

RETRO QUARTERLY REPORT 03/23/2020
GROUP SUMMARY RESULTS

Organization Name	Coverage Year	Standard Premium Amount	Projected Retro Premium	Refund / (Assessment)		Developed Losses	Loss Ratio
				\$	%		
				<i>Projected results as of 03/23/2020 quarterly report</i>			
501(C) Agencies Trust	10-1-2018	\$10,408,870	\$10,122,893	\$285,977	3%	\$8,410,643	81%
501(C) Agencies Trust	10-1-2017	\$11,704,780	\$10,941,069	\$763,711	7%	\$9,085,434	78%
501(C) Agencies Trust	10-1-2016	\$15,685,146	\$14,879,992	\$805,154	5%	\$9,450,639	60%
Archbright – WRPS	1-1-2019	\$3,181,224	\$1,541,580	\$1,639,644	52%	\$1,219,652	38%
Archbright – WRPS	1-1-2018	\$2,917,132	\$1,798,950	\$1,118,182	38%	\$1,195,414	41%
Archbright Group Retro	7-1-2018	\$49,294,909	\$44,915,437	\$4,379,472	9%	\$38,441,587	78%
Archbright Group Retro	7-1-2017	\$51,381,484	\$38,855,056	\$12,526,428	24%	\$33,381,156	65%
Archbright Group Retro	7-1-2016	\$48,869,769	\$44,871,691	\$3,998,078	8%	\$39,737,513	81%
Associated Builders & Contractors of Western WA	7-1-2018	\$24,800,532	\$17,911,733	\$6,888,799	28%	\$14,559,608	59%
Associated Builders & Contractors of Western WA	7-1-2017	\$25,718,901	\$15,426,417	\$10,292,484	40%	\$12,377,387	48%
Associated Builders & Contractors of Western WA	7-1-2016	\$25,191,974	\$15,564,342	\$9,627,632	38%	\$7,668,480	30%
Associated General Contractors	7-1-2018	\$68,424,747	\$40,463,485	\$27,961,262	41%	\$32,469,636	47%
Associated General Contractors	7-1-2017	\$71,294,517	\$40,658,512	\$30,636,005	43%	\$32,531,619	46%
Associated General Contractors	7-1-2016	\$69,151,805	\$43,969,211	\$25,182,594	36%	\$35,581,968	51%
Association of WA Business – Facilities, Property Management	10-1-2018	\$13,482,370	\$10,647,145	\$2,835,225	21%	\$8,877,789	66%
Association of WA Business – Facilities, Property Management	10-1-2017	\$13,896,291	\$13,115,002	\$781,289	6%	\$11,152,025	80%
Association of WA Business – Facilities, Property Management	10-1-2016	\$13,811,205	\$11,622,159	\$2,189,046	16%	\$9,246,715	67%
Association of WA Business – Hospitality	10-1-2018	\$6,601,875	\$6,488,373	\$113,502	2%	\$5,422,956	82%
Association of WA Business – Hospitality	10-1-2017	\$7,778,196	\$6,612,446	\$1,165,750	15%	\$5,617,934	72%
Association of WA Business – Hospitality	10-1-2016	\$8,082,748	\$5,785,108	\$2,297,640	28%	\$4,931,066	61%
Association of WA Business – Manufacturing	1-1-2019	\$9,339,798	\$3,846,543	\$5,493,255	59%	\$3,039,442	33%
Association of WA Business – Manufacturing	1-1-2018	\$12,459,591	\$6,588,891	\$5,870,700	47%	\$5,318,690	43%
Association of WA Business – Manufacturing	1-1-2017	\$14,081,772	\$9,933,042	\$4,148,730	29%	\$8,392,294	60%
Association of WA Business – Retail, Wholesale, Services	10-1-2018	\$16,328,251	\$14,807,719	\$1,520,532	9%	\$12,612,221	77%
Association of WA Business – Retail, Wholesale, Services	10-1-2017	\$18,662,917	\$14,630,718	\$4,032,199	22%	\$12,364,198	66%
Association of WA Business – Retail, Wholesale, Services	10-1-2016	\$20,039,146	\$17,331,019	\$2,708,127	14%	\$14,559,360	73%
AWC Retro (Association of WA Cities)	1-1-2019	\$18,417,006	\$14,430,406	\$3,986,600	22%	\$11,183,545	61%
AWC Retro (Association of WA Cities)	1-1-2018	\$18,944,454	\$19,602,087	(\$657,633)	-3%	\$15,405,723	81%
AWC Retro (Association of WA Cities)	1-1-2017	\$18,406,706	\$16,753,041	\$1,653,665	9%	\$11,768,662	64%
Building Industry Association Of WA	7-1-2018	\$76,526,143	\$52,741,812	\$23,784,331	31%	\$44,270,162	58%
Building Industry Association Of WA	7-1-2017	\$82,928,200	\$47,408,992	\$35,519,208	43%	\$39,249,617	47%

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Building Industry Association Of WA	7-1-2016	\$85,748,218	\$51,504,457	\$34,243,761	40%	\$41,476,034	48%
Greater Vancouver Chamber of Commerce – Manufacturing	7-1-2018	\$2,388,726	\$2,666,757	(\$278,031)	-12%	\$1,942,025	81%
Greater Vancouver Chamber of Commerce – Manufacturing	7-1-2017	\$2,450,782	\$1,545,772	\$905,010	37%	\$967,511	39%
Greater Vancouver Chamber of Commerce – Manufacturing	7-1-2016	\$2,442,318	\$1,465,673	\$976,645	40%	\$810,480	33%
LeadingAge Washington	7-1-2018	\$7,569,019	\$8,488,907	(\$919,888)	-12%	\$8,333,210	110%
LeadingAge Washington	7-1-2017	\$8,840,313	\$6,023,299	\$2,817,014	32%	\$4,970,647	56%
LeadingAge Washington	7-1-2016	\$9,424,033	\$5,351,061	\$4,072,972	43%	\$4,000,688	42%
Life Science Washington	7-1-2018	\$3,018,679	\$1,857,695	\$1,160,984	38%	\$1,360,898	45%
Life Science Washington	7-1-2017	\$2,897,783	\$1,233,705	\$1,664,078	57%	\$873,738	30%
Life Science Washington	7-1-2016	\$2,596,508	\$1,422,745	\$1,173,763	45%	\$1,067,458	41%
Master Builders Association – GRIP	7-1-2018	\$56,227,105	\$39,317,578	\$16,909,527	30%	\$33,240,287	59%
Master Builders Association – GRIP	7-1-2017	\$59,138,133	\$39,489,563	\$19,648,570	33%	\$33,282,456	56%
Master Builders Association – GRIP	7-1-2016	\$56,379,289	\$34,438,636	\$21,940,653	39%	\$27,865,217	49%
Northwest District Council of Assemblies of God	7-1-2018	\$1,039,597	\$869,917	\$169,680	16%	\$553,234	53%
Northwest District Council of Assemblies of God	7-1-2017	\$1,146,765	\$780,227	\$366,538	32%	\$490,016	43%
Northwest District Council of Assemblies of God	7-1-2016	\$1,173,709	\$369,882	\$803,827	68%	\$204,366	17%
PITB – Transportation, Warehouse Facilities	7-1-2018	\$26,465,478	\$22,281,895	\$4,183,583	16%	\$18,936,385	72%
PITB – Transportation, Warehouse Facilities	7-1-2017	\$26,944,175	\$19,707,214	\$7,236,961	27%	\$16,612,074	62%
PITB – Transportation, Warehouse Facilities	7-1-2016	\$29,762,771	\$25,704,743	\$4,058,028	14%	\$21,687,422	73%
PITB Elite – Distillation, Chemicals, Food	1-1-2019	\$12,502,734	\$13,076,768	(\$574,034)	-5%	\$11,101,179	89%
PITB Elite – Distillation, Chemicals, Food	1-1-2018	\$11,823,767	\$12,563,485	(\$739,718)	-6%	\$10,395,003	88%
PITB Elite – Distillation, Chemicals, Food	1-1-2017	\$11,412,070	\$10,640,542	\$771,528	7%	\$9,106,125	80%
PITB Services – Manufacturing, Processing	1-1-2019	\$6,186,207	\$3,712,751	\$2,473,456	40%	\$2,842,773	46%
PITB Services – Manufacturing, Processing	1-1-2018	\$16,920,087	\$14,413,184	\$2,506,903	15%	\$12,020,739	71%
PITB Services – Manufacturing, Processing	1-1-2017	\$18,807,589	\$18,063,656	\$743,933	4%	\$15,433,576	82%
SMART – A Team	7-1-2018	\$44,216,313	\$34,828,850	\$9,387,463	21%	\$29,661,972	67%
SMART – A Team	7-1-2017	\$49,297,160	\$31,578,010	\$17,719,150	36%	\$26,364,906	53%
SMART – A Team	7-1-2016	\$48,078,709	\$36,203,609	\$11,875,100	25%	\$29,243,854	61%
SMART – Advantage	1-1-2019	\$10,059,332	\$5,645,464	\$4,413,868	44%	\$4,576,987	45%
SMART – Advantage	1-1-2018	\$11,302,085	\$8,285,877	\$3,016,208	27%	\$6,737,812	60%
SMART – Advantage	1-1-2017	\$13,932,635	\$10,796,080	\$3,136,555	23%	\$9,141,084	66%

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SMART – Dream Team	7-1-2018	\$34,793,666	\$17,162,732	\$17,630,934	51%	\$14,112,874	41%
SMART – Dream Team	7-1-2017	\$35,881,489	\$22,608,845	\$13,272,644	37%	\$18,993,164	53%
SMART – Dream Team	7-1-2016	\$36,666,158	\$26,263,252	\$10,402,906	28%	\$22,249,893	61%
Southwest WA Contractors Association	7-1-2018	\$1,760,846	\$959,719	\$801,127	45%	\$452,837	26%
Southwest WA Contractors Association	7-1-2017	\$1,942,666	\$556,686	\$1,385,980	71%	\$214,055	11%
Southwest WA Contractors Association	7-1-2016	\$2,421,056	\$2,645,781	(\$224,725)	-9%	\$1,018,391	42%
State of WA Department of Enterprise Services	7-1-2018	\$2,334,216	\$2,583,670	(\$249,454)	-11%	\$1,971,428	84%
State of WA Department of Enterprise Services	7-1-2017	\$2,562,428	\$1,393,807	\$1,168,621	46%	\$944,915	37%
State of WA Department of Enterprise Services	7-1-2016	\$2,646,238	\$3,114,027	(\$467,789)	-18%	\$3,015,127	114%
Thurston County Chamber of Commerce	10-1-2018	\$1,424,540	\$1,089,216	\$335,324	24%	\$733,400	51%
Thurston County Chamber of Commerce	10-1-2017	\$1,416,323	\$1,722,491	(\$306,168)	-22%	\$1,236,037	87%
Thurston County Chamber of Commerce	10-1-2016	\$1,434,947	\$1,649,518	(\$214,571)	-15%	\$1,122,904	78%
Towing & Recovery Association of Washington	10-1-2018	\$1,102,762	\$1,300,663	(\$197,901)	-18%	\$922,536	84%
Towing & Recovery Association of Washington	10-1-2017	\$1,220,312	\$1,430,523	(\$210,211)	-17%	\$753,232	62%
Towing & Recovery Association of Washington	10-1-2016	\$1,401,202	\$1,611,222	(\$210,020)	-15%	\$1,468,320	105%
Tri City Construction Council	7-1-2018	\$5,059,109	\$3,842,192	\$1,216,917	24%	\$3,082,949	61%
Tri City Construction Council	7-1-2017	\$5,583,044	\$4,282,885	\$1,300,159	23%	\$3,576,222	64%
Tri City Construction Council	7-1-2016	\$6,211,847	\$6,640,710	(\$428,863)	-7%	\$5,867,740	94%
Vigilant	7-1-2018	\$28,196,327	\$20,489,182	\$7,707,145	27%	\$17,239,427	61%
Vigilant	7-1-2017	\$27,961,550	\$23,606,118	\$4,355,432	16%	\$20,282,598	73%
Vigilant	7-1-2016	\$29,661,455	\$23,264,654	\$6,396,801	22%	\$20,399,616	69%
WA Association of Sewer & Water Districts	7-1-2018	\$1,185,712	\$1,289,015	(\$103,303)	-9%	\$969,576	82%
WA Association of Sewer & Water Districts	7-1-2017	\$1,152,354	\$542,586	\$609,768	53%	\$224,839	20%
WA Association of Sewer & Water Districts	7-1-2016	\$1,108,017	\$1,202,991	(\$94,974)	-9%	\$635,594	57%
WA Food Industry Association	7-1-2018	\$18,495,752	\$15,805,321	\$2,690,431	15%	\$13,518,924	73%
WA Food Industry Association	7-1-2017	\$19,102,697	\$15,421,312	\$3,681,385	19%	\$13,310,213	70%
WA Food Industry Association	7-1-2016	\$18,667,934	\$12,580,917	\$6,087,017	33%	\$10,815,591	58%
WA Health Care Association	7-1-2018	\$25,652,160	\$20,992,264	\$4,659,896	18%	\$18,056,710	70%
WA Health Care Association	7-1-2017	\$28,559,292	\$16,502,438	\$12,056,854	42%	\$13,854,510	49%
WA Health Care Association	7-1-2016	\$31,316,403	\$20,606,840	\$10,709,563	34%	\$17,380,760	56%
WA Hospitality Association	1-1-2019	\$50,889,980	\$48,212,990	\$2,676,990	5%	\$41,904,283	82%

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WA Hospitality Association	1-1-2018	\$55,504,886	\$45,154,838	\$10,350,048	19%	\$38,939,241	70%
WA Hospitality Association	1-1-2017	\$56,657,917	\$47,958,464	\$8,699,453	15%	\$40,519,916	72%
WA Retail Association	7-1-2018	\$12,044,036	\$10,919,548	\$1,124,488	9%	\$9,326,757	77%
WA Retail Association	7-1-2017	\$12,603,197	\$7,758,332	\$4,844,865	38%	\$6,464,089	51%
WA Retail Association	7-1-2016	\$12,663,162	\$10,239,797	\$2,423,365	19%	\$8,796,594	69%
WA Retail Association – Automotive	7-1-2018	\$5,897,953	\$5,586,516	\$311,437	5%	\$4,598,576	78%
WA Retail Association – Automotive	7-1-2017	\$5,269,756	\$4,480,306	\$789,450	15%	\$3,825,311	73%
WA Retail Association – Automotive	7-1-2016	\$4,619,443	\$3,516,713	\$1,102,730	24%	\$2,989,502	65%
WA State Auto Dealers Association	1-1-2019	\$23,153,096	\$16,086,979	\$7,066,117	31%	\$13,622,789	59%
WA State Auto Dealers Association	1-1-2018	\$24,843,340	\$19,192,344	\$5,650,996	23%	\$16,360,350	66%
WA State Auto Dealers Association	1-1-2017	\$24,233,072	\$19,080,793	\$5,152,279	21%	\$16,725,339	69%
WA State Farm Bureau	7-1-2018	\$37,586,168	\$38,071,841	(\$485,673)	-1%	\$32,821,438	87%
WA State Farm Bureau	7-1-2017	\$45,644,017	\$43,304,920	\$2,339,097	5%	\$37,301,022	82%
WA State Farm Bureau	7-1-2016	\$53,850,938	\$50,649,580	\$3,201,358	6%	\$33,358,716	62%
WA State McDonalds Operators Association	1-1-2019	\$3,712,726	\$3,187,488	\$525,238	14%	\$2,680,859	72%
WA State McDonalds Operators Association	1-1-2018	\$4,093,564	\$2,883,128	\$1,210,436	30%	\$2,396,878	59%
WA State McDonalds Operators Association	1-1-2017	\$3,764,610	\$3,321,297	\$443,313	12%	\$2,905,198	77%
WA State Pharmacy Association	4-1-2018	\$416,080	\$80,165	\$335,915	81%	\$33,915	8%
WA Trucking Associations	1-1-2019	\$1,952,067	\$2,331,557	(\$379,490)	-19%	\$1,888,510	97%
WA Trucking Associations	1-1-2018	\$2,304,340	\$837,505	\$1,466,835	64%	\$479,133	21%
WA Trucking Associations	7-1-2016	\$5,911,018	\$5,205,461	\$705,557	12%	\$3,489,369	59%
WMC (WA Manufacturer's Council)	7-1-2018	\$8,287,841	\$5,830,510	\$2,457,331	30%	\$4,806,690	58%
WMC (WA Manufacturer's Council)	7-1-2017	\$9,085,293	\$5,411,914	\$3,673,379	40%	\$4,532,019	50%
WMC (WA Manufacturer's Council)	7-1-2016	\$12,017,136	\$8,154,939	\$3,862,197	32%	\$6,914,502	58%
WMC Platinum (WA Manufacturer's Council)	7-1-2018	\$4,456,377	\$2,953,682	\$1,502,695	34%	\$2,295,043	52%
WMC Platinum (WA Manufacturer's Council)	7-1-2017	\$3,493,783	\$2,210,595	\$1,283,188	37%	\$1,833,533	52%