Sample Marketing Letter of Chiropractic Consultation Services – Please use your office’s letterhead

Name

Address

XXXX

Dear Dr. xx,

I’m writing to inform you of my availability to provide second opinion consultation services for attending provider’s in our area. As you may know, the Department of Labor and industries oversees a “Chiropractic Consultant” program for chiropractors who gain specialized experience and ongoing training to provide these second opinion examinations. It’s my hope that rather than waiting the usual 120 days, an early consultation can provide a clear path to improve worker recovery and performance.

I have XX years’ experience treating Washington State’s workers, with an emphasis on:

* Accurate diagnosis of industrial injuries
* Determining causation or work-relatedness
* Designing effective treatment and rehabilitation plans
* Early and safe return to work post-injury

[optional: I have additional training (such as diplomat status for orthopedics, rehabilitation) which allows me to provide insight into their condition. (list specific diagnostic and treatment issues)]

In complicated cases, especially with multiple injuries or multiple providers, it can be helpful to have an additional evaluation of the case. Of course I am also available for closing examinations and for consult reports. You can contact me to request a telephone peer-to-peer case consult or an in person patient examination consultation when needed and these services are paid by the Department or the self-insurer.

If you would like to have the patient evaluated or the patient expresses concerns about their improvement or treatment plan, please do not hesitate to contact this office. We can discuss the case informally before making a referral.

Feel free to utilize the attending provider referral form located at: <http://www.lni.wa.gov/FormPub/Detail.asp?DocID=2650>

I look forward to being part of your patient’s care. Please call me with any questions.

Best,

SIGNATURE

Dr. Consult