Officers	23,857	12,567	52.7%
<b>7103</b>	State Government – Law Enforcement Officers	19,844,127	675,940	3.4%
<b>7200</b>	State Acute Health Care Facilities w/Safe Patient Handling	15,018,943	-	0.0%
<b>7201</b>	State Patient or Health Care Personnel, NOC	26,511,276	9,992	0.0%